

# 5<sup>th</sup> Propylene Trade & Derivatives Markets

2-3 Dec 2013, Singapore  
Goodwood Park Hotel



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## Day 1 - 2 Dec 2013, Monday

- 08:00 Registration & Coffee
- 09:00 Chairman's Welcome & Introductions  
*Rajeev M. Pandia, Chief Mentor*  
**KnowGenix**
- 09:10 **Short-term Outlook for Global Crude Markets**  
  - Economic factors influencing benchmark Brent and Dubai price trend
  - Brent and Dubai forecast for 2014
  - Condensate demand/supply and price outlook
  - RIM Intelligence pricing methodology*Satoshi Hagimoto, Asia Oil Products Team*  
**RIM Intelligence Co (Singapore)**
- 09:30 **Global Naphtha Outlook and its Impact on Propylene Prices**  
  - Global naphtha demand and production
  - Forecast of naphtha prices for 2014
  - Impact of naphtha prices on gasoline and propylene markets*Jiwon Chung, Managing Director*  
**Oil Price Information Service Asia**
- 10:00 **The Shale Gas Boom and its Impact on World Energy Markets**  
  - The shale gas revolution and its potential to change the energy mix of the world
  - Changing the feedstocks slate in the olefins market; PDH snags the spotlight
  - The future for naphtha-based crackers
  - The US' rising dominance in the LPG and petrochemicals sector: What it means for global trade flows*Laique Rehman, CEO*  
**US Petrochemical**
- 10:30 Discussion followed by Networking Refreshment
- 11:00 **Propylene Market Outlook and Opportunities for Naphtha Crackers in Asia**  
  - Performance of the global propylene and its key derivatives markets
  - Olefins pricing, profitability and plant utilization rates
  - Cracker production economics and competitiveness; opportunities for naphtha crackers*Wonsoo Byun, Senior Consultant*  
**Energy & Chemicals Consulting Asia**  
**Nexant Asia Limited**
- 11:30 **Planning a Successful Propylene-based Project**  
  - Investment considerations
  - Process selection and optimization
  - Maximizing propylene yield from FCC
  - Structuring an effective MTP process
  - Alternative route to PG production*Steven Kantorowicz, Vice President*  
**Petrochemicals Asia & Principal Consultant**  
**KBC Advanced Technology Pte Ltd**
- 12:00 **Harnessing the Potential of LPG through PDH**  
  - Global LPG development and dynamics
  - Competitiveness of LPG-based PDH versus NCC/FCC
  - SK Gas growth strategy
  - PDH project schedule*Lee Jungeun, Assistant Manager*  
**SK Gas**
- 12:30 Discussion followed by Networking Lunch
- 14:05 Afternoon Chairman's Introduction  
*Steven Kantorowicz, Vice President*  
**Petrochemicals Asia & Principal Consultant**  
**KBC Advanced Technology Pte Ltd**
- 14:10 **PDH, MTP Projects in China Spurs Propylene Derivatives Sectors**  
  - Performance of China's propylene and derivatives sectors
  - Progress of existing PDH/MTP and key derivatives projects
  - Development of downstream PP, 2-EH and butanols segments
  - Technological advancements, government incentives in the propylene and derivatives markets*Qu Liang, Analyst*  
**Petrochina Planning & Engineering Institute**
- 14:40 **Petrochemical Downstream Opportunities with Sadara**  
*Mohammad A. Alazzaz*  
**Manager, Value Park Development**  
**Sadara Chemical Company**
- 15:10 Discussion followed by Networking Refreshment
- 15:40 **Upstream Options, Tactical Considerations for the South Korean Propylene and Derivatives Markets**  
  - Developments in global oil and gas markets
  - Changes in the domestic upstream segment
  - Growth projections for the propylene and key derivatives markets

- Propylene production processes that will help South Korea maintain its competitive edge
- Michael Paik, Director*
- 
- CUBE Consulting & Communications**

- 16:10 **Drivers, Restraints and Challenges for the PP Market**  
  - Trade flows in 2013, forecast for 2014
  - Applications driving market growth
  - Technological trends and advancements
  - Development strategies for emerging regions*Makarand Dixit, Head of Marketing*  
**ONGC Petro Additions Limited (OPal)**

- 16:40 **Propylene and Derivatives Markets in India**  
*Rajeev M. Pandia, Chief Mentor*  
**KnowGenix**

- 17:10 Discussion followed by End of Day One

## Day 2 - 3 Dec 2013, Tuesday

- 09:00 Chairman's Introduction  
*Wonsoo Byun, Senior Consultant*  
**Energy & Chemicals Consulting Asia**  
**Nexant Asia Limited**

- 09:05 **Mitigating Risk through the Use of Paper Swaps**  
  - Fixed versus floating price
  - Deriving the propylene and derivatives forward curve
  - Hedging with different combinations: Crude/naphtha-propylene, LPG-propylene, Propylene-propylene derivatives*Kazutaka Maeno, Senior Broker*  
**Ginga Petroleum**  
*Sei Hong, Petrochemical Broker*  
**Ginga Petroleum (Singapore) Pte Ltd**

- 09:45 **Challenges & Opportunities in the Phenol/Acetone Market : A Trader's Perspective**  
  - Changing Consumption patterns and Trade Flows in the phenol and acetone market-
  - Impact of feedstock prices and challenging landscape for producers.
  - China's production boom in the Phenol/Acetone value chain
  - Potential of the phenol and acetone market in India and SE Asia
  - Strategies to stay competitive in 2014/15*Nikunj Parekh, Director*  
**Kempar Energy Pte Ltd**

- 10:20 Discussion followed by Networking Refreshment
- 10:50 **Overview and Forecast of the Acrylonitrile Market**  
  - Demand and supply fundamentals
  - Present trade flows in South Asia, ME
  - Future market developments
  - Impact of propylene feedstock price*Sihwan Ryu, Trade Division Manager*  
**Hanwha Corporation**
- 11:20 **Global PO, 2-EH and Butanols Market Outlook and Forecast**  
  - Propylene oxide demand and production
  - 2-EH/butanols demand and supply fundamentals
  - New production capacities in China, and its impact on global trade flows
  - Global trade flows analysis*Rajeev M. Pandia, Chief Mentor*  
**KnowGenix**

- 11:50 **Thailand's Propylene & Derivatives Industry Expand on Consumer Needs**  
  - Present state of Thailand's propylene sector
  - Drivers in the domestic PP industry
  - Expectation of PP trade flows moving into 2014/15
  - Acrylic acid market development*Voravan Chaimuang*  
**Polymer Management Division Manager**  
**IRPC Public Company Limited**
- 12:20 Final Discussion followed by Closing Lunch
- 14:15 End of Conference

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