

With analysts predicting that Myanmar is headed for 20-30 years of dynamic growth, investors from across the world are visiting to access the potential of the key sectors of the resource-rich country with its 60 million population. It's said that new investments will kick in from the first quarter of next year as the Myanmar authorities streamline procedures and licenses to enable favorable business conditions for foreign investors.

With the recent successful by-election and President Thein Sein's continued effort towards political and economic reform, Western nations supported positively by easing various sanctions on Myanmar, helping to pave the way for rapid economic and social rehabilitation of the country. Investors around the world are rushing into the country to explore various opportunities!

Before jumping on the bandwagon, are you aware of:

- Key clauses of the New Investment Law - Amendment bill
- How to secure land concessions for investment
- Extent of financing, foreign loans and security
- If you are able to buy shares or equity of a Myanmar company
- To what extent right local partner can solve many of your business dealings
- Which sectors need local partner and which do not?

The list of concerns and risks related are immense and **CMT's New Myanmar Investment Summit** holds the key to these pressing queries.

Attend this summit and meet senior officials and advisors from key sectors - **Oil & Gas, Power, Real Estate, Mining, Agriculture & Plantations and Banking.**

Major functions of DICA, a division under the Ministry of National Planning and Economic Development are

- scrutinizing and appraisal of projects that are proposed for investment in Myanmar

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- monitoring and reporting the implementation of permitted enterprises
- registration and administration of Limited Companies, Joint Ventures, Partnerships and Association and Association
- taking part in regional cooperation relating to investment matters

Multiple Benefits Gained from Expert Panel

- Keynote address by senior Ministry Official on New Investment Law & its opportunities for foreign investors
- Find out more about the legal Impact of the new foreign investment law on the key sectors
- Latest update on the New Fallow Land Law and its potential for industrial, commercial & agricultural purpose
- Gain insights on the real estate outlook with regards to hospitality, office spaces, industrial market and rental properties
- Hear about the new banking & currency reforms and tax planning considerations
- Learn about the commercial & legal aspects of mining ventures
- Investment opportunities in the Power and Oil & Gas sectors
- New Employment Law reforms & updates
- Top bank executives on the financiers' outlook in infrastructure investment & funding
- Highly anticipated panel discussion on determining the right local partner in securing licenses and concessions for successful JV partnerships

Be at this exciting event and make new contacts! **CMT's New Myanmar Investment Summit** offers extensive business networking opportunities with Asian and global players in one venue! Sign up with your team to enjoy group discount. Register online at www.cmtevents.com or email to hafizah@cmtp.com.sg.

Designation	
Tel (Home)	(Office)
Mobile	Fax
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Photocopy Registration Form to Preserve Brochure Copy, June 2012
Update your details at www.cmtevents.com

TO REGISTER

By Internet: www.cmtevents.com
By Email: cindy@cmtp.com.sg By Tel: 65-6346 9132

PAYMENT

By Telegraphic Transfer
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TT must include additional USD21 for Beneficiary's Bank charges. Delegates must bear all bank charges and local taxes (if applicable). Fees must be NETT of ALL charges.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

FEES

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

Conference Fee (per person)	(USD)
Regular fee for 1 or 2	1495.00
Group Fee for 3 or more	1295.00
Workshop Fee (per person)	(USD)
21 June	395.00
<i>(open for conference attendee only)</i>	

* Terms and conditions apply.



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into our 29th year

NEW Myanmar Investment Summit 2012

YANGON / 20-21 June

Official Opening Address

**Dr. Kan Zaw, Deputy Minister
Ministry of National Planning
& Economic Development**

- Ministry of National Planning & Economic Development
- Myanmar Marketing Research & Development Research Services (MMRDRS)
- Ministry of National Planning & Economic Development, Directorate of Investment and Company Administration (DICA)
- DFDL Mekong Group /
- Myanmar Thanlwin Legal Services
- Myanmar Vigour
- Kelvin Chia Yangon Ltd
- Aung Naing Thitsar Co., Ltd
- Bagan Capital Limited
- Ministry of Energy
- P&A Asia
- Sheiphia Holding Sdn Bhd
- Apex Greatest Industrial Co. Ltd (local partner [distributor] of Tata Motors in Myanmar)
- Parami Energy Group of Companies (local partner of Jubilant Energy in Netherlands)
- Parami Energy Group of Companies
- Kanbawza Bank Ltd
- Ministry of Mines
- Ministry of Industry
- Colliers International Thailand

