



Day 1 - 30 Jun 2015, Tuesday

09:00	Chairman's Welcome & Introduction	<i>Peter Hopkins, Managing Director, DRUM Aashish Pitale, Group Treasurer, Essar Group</i>
09:05	Keynote Speech: Financing challenges for international traders: how can structures provide the answer. Which other tools are available in the international trader's palette? <i>Mr. John MacNamara, Global Head of Structured Trade Finance Deutsche Bank AG</i>	13:00 Lunch
09:15	Challenges in STCF in China: How is the onshore PXF business for ferrous and non-ferrous developing? Where are we going with this 'not-quite-borrowing-base' finance? <i>Frank Wu, Regional Head of Structured Commodity Trade Finance, Asia Pacific Deutsche Bank AG</i>	14:15 Perspectives of a multinational conglomerate: what are the trends in commodity finance which lend themselves to new or existing structures from a risk management perspective? <i>Mr. Aashish Pitale, Group Treasurer Essar Group</i>
09:45	Using innovative approaches to structure STCF in the agricommodities space in Asia	15:30 Refreshments
11:15	Refreshments	16:00 Legal issues in STCF in Asia. Where are the friction points in structuring and documenting transactions? Some of the pitfalls to avoid in the context of what can go wrong, with practical examples <i>Mr. Geoffrey Wynne, Partner Sullivan & Worcester UK LLP</i>
11:45	STCF Panel: trends in Asia STCF <ul style="list-style-type: none"> China: where next for STCF in the context of current financing trends Are import financings using repos holed below the waterline? Where does this leave the collateral management business? As investment banks have withdrawn from prop trading, how will traders meet the funding/financing challenge <i>Mr. Momchil Ivanov, Head of Structured Metal and Energy Finance - Asia ING Bank</i>	16:30 How is the private insurance market shaping up to the Asian challenge? Where does that leave the ECAs? <i>Mr. Peter Gilbert, CEO BPL Global Hong Kong</i>
		17:00 End of Day 1

Caspar Jonk, Head of Trade South and South-East Asia National Australia Bank

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Program details published herein are confirmed as at 24/04/2015.
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Day 2 - 1 July 2015, Wednesday

09:00	Chairman's Introduction
09:15	Assessing the future supply/demand outlook and trade flows for commodities
09:45	Structuring supply chain solutions for working capital efficiency: where do traditional supply chain approaches meet innovations by banks to offer solutions across the value chain? What is the outlook for supply chain financing in Asia and where are the hotspots?
10:15	Structures to improve capital efficiency; is there a knock-on effect for banks and traders due to better pricing? <i>Mr. Scobie Mackay, Head, Commodity Traders & Agribusiness, Transaction Banking Standard Chartered Bank Asia Ltd</i>
10:45	Refreshments
11:15	Africa Panel: How is Asia shaping up in the competition for Africa's development challenges. Assessing the trade finance needs for continuing transformation in Africa <i>Moderator: Dan Day-Robinson, Managing Director, GT Group Switzerland</i>
	<i>Lamon Rutten, Manager, Policies, Markets and ICT programme, CTA</i>
12:00	Structuring commodity finance with Brazilian suppliers <i>Lúcio Feijó Lopes, Partner, Feijó Lopes Advogados</i>
12:45	Lunch and Close of Event.



SEPARATELY BOOKABLE

1 Jul 2015, Wednesday
(14:00 - 17:00 hrs.)

Structuring and Documenting different types of Structured Trade and Commodity Finance Transactions

- The analysis of common types of financing including pre-export finance, prepayment finance; tolling; warehouse financing; the use of commodity repos; receivables financings and supply chain finance
- Each type of transaction will be analysed from its legal and commercial point of view
- A typical list of documents and their content will be discussed
- The role of various parties in each type of transaction will be analysed - a number of case studies will be used to illustrate lessons to be learned

Speakers:

Geoffrey Wynne, Partner Sullivan and Worcester LLP, London
Scobie Mackay, Head, Commodity Traders & Agribusiness, Transaction Banking Standard Chartered Bank Singapore

Per Person Fee:	(SGD)
Regular Fee for Conference ONLY	1995.00
Regular fee for Workshop ONLY	695.00
Bundle Fee: Conference + Workshop	2295.00

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