



Myanmar Finance Summit

19 & 20 November 2014, Yangon
PARKROYAL Yangon



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Day 1 - Nov 19th, Wednesday

- 08:00 Registration & Coffee
- 09:00 Chairman's Welcome & Introduction
- 09:10 Keynote Opening Address
*Invited: H.E U Win Shein
Minister of Finance & Revenue, Myanmar*
- 09:25 **Banking & Finance Sector Development in Myanmar**
• AEC and its impact on the banking & finance sector
*Invited:
Central Bank of Myanmar*
- 10:00 **Myanmar Economic & Political Outlook**
• What framework is in place to facilitate private sector investment?
• Key growth sectors in the next 12 months
• Economic performance and projections
• Implication and repercussion of the 2015 elections
*Prof. Dr. Aung Tun Thet, Economic Advisor
President's Office, Republic of the Union of Myanmar
President's National Economic and Social Advisory Council Member
& Myanmar Investment Commission (MIC) Member*
- 10:30 Discussion followed by Networking Refreshments
- 11:00 **Role of Local Banks in the Financing and Development of the Country's Economy**
• SME financing
*Hal Boshier, CEO
Yoma Bank Ltd.*
- 11:30 **Foreign Bank Development Plans in Myanmar**
- 12:00 **Potential of Insurance Market in Myanmar**
• Key Insurance Segments
• Regulatory framework
• Emerging products
*Sim Preston, Group Chief Operations Officer
AIA Group*

- 12:30 Discussion followed by Networking Lunch
- 13:55 Afternoon Chairman's Introduction
- 14:00 **Risk Management for Businesses in Myanmar**
*Andre Toh Sem
Partner- Transaction Advisory Services
Ernst & Young Solutions LLP*
- 14:30 **Legal Issues Relating to Financing in Myanmar**
• Structuring Cross-border financing
• Collateral and security issue
• Mortgages
• Security over moveable assets
• Pledging shares
• Government rules on remittance of foreign loans, including a discussion of Central Bank Circular dated July 3, 2014
• Sector-by-sector legal analysis, including real estate, telecoms, aircraft, industrial projects, infrastructure, trade finance and energy
*James Finch, Partner
DFDL Mekong Group / Myanmar Thanlwin Legal Services*
- 15:00 Discussion followed by Networking Refreshments
- 15:30 **Project Finance Outlook in Myanmar**
• Funding requirements of projects and how financial products are structured to suit these needs
• Case study: What lessons can be learnt from a successfully financed project?
• Challenges of financing infrastructure projects and novel financing model
- 16:00 **Establishing a Network for Commercially Sustainable & Profitable Micro Financing Sector**
• Micro-finance regulations
• How do you get funding for microfinance?
*Kim Bunsocheat, Managing Director & CEO
Aceda MFI Myanmar
Michael Lee, Managing Director
Hana Microfinance
Jason Meikle, Deputy Director
Pact - Myanmar*

- 16:30 **Development of Mobile Banking & Progress**
*Senior Representative,
CB Bank*

- 17:00 Discussion followed by End of Day One

Day 2 - Nov 20th, Thursday

- 09:00 Chairman's Introduction
- 09:05 **Banking and Financial Sector Regulatory Update: Security on Onshore Assets, Interbank Lending and Finance of Privatized State Owned**
• How to perfect security on onshore assets in practice? Overview of the first experiences
• Update on interbank lending and deposits: which laws and regulations are in place?
• How is a SOEs converted into a commercial company? Key challenges and how we resolved them
• Restructuring an SOE to prepare for an IPO
• Transferring assets from an SOE to a new JV: real life case study
*Edwin Vanderbruggen, Partner
VDB Loi Myanmar*
- 09:40 **Establishment of the Stock Exchange and the Securities Market**
*Dr. Thura Aung, CEO
Thura Swiss*
- 10:10 Discussion followed by Networking Refreshments
- 10:40 **Plans in the Insurance Market**
IKBZ Insurance
- 11:10 **Private Equity & Fund Management Panel: Leveraging Private Equity to Finance in Myanmar**
• Limitations
• Development & future of PE
*Josephine Price, Director & Co-Founder
Anthem Asia
Mark Chen, Senior Managing Director & Head of GE Equity Asia
GE Capital*

- 11:40 **Developing Qualified Human Resource in the Banking and Finance Sector**
- 12:10 Final Discussion followed by Closing Lunch
- 13:50 End of Conference

Post Conference Workshop 20th Nov - 14:00 to 16.30pm

"Experience with the First Cases of International Lending and Taking Security on Assets in Myanmar"

A few international financing transactions are paving the way when it comes to testing local laws, registrations and approvals in Myanmar. In this highly practical presentation, the speaker takes you through a number of real life cases, explaining the issues that have come up, and how they were resolved.

- How does the best possible security package in Myanmar look like?
- Can you in reality register a mortgage on land and buildings for a foreign lender?
- How to register a secured interest on plant and machinery, a bank account, and receivables?
- Which securities can the lender enforce without the need for a court order?
- Share pledges of MIC and non-MIC companies
- Which Stamp Duty applies to each instrument of security?

*Edwin Vanderbruggen, Partner
VDB Loi Myanmar*

3 Ways To Register

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