www.cmtevents.com

19 Jun 2012, Tuesday - Time: 20:00 - 22:00

Pre-Conference Registration & Cocktail
(for all Delegates & Speakers)

Venue: Padamyar 2 Room, ParkRoyal Yangon

Day 1 – 20 June 2012, Wednesday

08:00 Registration & Coffee

08:50 CMT's Welcome
G. Seelan, Managing Director
CMT

09:00 **Opening Speech: Official Address by**
Dr. Kan Zaw, Deputy Minister
Ministry of National Planning & Economic Development

09:25 Chairman's Welcome Remarks
U Moe Kyaw, Managing Director &
Joint Secretary General
Myanmar Marketing Research & Development Research Services (MMRDRS)

09:35 **New Investment Law & Its Opportunities for Foreign Investors**
U Aung Naing Oo, Director General
Ministry of National Planning & Economic Development, Directorate of Investment and Company Administration (DICA)

Major function of DICA is scrutinizing and appraisal of projects that are proposed for investment.

10:10 **Legal Impact of the New Foreign Investment Law on the Key Sectors**

- Industry-specific legal overview: Impact of the New Foreign Investment Law on the key sectors
- Understanding the new regulatory liberalizations and how it will impact foreign businesses
- Remitting profits out of Myanmar for foreign investors - procedures to note under the new foreign investment law

James Finch, Partner
DFDL Mekong Group / Myanmar Thanlwin Legal Services

10:50 Networking Coffee

11:20 **Myanmar Tax Structure**

- Taxation issues & regulatory requirements

U Soe Win, Managing Director
Myanmar Vigour

11:50 **Land Rights in Myanmar**

- Land Rights for Foreign Investment in
 - Industrial Parks/Special Economic Zones
 - Commercial and Residential Developments
 - Hotels

- Agriculture
- Mining

(Including an overview of the New Fallow Land Law)

- Buy, sell, transfer, sub-lease and mortgage?
- Formalities, searches, registration and stamping

Cheah Swee Gim, Director and Foreign Consulting Attorney
Kelvin Chia Yangon Ltd

12:20 **Agriculture & Plantation Investment Outlook**
U Aung Zaw Oo, Managing Director
Aung Naing Thitsar Co., Ltd

12:50 Discussion followed by Networking Lunch

14:30 Afternoon Chairman's Remarks
Jeremy Kloiser-Jones, CEO
Bagan Capital Limited

14:45 **Latest Developments in Myanmar's Oil & Gas Investment**
U Htin Aung, Director General, Energy Planning
Ministry of Energy

15:30 **Relocation of Manufacturing to Myanmar**

- Reasons to relocate
- Risks in relocating to Myanmar and how to mitigate them
- Proposed incentives in the Investment Law

Alessio Polastri, Managing Partner
P&A Asia

16:15 Discussion followed by Afternoon Reception
Sponsored by



Myanmar Iwatani LPG Trading Co., Ltd

16:45 **Panel Discussion: Role of Local Partner in Ensuring Successful JVs**
Dr. Ebrahim Bin M Haroon, CEO
Sheiphia Holding Sdn Bhd
U Kyi Thein, Chairman
Apex Greatest Industrial Co. Ltd (local partner [distributor] of Tata Motors in Myanmar)
Ken Tun, President & CEO
Parami Energy Group of Companies (local partner of Jubilent Energy in Netherlands)

17:45 Discussion followed by End of Day 1

17:50 – 19:00 *Networking Cocktail Reception* for Speakers and Delegates. **Sponsored by**



