# **Cocoa Revolution**

**Emerging Markets, Processing Trends, Yield and Quality Improvement** 

## 4 - 5 Mar 2015 | Singapore (GoodWood Park Hotel)

### Day 1 - March 4th, Wednesday

#### 08:00 Registration

- 09:00 Chairman's Introduction Dr. Martin Gilmour Cocoa Sustainability R&D Director Mars Global Chocolate
- 09:05 Olam's Cocoa Position and Value Chain Activities in Africa Quek Ngee Chuan Senior Trader - Cocoa Division Olam International Limited
- 09:45 New Cocoa Plantation Project in Peru Developing Cocoa as a Large Scale Agro Industrial Crop
  - Game changing cocoa bean variety CCN 51 type with good yield potential, and resistance to the diseases
  - · Bringing positive changes and ethical labour practices Dennis Melka, Founder / CEO

United Cacao Limited SEZC

- 10:15 Discussion followed by Coffee Break
- 10:45 Global View on the Future of the Cocoa Market and the Dynamics of the Butter: **Powder Balance** Gerard Stapleton Head of South-East Asian Research LMC International Ltd
- 11:15 Perspective from Emerging Consumer Markets i) China Cocoa & Chocolate Market Demand/Supply David Yao, General Manager Shanghai BBCA Aloha Chocolate Ltd
- 11:45 ii) India
  - Cocoa Trends and Consumption-Perspective from an Artisan Chocolate Producer
  - · Chocolate market challenges in a price competitive market

- Growth potential for real chocolate and compound chocolate · Cocoa plantation in India Balpreet Singh, Owner Kreative Chocolates
- 12:15 Flavors: Solutions for Cocoa Supply and **Ouality Variations** Yukiko Ando Ovesen, Senior Flavorist Firmenich Asia Pte Ltd
- Discussion followed by Lunch 12:45
- 14:00 Chairman Afternoon Session Gricha Safarian, Managing Director Puratos Grand-Place® Vietnam
- 14:05 Consumer Trends and Preferences in **Chocolate Consumption** Yulia Fransisca, Senior Research Analyst Euromonitor International(Asia) Pte Ltd
- 14:30 Increasing Productivity by Supporting **Conservation and Use of Cacao Genetic** Diversity Dr. Martin Gilmour Cocoa Sustainability R&D Director

Mars Global Chocolate

15:00 Discussion followed by Tea Break

#### 15:30 Yield Improvement & Innovative Techniques in Cocoa Agronomy

- Closing the yield gap
- State of art on cocoa agronomy and paradigm in cocoa cultivation
- Innovative techniques and appropriation by farmers
- · Waste and efficiency in fertilizers and pesticides input Philippe Bastide, Cocoa Expert
- CIRAD

- 16:00 Malavsia Innovations and product development to grow Malaysia as Asia's cocoa producer Dr. Lee Choon Hui, Director-General Malaysian Cocoa Board
- 16:30 Philippines Can Philippines Emerge as the Top Quality Cocoa Bean Supplier Simon Bakker, CEO Kennemer Foods International, Incorporated (KFI)
- 17:00 Discussion. End of Day 1

#### Day 2 - March 5<sup>th</sup>, Thursday

- 8:30 Chairman's Introduction Gerard Stapleton Head of South-East Asian Research LMC International Ltd
- 08:35 Vietnam Raising the Bar for Best Quality Cocoa in Asia Gricha Safarian, Managing Director Puratos Grand-Place® Vietnam
- 09:05 A Taste for Cocoa Capital Markets' Appetite for Cocoa Related Investments Ying Heng Chen Hardman & Co
- 09:35 Cargo Loss Prevention and Insurance during Marine Transportation (from Loading Up to **Discharge) of Cocoa Beans** Henry Allard, CEO Filhet-Allard Maritime
- 10:10 Discussion followed by Coffee Break
- 10:40 Colombia Diversifying the Cocoa Market with Fine **Flavor Cocoa Varieties** Waldo Enrique Murcia, Founding Partner Zarahemla Ltd

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11:10 Making the Most of the Africa's Cocoa Economy: Afreximbank's Africa Cocoa Initiative (AFRICOIN) Eric Monchu Intong Manager, Trade Finance and Branches African Export Import Bank (AFREXIMBANK)

#### Improving Qualities on Cocoa 11:40

- Where the qualities come from
- Main factors determining qualities (from fields to factories)
- Main signs and labels
- · How to get added values
- · Strategies for buyers and producers
- Philippe Bastide, Cocoa Expert CIRAD
- 12:10 Final Discussion. Close of Conference
- 12:30 Closing Lunch

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