

2nd **Myanmar** 
Real Estate Summit 2013
30 Sep - 01 Oct 2013 | Yangon



POST EVENT REPORT

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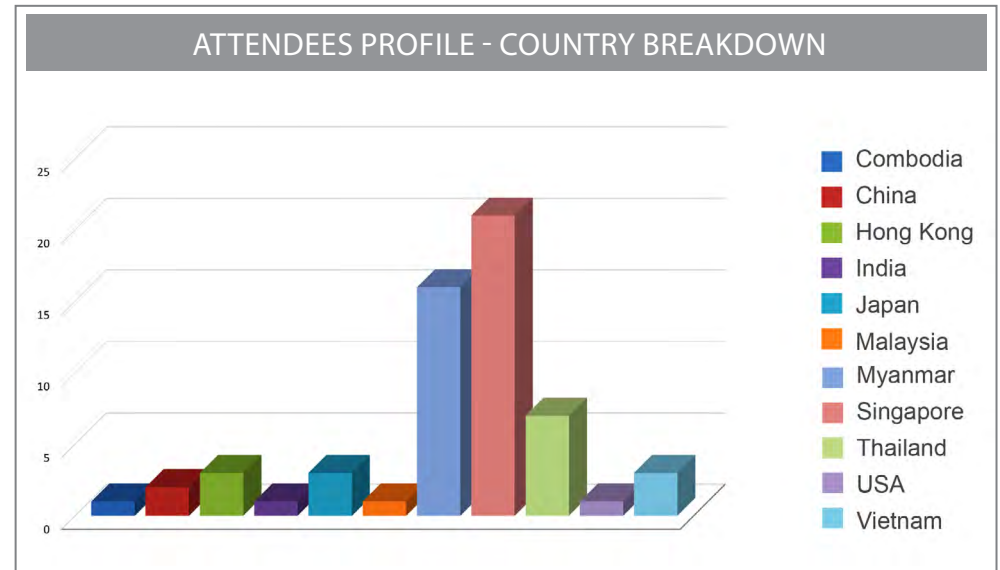
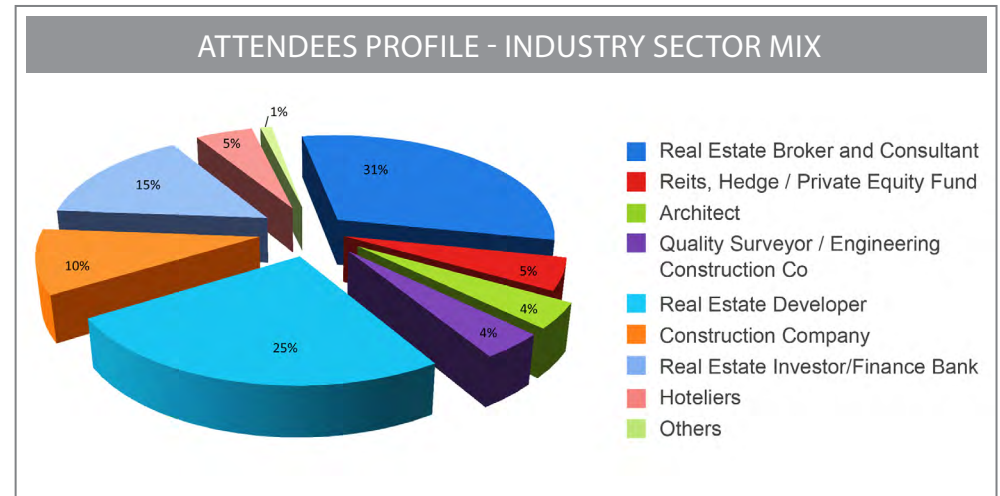
Event Overview

