

"Into Africa - Building Local Markets, Improving Farm Yield and Increasing ROI!"

"The Ethiopian government says that it will no longer impose export quotas on commercial farm outputs and processed goods as part of its commitment for the new partnership introduced by G-8 countries that focuses on facilitating private sector investment in African agriculture."
www.equities.com, 18/9/12

The Board of Directors of the World Bank have approved a US\$100 million credit to support the Government of Ghana's efforts to scale up the development of commercial agriculture nation-wide. The Commercial Agriculture Project seeks to facilitate access to land, strengthen Ghana's investment promotion infrastructure for attracting agri-business investors, and promote public private partnerships and small-holder linkages in the Accra Plains, the SADA Zone.
www.ghanaiian-chronicle.com, 22/1/13

The Government of Ghana is currently implementing a nation-wide Food and Agriculture sector development policy and is welcoming private investment to grow their agriculture sector. It aims to promote a secure investment climate that clarifies and strengthens the rights and obligations of investors, government and affected communities.

Opportunities are aplenty for investors tapping into Africa's agriculture sector. Investments from palm, rubber, cassava, rice, sugar and maize plantation are being considered and companies have to do their due diligence carefully in order to maximize their returns. Hear from farm operators like **Vita Rice, Sorex and Ruchi Soya** who will share their investment experiences at the event.

With 60 percent of the world's remaining uncultivated arable land, Africa not only has the potential to meet its own food demand, but could be an important contributor to global food security. Investment in agriculture in Sub-Saharan Africa has increased in recent years and is representative of the growing interest in the region's agricultural potential. Kick-starting the sector has been declared a priority by most governments in the region, with donors scaling up their commitment to its development. Africa's agricultural development now even features prominently within G8 meetings and attracts a wide variety of foreign investors eager to facilitate growth in this particular sector through commercial expansion.

CMT's 3rd Commercial Farm Africa Summit scheduled on **19-20 March 2013 in Accra, Ghana** with the endorsement and support from Ghana's **Ministry of Food and Agriculture** as well as the **Private Enterprise Foundation** brings together a leading panel of experts to share insights on the opportunities and challenges in agri investment in emerging Africa!

Key sessions

- Ministerial address on agric investments and PPP
- Assess land banks and availability for agri investments in Ghana
- Case study of Farmland investment from *Ruchi Soya, Vita Rice, Praire Volta & Sorex*
- Find out key success factors and best practices in contracting smallholder outgrowers. How technology can be utilized to manage outgrowers
- Analyze invest prospects for **Rice, Soya, Maize, Sugar, Biofuel crops, Palm, Rubber & Cassava**
- Solutions for water resource management from a successful African case study
- Towards sustainability in crop production and risk management solutions
- *SabMiller Africa* shares experience on smallholders farm and local sourcing challenges
- Outlook for Infrastructure development to support agric logistics in West Africa
- Evaluate Warehouse Receipt System as an incentive to agri investment
- Experts views on Funding options for agri projects in Africa

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3rd Commercial Farm Africa

19-20 Mar 2013, Accra - Ghana

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- Ministry of Agriculture & Co-operatives
- Lands Commission, Ghana
- Ghana Investment Promotion Centre
- Prairie Volta Ltd
- Kwanim G.D.K. Farm
- Vita Rice Limited
- SGS Agricultural Services
- Technoserve
- Syngenta Foundation For Sustainable Agriculture (SFSA)
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FEES

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

Per Person Fee for Conference:	(USD)
Regular fee for 1 or 2	1495.00
Group Fee for 3 or more	1195.00
Site Visit (per person):	(USD)
Site Visit to Prairie Volta Farm & Rice Mill - 20 Mar	100.00

* Terms and conditions apply.

Ministerial Keynote Address

AGRICULTURAL INVESTMENT OPPORTUNITIES IN GHANA

H.E Honorable Clement Kofi Humado, *Minister*
 Ministry of Food and Agriculture, Ghana

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DAY 1 - 19 March 2013, Tuesday

08:00 Registrations & Coffee/Tea

08:55 Chairman's Remarks & Introduction
*Doug Hawkins, Partner
Hardman & Co*

09:00 Keynote Ministerial Address AGRICULTURAL INVESTMENT OPPORTUNITIES IN GHANA

- Public-private partnership in agribusiness development

*Emmanuel Asante-Krobea, National Director
Directorate of Crop Services
Ministry of Food & Agriculture, Ghana*

09:20 DEVELOPING LARGE SCALE OIL PALM PLANTATION IN WEST AFRICA

*H.E. Hon. Charles N. McClain, Deputy Minister
Ministry of Agriculture of Liberia*

09:40 BUSINESS INFRASTRUCTURE & INCENTIVES FOR AGRICULTURE INVESTMENT

*Edward Ashong-Lartey
Director for Marketing & PR
Ghana Investment Promotion Centre*

10:00 ROUNDTABLE DISCUSSION : CASE STUDY OF COMMERCIAL FARM INVESTMENT & OPERATIONS IN GHANA

Panelists :
*Everett Anderson, Managing Director
Prairie Volta Ltd*

*Alexander Frempong Tenkorang
Executive Chairman
Kwanim G.D.K. Farm*

10:30 Discussion followed by Networking Refreshment

11:00 LAND BANKS & AVAILABILITY FOR AGRICULTURE INVESTMENT

- Overview of the Ghanaian Land Tenure System
- Large scale acquisitions in Ghana and issues

