

NEW Myanmar Investment Summit 2012

(Foreign Investment Law Amendment Bill)

YANGON / 20-21 June
ParkRoyal Yangon



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19 Jun 2012, Tuesday

Time: 20:00 - 22:00

Pre-Conference Registration & Cocktail
(for all Delegates & Speakers)

Venue: Padamyar 2 Room, ParkRoyal Yangon

Day 1 – 20 June 2012, Wednesday

08:00 Registration & Coffee

08:50 CMT's Welcome
G. Seelan, Managing Director
CMT

09:00 **Opening Speech: Official Address by Dr. Kan Zaw, Deputy Minister Ministry of National Planning & Economic Development**

09:25 Chairman's Welcome Remarks
U Moe Kyaw, Managing Director & Joint Secretary General
Myanmar Marketing Research & Development Research Services (MMRDRS)

09:35 **New Investment Law & Its Opportunities for Foreign Investors**
U Kyaw Zaw Maung, Director
Directorate of Investment and Company Administration (DICA)
Major function of DICA is scrutinizing and appraisal of projects that are proposed for investment.

10:10 **Legal Impact of the New Foreign Investment Law on the Key Sectors**
• Industry-specific legal overview: Impact of the New Foreign Investment Law on the key sectors
• Understanding the new regulatory liberalizations and how it will impact foreign businesses
• Remitting profits out of Myanmar for foreign investors - procedures to note under the new foreign investment law
James Finch, Partner
DFDL Mekong Group / Myanmar Thanlwin Legal Services

10:50 Networking Coffee

11:20 **Myanmar Tax Structure**
• Taxation issues & regulatory requirements
U Soe Win, Managing Director
Myanmar Vigour

11:50 **Land Rights in Myanmar**
• Land Rights for Foreign Investment in
- Industrial Parks/Special Economic Zones

- Commercial and Residential Developments
- Hotels
- Agriculture
- Mining
(Including an overview of the New Fallow Land Law)
• Buy, sell, transfer, sub-lease and mortgage?
• Formalities, searches, registration and stamping
Cheah Swee Gim, Director and Foreign Consulting Attorney
Kelvin Chia Yangon Ltd

12:20 **Agriculture & Plantation Investment Outlook**
U Aung Zaw Oo, Managing Director
Aung Naing Thitsar Co., Ltd

12:50 Discussion followed by Networking Lunch

14:30 Afternoon Chairman's Remarks
Jeremy Kloiser-Jones, CEO
Bagan Capital Limited

14:45 **Opportunities for Cooperation in Myanmar Petroleum Energy Sector**
U Aung Kyaw Htoo, Assistant Director
Ministry of Energy

15:30 **Relocation of Manufacturing to Myanmar**
• Reasons to relocate
• Risks in relocating to Myanmar and how to mitigate them
• Proposed incentives in the Investment Law
Alessio Polastri, Managing Partner
P&A Asia

16:15 Discussion followed by Afternoon Reception
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Myanmar Iwatani LPG Trading Co., Ltd

16:45 **Panel Discussion: Role of Local Partner in Ensuring Successful JVs**
Dr. Ebrahim Bin M Haroon, CEO
Sheiphia Holding Sdn Bhd
Ken Tun, President & CEO
Parami Energy Group of Companies

17:45 Discussion followed by End of Day 1

17:50 – 19:00 *Networking Reception*
for Speakers and Delegates. **Sponsored by**



Day 2 – 21 June 2012, Thursday

09:00 Chairman's Remarks
Ken Tun, President & CEO
Parami Energy Group of Companies

09:10 **The Process of Financial Sector Reforms in Myanmar**
U Than Lwin, Deputy Chairman 2
Kanbawza Bank Ltd

09:50 **Investment Opportunity in Mining Sector of Myanmar**
U Win Htein, Director General
Ministry of Mines

10:10 **Current Mining Activities in Mining Sector**
U Kyaw Thet, Director
Ministry of Mines

10:30 Discussion followed by Networking Coffee

11:00 **Developing Heavy Industry in Myanmar**
• Plans & incentives to attract investment in heavy industries (eg car manufacturing, boat builders & etc)
• Opportunities for foreign investors
• Ensuring consistent power supply
Tin Tin Htoo, Deputy Director
Ministry of Industry

11:30 **Myanmar – One Giant Leap for Real Estate – The Next Four Years**
• No vacancies - How the hospitality industry can deal with the supply squeeze
• USD 150 per square metre coming soon - How new wave of investment is likely to impact the office sector
• The Next Industrial Revolution - Japan, Korea, Thailand, Vietnam and now Myanmar - The industrial market awakens
• A real hardship posting - About to get worse before it gets better - Rental properties, hospitals and roads
Tony Picon, Associate Director- Research
Colliers International Thailand

12:30 Final Wrap-up followed by Closing Lunch

13:30 End of Conference

3 Ways To Register

Online: www.cmtevents.com
Email: cindy@cmtsp.com.sg
Tel: (65) 6346 9132

Per Person Fee for Conference: (USD)
Regular Fee for 1 1495.00
Group Fee for 3 or more 1295.00

Workshop : 21 June (USD)
1 person 395.00

13:50 **Post-Conference Workshop: Structuring JVs & Other Business Dealings under the New Investment Law**

Optional - Separately Bookable

Post-Conference Workshop:
(Only for Conference Participants)
Structuring JVs & Other Business Dealings under the New Investment Law
13:50 - 17:00 on 21 June

In this workshop we will provide an in-depth overview of joint venture agreements and partnership structures between domestic and international investors in Myanmar.

We will go on to cover the relevant documentation and its specific clauses in order to protect the foreign investments in Myanmar in term of capital and know-how.

We will draw on general experience that we have advising on these types of transactions, including the Dawei Deep Sea Port Project and others, though we will not be able to go into any specifics on those projects because of confidentiality restrictions.

Agenda of workshop

- What is a joint-venture agreement?**
 - What is a joint-venture agreement?
 - Why in Myanmar a joint-venture is so important?
 - When to do a joint-venture in Myanmar.
- Finding the right partner**
 - How to choose the right partner;
 - How to make sure it is the right partner.
- Ordinary and extraordinary clauses in a joint-venture agreement**
 - Duration
 - Share capital
 - Directors
 - Voting mechanism
 - Management decision
 - Transferability of shares
 - Dividend policy
 - Winding up
 - Governing law
- Protection of know-how**
 - Corporate finance
 - Project finance
- Protecting from your local partner**
 - Minimising the risk and protecting the investment from the local partner
- Protecting from your international partner**
 - IPOs
- Agency and distribution agreements - NEW!**

Workshop facilitated by:
Mr. Alessio Polastri, Managing Partner, P&A Asia

17:00 Close of Event

Program details published herein are confirmed as at 28/06/2012.
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