13th Asia Coatings Markets

7-8 November 2013 / Singapore Novotel Singapore Clarke Quay



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Day One – 7 November, Thursday

- 08:00 Registration & Coffee
- 09:00 Chairman's Welcome & Introductions Li Xilin, Managing Director Shanghai Partners Co Ltd

09:10 **High Growth Sectors Driving Asia's Paints and Coatings Market**

- Macroeconomic and demand growth analysis of key Asian markets
- Trends in the decorative, protective, industrial and marine sectors
- Optimising distribution channels
- Pricing models for effective market segmentation

Chris de Lavigne Global VP, Industrial Practices Frost & Sullivan

09:45 The Decorative & Protective Market: Regional Residential, Commercial & **Infrastructure Trends**

- Growth of the regional construction sector; the opportunities it offers to the decorative and protective coatings segments
- · Key Asian regions leading the growth of the decorative and protective markets
- · Technological advances in the decorative and protective sectors
- · Strategies to stay competitive in the Asian region

Feungladda Chirawiboon Vice President - Overseas Business TOA Paint Co. Ltd

Latest Building Designs Provide 10:50 **Boost to Asia's Coatings Industry**



- Updates in regional regulations governing the facade design of buildings
- Emerging building trends and their impact on Asia's coatings demand
- · Asian regions driving the green building movement
- Challenges in incorporating "green" facade designs

Russell Cole Singapore Office Leader/ Director Arup (Singapore)

Tiyok Prosetyoadi, Director **PDW Architects**

11:35 Strategies to Manage Raw Material Price Increases, Focus on: India

- India, incredible India
- The coatings industry in India: present and future
- Structure and strategies of the resin industry in the world
- The resin industry in India
- · Cost drivers and pricing
- · Raw materials in an Indian context
- Purchasing strategy in an Indian environment
- Coating resins in India: an outlook of the competitive landscape

Roland Glotzer, President Arkema Chemicals India Pvt. Ltd.

12:05 Advancements in the Automotive **OEM Segment**

- Demand and production forecast of the automotive industry
- Forecast of aesthetic trends in 2014/15
- · Technological advancements in waterbased automotive OEM coatings
- Research and development initiatives PB Deshmukh, Technical Consultant Nippon Paint (India) Pvt Ltd

Networking Lunch

Afternoon Chairman's Introduction Chris de Lavigne Gloval VP. Industrial Practices Frost & Sullivan

14:00 **Robust Automotive Market Drives Coating Growth**



- Automotive Market growth in ASEAN (2014)
 - Customer color spectrum trend 2014
 - Image of Auto Coating process
 - QCDM requirements for linking with Auto Industry process
 - Example Implementation of current & future Coating process **Eko Rudianto**

Advisor to Board of Directors **Toyota Motor Manufacturing** Indonesia (TMMIN)

14:30 Drivers for Growth of Waterbased **Coil Coatings in the Beverage Sector**

- · A review of the Asian beverage and canned foods sectors
- Rising HSE awareness and its impact on the coil coatings market
- The development of waterbased coatings for the canned beverage sector
- Implications for solvent based coatings: Is there any further room for growth?
- A practical example: Valspar Paint's projects with coil coaters in China Dr. Paul Cooke, Technical Director, Packaging Coatings, Asia The Valspar (Singapore) Corporation Pte Ltd

15:00 Outlook for TiO2: Further **Consolidation in the Works?**

- Global demand and supply analysis: Existing capacities, new capacities, pricing and margins overview
- TiO2 feedstock review: A view of the rutile and anatase segments, capacity investment, future investments needed, government incentives to boost production
- Focus on: New TiO2 capacities in China and their impact on the global supply balance

Laurence Wang, Senior Consultant China Titanium International

15:30 Networking Refreshment

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16:00 Auto Refinish, Auto Parts Market Review for Thailand and Taiwan

- Review of the automotive refinish segment
- Review of the automotive parts (aluminum rims) market
- Market growth, segment development prospects
 Chung-Yang Kuo, Sales Manager Thai Jaras

16:30 Nanotechnology in High Performance Functional & Protective Coatings

- Opportunities for nano-technology in the thin film coatings sector
- Morphology of thin film coatings
- Challenges developing nano-technology
- A case study: The InnovCera Solution

Gulsen Celiker, Chief Technical Officer Innov-Coat Ltd.

17:00 Discussion followed by End of Day One

Day Two – 8 November, Thursday

- 09:00 Chairman's Introduction
 Gulsen Celiker, Chief Technical Officer
 Innov-Coat Ltd.
- 09:10 Forging Ahead with China's
 Contruction & Industrial Sector amid
 Slowing Growth
 - Factors impacting the growh of the domestic coatings market
 - Demand drivers and sector growth projections

- Shifting automotive trends and their impact on demand for protective/marine coatings
- Moving towards environmentally friendlt coatings

Li Xilin, Managing Director **Shanghai Partners Co Ltd**

09:40 Drivers of Thailand's Coating Market Including Trends in Emerging Myanmar

- Market drivers, trends and growth sectors
- Outlook and strategies for growth
- Creating an effective domestic distribution channel
- Update on environmental regulations and how they are affecting the coatings industry
- New business opportunities as the coatings industry seek to "go green"
- Perspective about paint market trend in Myanmar

Petcharat Eksangkul, Managing Director Eason Paint Public Co

10:10 Trends and Challenges Governing the Marine Coatings Landscape

- A review of Asia's marine coating sector
- Health and environmental awareness: How changing HSE regulations and heightened environmental awareness are impacting the demand for anti-fouling coatings
- Crude and bunker fuel review:
 Price and market review
- The future of the marine sector: A temporary blip due? Or an indication of long-term pain ahead?

 Upcoming regulations that will impact the future landscape for marine coatings

Krishan Lal Batra, Managing Director Chugoku Paints (India) Private Limited

10:40 Networking Refreshment

11:10 Powder Coatings Trend and Growth Opportunities

- Growth developments for powder coatings in metal, wood, plastic applications
- Government incentives supporting demand growth
- Growth Sector Focus: Powder coatings for engineered wood application
- Industries currently using the wood powder coatings system
- Innovations which will expand wood powder coatings market reach Dr .Liu Jiping, R&D Director TIGER Coatings

11:40 Going Green: Eco-Friendly or Cost? An End-user's Approach to Managing the Consumer's Expectations



- Trends in the furniture sector: How the consumer's needs and tastes are evolving, and the corresponding impact on coatings demand
- Dealing with raw material cost increases
- Greening the production line: A buyer's view

QX Lee, VP Brand & Marketing Okeo Furniture

12:10 Final Discussion followed by Closing Lunch

14:15 End of Conference

You Will Network With:

CEOs, MDs, Regional Directors,
Business Development Managers/Directors,
Marketing Managers, Product Managers,
Project Managers, Sales Managers,
Technical/R&D Managers from
Paint & Coating Manufacturers, Traders,
Raw Material Producers/Traders, Consultants,
Chemicals & Additives Suppliers/
Technology Providers/End-users, etc.

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