CMT's 2nd Myanmar Real Estate Summit (MRES) 2013 was inaugurated by His Excellency U Myint Swe, Chief Minister of Yangon Regional Government, while a Keynote Speech on 'Developing Mandalay as a Tourism & Industrial Hub' was delivered by His Excellency U Aung Moun, Mayor of Mandalay. Another revered speaker – Dr Thant Myint U, Chairman of Yangon Heritage Trust spoke on 'Protecting Yangon's unique built heritage'

High profile speakers from HTOO Group of Companies, Dagon Group of Companies, Yangon Heritage Trust, Polastri Wint & Partners, C9 Hotelworks Company Limited, Jones Lang LaSalle, BYMA Myanmar Ltd, VDB Loi Myanmar also shared on a variety of topics – Myanmar's serviced apartments, retail outlets, foreign investments in hotels, residential buildings and mixed-use projects.

The growing importance of retail sector in driving Myanmar's real estate industry was another key focus area. In his paper, Richard Leech, Exec Director of Retail Services at CBRE, mentioned that retail is performing well and the arrival of foreign investment and tourism will drive the retail sector in Myanmar. Further Htoo's presentation revealed that there is a plenty of opportunities in the hotel sector with Global chain Accor already holding 8 management deals.

The event also drew good participation for the Workshop on Construction Practices in Myanmar



3rd Myanmar Real Estate Summit 2014

17 - 18 November / Yangon

Following such success from 2013, the 3rd Myanmar Real Estate Summit (MRES) is all set to open in Yangon this November, 2014.

Event Overview

The key Highlights of 2014 MRES are:

- Perspectives from regional developers on property management in Myanmar
- Managing construction quality, building cost, approval permit and local contractors
- Owners vs. Operators Panel: Interest in the hotel sector and what can branding offer?
- Mayangone Township as Yangon's 2nd CBD: Current status & issues
- Thilawa SEZ & Myotha Industrial Park: How will manufacturing drive the real estate sector?
- Urban services and planning covering water supply, sewerage management & electricity
- Insurance and finance challenges for Myanmar's real estate sector

Plus Exclusive Focused Session on Retail Sector in Myanmar:

- Evolution of malls and getting the right-mix: from tenants to leasing
- Perspectives from mall developers on managing retail space
- Retail property options in secondary locations
- Partnering strategies of retailers for entering Myanmar's market
- Opportunities in hypermarkets/supermarkets, Cineplex and parking facilities
- Negotiating retail contract and future of retail banking for Myanmar

A Glimpse of ^{2nd} Myanmar Real Estate Summit 2013

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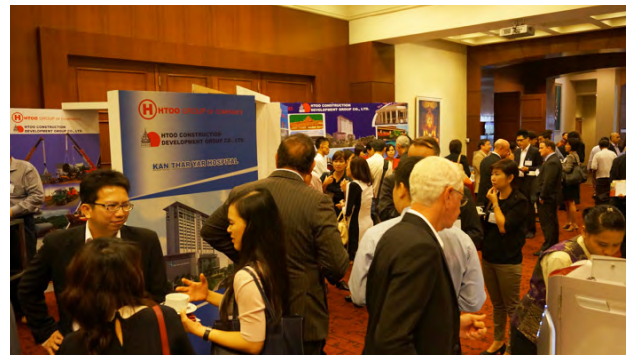
"Overall positive & new experience, good intro into the Myanmar market."
- **InterContinental Hotels Group**

"Interesting, knowledgeable and beneficial."
- **HTOO Group of Companies**



"Enjoyable and good networking."
- **Yoma Strategic Holdings**

"Well organized, professional performance."
- **GKA Myanmar**



"Good networking conference."
- **HAGL Group Myanmar**

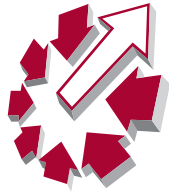
"A comprehensive conference on matters relevant to real estate development."
- **DTZ**

"An excellent intro to Myanmar Real Estate."
- **CB Richard Ellis**

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contact **Ms. Nisha** at nisha@cmtsp.com.sg or
call +65 6346 9130.

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call +65 6346 9147.