Day 2 – 21 June 2012, Thursday

09:00 Chairman's Remarks
Ken Tun, President & CEO
Parami Energy Group of Companies

09:10 **The Process of Financial Sector Reforms in Myanmar**
U Than Lwin, Deputy Chairman 2
Kanbawza Bank Ltd

09:50 **Investment Opportunity in Mining Sector of Myanmar**
U Win Htein, Director General
Ministry of Mines

10:10 **Current Mining Activities in Mining Sector**
U Kyaw Thet, Director
Ministry of Mines

10:30 Discussion followed by Networking Coffee

11:00 **Developing Heavy Industry in Myanmar**

- Plans & incentives to attract investment in heavy industries (eg car manufacturing, boat builders & etc)
- Opportunities for foreign investors
- Ensuring consistent power supply

Tin Tin Htoo, Deputy Director
Ministry of Industry

11:30 **Myanmar – One Giant Leap for Real Estate – The Next Four Years**

- No vacancies - How the hospitality industry can deal with the supply squeeze
- USD 150 per square metre coming soon - How new wave of investment is likely to impact the office sector
- The Next Industrial Revolution - Japan, Korea, Thailand, Vietnam and now Myanmar - The industrial market awakens
- A real hardship posting - About to get worse before it gets better - Rental properties, hospitals and roads

Tony Picon, Associate Director- Research
Colliers International Thailand

12:30 Final Wrap-up followed by Closing Lunch

13:30 End of Conference

You will network with:

Chief Executives, Presidents, Vice Presidents, Directors & Heads of MNCs, Regional plus National corporations including Heads of Business Development, New Ventures, Finance and In house Legal Counsels, Teams involved in Industry Regulations and Risk from these Industries:

- Power - Banking - Real Estate - Industrial Estates
- Construction and Building Materials especially cement
- Mining - Plantation for Palm Oil, Rubber, Rice, Jatropha etc

Day 2 – 21 June 2012, Thursday

Separately Bookable

Pre-Conference Workshop
13:50 - 17:00hrs

(Only for Conference Participants):

“Structuring JVs & Other Business Dealings under the New Investment Law”

In this workshop we will provide an in-depth overview of joint venture agreements and partnership structures between domestic and international investors in Myanmar.

We will go on to cover the relevant documentation and its specific clauses in order to protect the foreign investments in Myanmar in term of capital and know-how.

We will draw on general experience that we have advising on these types of transactions, including the Dawei Deep Sea Port Project and others, though we will not be able to go into any specifics on those projects because of confidentiality restrictions.

Agenda of workshop

- What is a joint-venture agreement?**
 - What is a joint-venture agreement?
 - Why in Myanmar a joint-venture is so important?
 - When to do a joint-venture in Myanmar.
- Finding the right partner**
 - How to choose the right partner;
 - How to make sure it is the right partner.
- Ordinary and extraordinary clauses in a joint-venture agreement**
 - Duration
 - Directors
 - Management decision
 - Dividend policy
 - Governing law
 - Share capital
 - Voting mechanism
 - Transferability of shares
 - Winding up
- Protection of know-how**
 - Corporate finance
 - Project finance
- Protecting from your local partner**
 - Minimising the risk and protecting the investment from the local partner
- Protecting from your international partner**
 - IPOs
- Agency and distribution agreements - NEW!**

Workshop facilitated by:

Mr. Alessio Polastri, Managing Partner, **P&A Asia**

17:00 Close of Event

CONFERENCE VENUE

Due to overwhelming response to the conference, rooms in ParkRoyal Yangon have been fully booked. You may also wish to explore these hotels listed below:

Traders Hotel Yangon
#223 Sule Pagoda Road, Tel: +95 1 242828

Thamada Hotel
5, Signal Pagoda Road, Tel: +95 1 243639 - 43

PARKROYAL Yangon
33 Alan Pya Phaya Road, Dagon Township, Yangon, MYANMAR

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