*Stephen Kumadoh, Principal Valuer
Lands Commission, Ghana*

11:30 INVESTING IN RICE PROJECT IN AFRICA – CASE STUDY FROM VITA RICE

- Prospect of rice investment & challenges. Case study on Mighty Rice Mauritius
- Do your due diligence. Micro examination of business inputs and potential impediments
- Know your location

*Mick Bartlett, Chief Operating Officer
Vita Rice Limited*

12:00 OPPORTUNITIES FOR AGRICULTURE INVESTMENT IN ZAMBIA

- Update on agricultural policies and strategies to promote agricultural development
- Mapping agro-crops for foreign investment
- Public-private partnership for agriculture investment
- Land concessions issues
- Developing downstream value chain - cassava case study

*Alick Daka, Deputy Director of Agriculture
Ministry of Agriculture & Co-operatives*

12:30 Discussion followed by Networking Lunch

13:40 Chairman's Introduction
*Andrew Jones, Vice President - Africa
SGS Agricultural Services*

13:45 SMALLHOLDER OUTGROWER SCHEMES – LEARNINGS FROM ACROSS THE CONTINENT

- Key success factors & best practices in contracting smallholder outgrowers
- Comparing and contrasting experiences across different countries/sectors
- Thoughts on selecting the appropriate model for a given context

*Lik-Hang Ho, Brandon, Advisor - Technical
Assistance Facility (TAF)
Technoserve*

14:15 FARMFORCE, A MOBILE TECHNOLOGY PLATFORM TO MANAGE OUTGROWER SCHEMES

*Robert Berlin, Agribusiness Manager
Syngenta Foundation For Sustainable
Agriculture (SFSA)*

 syngenta foundation
for sustainable
agriculture

14:45 AGRICULTURAL RISK MANAGEMENT: WEATHER AND CROP YIELD SHORTFALL RISK TRANSFER

*Christina Ularic
Head - Market Development Africa
Swiss Reinsurance Company (Swiss Re)*

15:15 Discussion followed by Networking Refreshment

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15:45 PANEL DISCUSSION : FUNDING AGRICULTURAL PROJECTS IN AFRICA

Panelist :
*Thomas M. Kouadio, Investment Officer
IFC, Sub-Saharan Africa, Agribusiness & Forestry*
*Colin Watson, Agribusiness Specialist - Africa
Phatisa Managers*

*Jerry Parkes, CEO & Founding Partner
Injaro Agricultural Capital Holdings ("Injaro")*

16:15 CONNECTING FARMERS TO AGRICULTURAL VALUE CHAINS IN AFRICA : CASSAVA, AFRICA'S BEST KEPT SECRET

- Utilizing local content to produce beer for the local markets
 - Supply chain management from farm to factory
 - Local sourcing challenges & working with smallholders farm
 - Brewery expansion plans across Africa
- Gerry J van den Houten
Director, Enterprise Development
SABMiller Africa*

16:45 WAREHOUSE RECEIPT SYSTEM - AN INCENTIVE TO AGRICULTURE INVESTMENT IN GHANA

*Nana Osei-Bonsu, Director General
Private Enterprise Foundation*

17:15 INFRASTRUCTURE DEVELOPMENT TO SUPPORT AGRICULTURAL TRADE & LOGISTICS

- Master-plan & Development of Ports, Road & Rail network in West Africa
 - Regional integration & promoting interconnectivity
- Jules Gogoua, Head of Transport Division
ECOWAS Commission*

17:45 Discussion followed by End of Day One

18:00 – 19:00 *Networking Reception*
for all speakers & delegates

Day 2 – 20 March 2013, Wednesday

09:00 Chairman's Introduction
*Colin Watson, Agribusiness Specialist - Africa
Phatisa Managers*

09:10 **COMPARATIVE ECONOMICS FOR MAJOR
BIOFUELS CROPS IN SUB-SAHARA AFRICA**
*Doug Hawkins, Partner
Hardman & Co*

09:40 **PROSPECTS FOR AFRICA SUGAR INDUSTRY
PLUS CASE STUDY OF CORN FARM
INVESTMENT IN DR CONGO**

- Characteristics of main sugar factories in Africa
 - Outlook on the sugar market & opportunities beyond sugar production
 - Farming investment potential in DRC
 - Case study of a corn production
- Thomas Lecomte, Farm Manager
SOPEX Consulting & GDK*

10:10 CENTER PIVOTS : THE SOLUTION FOR COMPETITIVENESS IN EFFICIENT IRRIGATION

- A long-lasting investment to secure land outputs
- Remote monitoring, sensing and control to optimize the irrigation and fertigation scheduling

*Antoine Quily, Territory Manager - West Africa
Valmont, S.A.U.*



10:40 Discussion followed by Networking Refreshment

11:10 SEARCHING FOR THE KEY THAT WILL UNLOCK THE MAP TOWARDS SUSTAINABILITY IN CROP PRODUCTION

*Cobus Burger, Managing Director
SGS Agricultural Services*



11:40 WATER RESOURCE MANAGEMENT & SOLUTIONS FOR AGRICULTURE INVESTMENT

- Irrigation technology to increase productivity & achieve sustainability
- Successful case study in Africa

*Yigal Mazor, Commercial Director - EMEA
Netafim*

12:10 Final Discussion followed by Closing Lunch

13:30 End of Conference

NEW

Separately Bookable

Site Visit to Prairie Volta Farm & MOFA Irrigation Project

PROPOSED ITINERARY:

13:45 Assemble at lobby

14:00 Depart for MOFA Irrigation project,
Prairie Volta Farm & rice mill facilities

15:30 Site visit

17:15 Depart to hotel

19:00 Arrives at hotel