

# LPG

## 6<sup>TH</sup> LPG TRADE SUMMIT

### Istanbul / 31 Oct-2 Nov 2011

- Register Me     Send sponsorship details  
 Exhibitors     Speaker

Name \_\_\_\_\_

Position \_\_\_\_\_

Company \_\_\_\_\_

Email \_\_\_\_\_

Address \_\_\_\_\_

Tel \_\_\_\_\_

Fax \_\_\_\_\_

#### Per Person Fee for:

Conference	(EUR)
Regular Fee for 1	1895.00
Group Fee for 3 or more	1595.00

#### Online Payment Discount (per person)

Pay Before 30 Sept 2011 by VISA/Mastercard	(EUR)
	-100.00

#### TO REGISTER

Online: [www.cmtevents.com](http://www.cmtevents.com)  
 Email: [delaine@cmtsp.com.sg](mailto:delaine@cmtsp.com.sg)  
 Fax: (65) 6345 5928    Tel: (65) 6346 9132  
 Post to: 80 Marine Parade Rd #13-02  
 Parkway Parade, Singapore 449269

#### CUSTOMISED SPONSORSHIP PACKAGE

This event is an excellent platform to promote your organization to influential players and investors in the industry. Sponsorship opportunities available include **Gold, Corporate, Exclusive Luncheon & Cocktail Sponsor**. Exhibition / catalogue display can be arranged upon request.

Contact [nisha@cmtsp.com.sg](mailto:nisha@cmtsp.com.sg) or (65) 6346 9130



**Centre for  
Management  
Technology®**

into our 28<sup>th</sup> year

Program details published herein are confirmed as at 07/06/2011. Please visit

<http://www.cmtevents.com/main.aspx?ev=111028>

for latest information on speakers & topics.

#### DAY 1 - 31 Oct 2011, Monday

- 08:00 Registration and Coffee
- 09:00 Welcome Address by AYGAZ
- 09:15 Morning Chairman's Remarks
- 09:25 **The Changing Dynamics of Global LPG Trade**
- New LPG export supply - first East, then West
  - New LPG import demand - first East, then East again?
  - Which is easier to balance - propane or butane?
- Peter Manning, Consultant  
Poten & Partners (UK) Ltd*
- 10:00 **Macro Economic Outlook & Impact of Geopolitical Climate on Global Energy Sector**
- 10:30 Discussion followed by Networking Coffee
- 11:15 **Abu Dhabi's LPG: Production/Exports Outlook vs Domestic Demand, Marketing Plans Ahead**
- Mohamed S Al Muhairbi, Division Manager  
Gas & Sulphur Division  
Abu Dhabi National Oil Company (ADNOC)*
- 11:45 **Outlook of the Russian's LPG Market – Prospect on Export Growth**
- Ms. Nezlina Ekaterina, Adviser  
of the Head of Management  
SIBUR Holding - PETF JSC Head Office*
- 12:15 **Perspective on Qatar's LPG Production Projects and Export Plans Ahead**
- Mark Trgovich, LPG Marketing Director  
Qatar International Petroleum Marketing Co. (Tasweeq)*
- 12:45 Discussion followed by Networking Lunch
- 14:00 **Overview of Turkish LPG Market**
- Success Story of autogas in Turkey
  - Marketing strategies
  - Strong and sustainable distribution network
- Ercument Polat, Marketing Director  
AYGAZ*

- 14:30 **Growth in LPG Terminalling Facility in Russia's Tamaneftgaz and Opportunities for the Mediterranean and Turkish LPG market**
- Current and Future LPG capacities and export infrastructure
  - OTEKO's new LPG terminal
  - Opportunities and shift in trade flows
- Craig Powers, OTEKO*

- 15:00 **Asia's LPG Market (China, India & Pakistan): Demand & Production (From Refining) Growth**

- 15:30 **Petrochemicals Market & Feedstock Market Dynamics – Will Europe take advantage of LPG?**

- 16:00 Discussion followed by Networking Tea

- 16:30 **Growth Outlook for Angola's LPG Production And Perspectives**
- Ms. Sandra Julio, Senior Crude Oil and LPG Marketer, Sonangol Limited*

- 17:00 **Trader's Perspective on the Emerging West Africa (Nigeria) LPG's Market**
- Ms. Wunmi Onile-Ere, Trader  
Oando Supply and Trading*

- 17:30 Discussion followed by End of Day One

- 18:30 Gala Dinner at  
**Rahmi M. Koc Industrial Museum**  
hosted by  
**AYGAZ**  
50<sup>th</sup> YEAR

#### DAY 2 - 1 Nov 2011, Tuesday

- 09:00 Chairman's Remarks
- 09:05 **Opportunities/Threats Arising from US' Shale Gas Development - On Infrastructure, Production, Exports and Demand Markets**
- Expectation on increased NGL production & USGC exports
  - Infrastructure investment requirement & Shift in trade flows

- Prospects from the petrochemical feedstock market
  - Potential impacts to waterborne trade flows
- Macgill James, Manager,  
Waterborne LPG Trading, ConocoPhillips*

- 09:35 **Brazil's LPG Market: Outlook & Updates for Imports & Trade**
- Marco Antonio Costa Tritto  
LPG Trading Manager  
Petrobras (Petroleo Brasileiro S.A.)*

- 10:05 Discussion followed by Networking Coffee

- 10:40 **Perspective on LPG Shipping & Freight Markets Outlook - Where are the rates and vessels heading?**
- Steffen Andersen, Vice President  
Chartering & Projects, Avance Gas*

- 11:10 **Essentials on Risk Management on LPG Trading, And Growth of LPG Paper / Swaps Markets**
- Trey Griggs, Managing Director  
Goldman, Sachs & Co*

- 11:40 **European Autogas Market – Bound for Growth?**
- Russian autogas market. New Number 1 in Europe? Sustainable growth?

- 12:15 Final Discussion followed by Closing Lunch

- 13:45 End of Conference

#### DAY 3 - 2 Nov 2011, Wednesday

08:30 ~ 17:00 hrs.

**Post-Conference Workshop I:**  
LPG Shipping - Economics & Risk Management

**Post-Conference Workshop II:**  
LPG Distribution - Logistics & Handling

*Agenda for workshops to be announced soon.*

OFFICIAL HOST

**AYGAZ**  
50<sup>th</sup> YEAR