

2nd **Myanmar** 
Real Estate Summit 2013
30 Sep - 01 Oct 2013 | Yangon

POST EVENT REPORT

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into our 31st year

Event Review

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Opening Ceremony by:
His Excellency U Myint Swe
Chief Minister of Yangon Regional Government

CMT's 2nd Myanmar Real Estate Summit (MRES) 2013 witnessed an array of high-profile speakers, sponsors, exhibitors and delegates. The event was inaugurated by His Excellency U Myint Swe, Chief Minister of Yangon Regional Government, while there were two Keynote Speeches – one by His Excellency U Hla Myint, Mayor of Yangon City Yangon City Development Committee (YCDC) and another by His Excellency U Aung Moun, Mayor of Mandalay – Mandalay City Development Committee (MCDC).

PREMIUM SPONSOR



The panel of speakers from HTOO Group of Companies, Dagon Group of Companies, Yangon Heritage Trust, Polastri Wint & Partners, C9 Hotelworks Company Limited, Jones Lang LaSalle, BYMA Myanmar Ltd, VDB Loi Myanmar shared on a variety of topics – Myanmar's serviced apartments, retail outlets, foreign investments in hotels, residential buildings and mixed-use projects.

The discussions also focused on developing cities like Yangon and Mandalay into economic and tourism hubs, conservation of old heritage buildings, progress of the SEZs like Thilawa & Dawei.

The growing importance of retail sector in driving Myanmar's real estate industry was a key focus area. In his paper, Richard Leech, Exec Director of Retail Services at CBRE, mentioned that retail is performing well and the arrival of foreign investment and tourism will drive the retail sector in Myanmar. Further Htoo's presentation revealed that there is a plenty of opportunities in the hotel sector, for instance there is a lot potential to develop resorts and hotel in southern archipelago and northern region of Myanmar.

For instance, Dagon Group is building a shopping mall similar to Shwe Taung's Junction Square and will be ready in 2016. HAGL is developing mixed used project next to Sedona and also building a shopping center.

The event also saw a good participation in the Workshop on Construction Practices in Myanmar.

Following such success from 2013, the 3rd Myanmar Real Estate Summit (MRES) is all set to open in Yangon this November, 2014.



3rd Myanmar Real Estate Summit 2014

17 - 18 November / Yangon

Event Overview

The key Highlights of 2014 MRES are:

- Perspectives from regional developers on property management in Myanmar
- Managing construction quality, building cost, approval permit and local contractors
- Owners vs. Operators Panel: Interest in the hotel sector and what can branding offer?
- Mayangone Township as Yangon's 2nd CBD: Current status & issues
- Thilawa SEZ & Myotha Industrial Park: How will manufacturing drive the real estate sector?
- Urban services and planning covering water supply, sewerage management & electricity
- Insurance and finance challenges for Myanmar's real estate sector

Plus Exclusive Focused Session on Retail Sector in Myanmar:

- Evolution of malls and getting the right-mix: from tenants to leasing
- Perspectives from mall developers on managing retail space
- Retail property options in secondary locations
- Partnering strategies of retailers for entering Myanmar's market
- Opportunities in hypermarkets/supermarkets, Cineplex and parking facilities
- Negotiating retail contract and future of retail banking for Myanmar

A Glimpse of ^{2nd} Myanmar Real Estate Summit 2013

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"Overall positive & new experience, good intro into the Myanmar market."

- InterContinental Hotels Group

"Interesting, knowledgeable and beneficial."

- HTOO Group of Companies



"Enjoyable and good networking."

- Yoma Strategic Holdings

"Well organized, professional performance."

- GKA Myanmar

"An excellent intro to Myanmar Real Estate."

- CB Richard Ellis



"Good networking conference."

- HAGL Group Myanmar

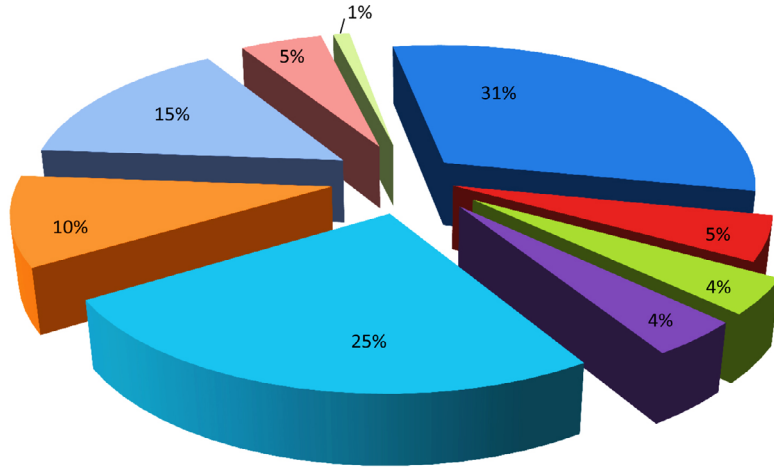
"A comprehensive conference on matters relevant to real estate development."

- DTZ



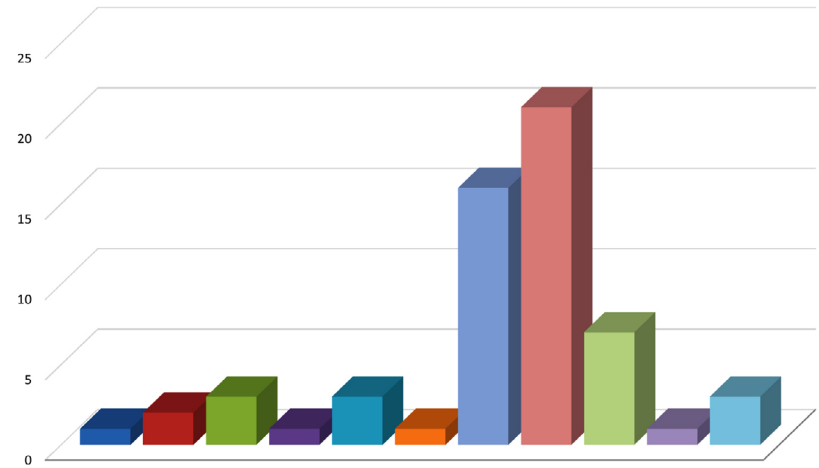
Attendees Profile

INDUSTRY SECTOR MIX



- Real Estate Broker and Consultant
- Reits, Hedge / Private Equity Fund
- Architect
- Quality Surveyor / Engineering Construction Co
- Real Estate Developer
- Construction Company
- Real Estate Investor/Finance Bank
- Hoteliers
- Others

COUNTRY BREAKDOWN



- Comodia
- China
- Hong Kong
- India
- Japan
- Malaysia
- Myanmar
- Singapore
- Thailand
- USA
- Vietnam

Sponsors & Exhibitors

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Malaysian Association of Myanmar



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THAI - ITALIAN
CHAMBER OF COMMERCE



GET INVOLVED WITH 3RD MYANMAR REAL ESTATE SUMMIT 2014



For sponsorship and exhibition opportunities at 3rd MRES,
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call +65 6346 9130.

For registrations, contact **Ms. Grace OH** at grace@cmtsp.com.sg or
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