4th Under Park 27-28 February HCM City, Vietnam Mövenpick Hotel Saigon



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Day 1 - 27 Feb 2012, Monday

08:00 Registration and Coffee

09:00 Chairman's Welcome & Opening Remarks

09:10 Vietnam's Energy Outlook

- Oil, gas, coal demand and reserves
- Energy requirements vs capacity
- Closing the energy gap

09:40 Vietnam's Offshore E&P market

- 2011 Licensing Round 9 blocks
- Latest PSC contracts awarded
- Opportunities in deep-water exploration Phan Tien Vien

Deputy Manager of Exploration Division Vietnam Oil & Gas Group

10:10 Exploring the Nam Con Son Basin

- Activity in the basin
- Latest developments
- Future exploration plans
- Success stories and key experiences Kevin Meyer, Exploration Manager Talisman Vietnam
- 10:40 Discussion followed by Refreshments

11:10 Latest Developments in Myanmar's O&G sector

11:40 Vietnam's Natural Gas Market

- Regional gas markets and impact on Vietnam
- Local demand, consumption trends & supply
- · Role of gas in power production
- Storage facilities & terminal plans
- Vietnam's 2016-2025 Gas Development Plan

12:10 FLNG: How will it affect Vietnam's O&G Sector?

12:40 Discussion followed by Networking Lunch

14:00 Chairman's Introduction

14:05 Oil & Gas Market Outlook and Its Implications for Vietnam

- Macroeconomic outlook including regional outlook for Asia
- Oil market outlook, supply/demand projections and price dynamics
- Gas market outlook, including global LNG supply/demand balance and regional LNG pricing trends
- Implications for Vietnam Michael Rodgers, Partner & Head of Asia **PFC Energy**

14:35 **Pipeline projects in Vietnam**

- Operational and planned pipelines
- Plans for cross border pipelines Stuart R Traver

Principal Advisor – Downstream and Strategy Gaffney Cline and Associates (Consultants) Pte. Ltd.

15:05 Vietnam's Growing LPG Market

- Current demand and consumption trends
- Local supply, imports and exports
- Projected production at Nghi Son and prospects for exports
- LPG as petrochemical feedstock
 Doan Tien Quyet, Expert
 Vietnam Petroleum Institute
- 15:35 Discussion followed by Refreshment Break

16:00 Opportunities in Vietnam's Downstream Sector

Expanding refinery & petrochemical capacity

16:30 Latest Developments on Tax Policy and Tax Practice and Its Impact on the O&G and Power Industry

Ta Hong Thai, Partner KPMG Limited 17:00 Discussion followed by End of Day 1

Day 2 - 28 Feb 2012, Tuesday

09:00 Chairman's Introduction

09:05 **Power Generation and Transmission Projects**

Luu Viet Tien

Deputy Director of Technical Department National Power Transmission Corporation (Subsidiary of EVN)

Nguyen Duc Ninh, Manager of Power System Analysis and Planning Dept. **National Load Dispatch Centre**

09:45 **Building a Competitive Electricity Market**

- Current prices vs market based prices
- Electricity requirements and consumption trends
- · Meeting electricity demand
- Challenges and issues
- Vietnam Competitive Generation Market (VCGM)

Tran Dang Khoa Director of Market Power Department **Electricity of Vietnam (EVN)**

10:15 Vietnam's Coal Market

- Imports vs exports
- Local consumption and price trends
- · Growth of coal for power production
- · Strategies to manage high demand for coal
- Coal export tax, environment tax and its impact

Nguyen Van Bien, Vice President and EO VINACOMIN

10:45 Discussion followed by Refreshment Break

11:15 Legal Developments in Power Projects

- Progress status of PPPs/BOTs
- PPP or BOT?
- Decree 24 and Decision 1604 the impact on BOT/BT/BTO agreements

Tony Foster, Partner -Vietnam Freshfields Bruckhaus Deringer

11:45 **Prospect & Development of Renewable Energy**

12:15 Power Projects Financing Challenges in A Weakening Global Economy

- Criteria for financing
- Expectations
- Challenges in Vietnam
- Credit evaluation

Gilles Pascual, Head of Power and Renewables Asia, Project Finance HONGKONG & SHANGHAI BANKING CORP LTD [HSBC]

12:45 Discussion followed by Networking Lunch

14:00 Close of Conference

Per Person Fee for Conference:

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