

3rd Oleochemicals Outlook

26-27 Aug 2015 | Bali, Indonesia (The Westin Resort Nusa Dua, Bali)

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Day One - Wednesday, August 26th

08:00 Morning Registration & Networking Refreshment

09:00 Chairman's Welcome & Introduction
Allen Barbieri, CEO
Biosynthetic Technologies

09:10 **Keynote Address: MOVING INTO SPECIALTIES TO DRIVE MARGINS – EMERY OLEOCHEMICALS EXPERIENCE**
Ramesh Kana, Group CEO
Emery Oleochemicals

09:45 **DIVERSIFYING BEYOND PALM PLANTATION – FGV'S PERSPECTIVE**
Dato' Mohd Emir Mavani Abdullah
Group President / CEO
Felda Global Ventures Holdings Berhad

10:15 Discussion followed by Networking Refreshment

10:45 **GLOBAL ECONOMIC OUTLOOK**

- Optimism in USA economy - will it persist?
- Challenging economic outlook in Europe - what's the impact on Asia?
- Economic performance review under the new Indonesian government
- Regional market growth forecast
- China's slowdown & its influence on global economies
- Fx forecast

David Carbon, Chief Economist, Managing Director for Economic and Currency Research
DBS Bank Ltd

11:15 **OVERVIEW OF OLEOCHEMICALS INDUSTRY - CHALLENGED BY CRUDE OIL PRICES?**
Chris de Lavigne, Global VP, Industrial Practices
Frost & Sullivan

11:45 **BIODIESEL INDUSTRY OUTLOOK IN LOW CRUDE ENVIRONMENT**

- Supply/demand & growth outlook
- B15 Policy in Indonesia, palm export levy & its impact on biodiesel industry
- Expanding biodiesel use beyond transportation sector

- Challenges facing biodiesel producers
Togar Sitanggang, Secretary General
Indonesian Association of Biofuel Producers (APROBI)

12:15 Discussion followed by Networking Lunch

13:40 Afternoon Chairman's Introduction
Chris de Lavigne, Global VP, Industrial Practices
Frost & Sullivan

13:45 **STATUS OF RSPO CERTIFICATION AND HOW IT INFLUENCED THE INDUSTRY**
Salahudin Yaacob, Technical Director
Round Table on Sustainable Palm Oil (RSPO)

14:15 **SUSTAINABLE & STRATEGIC SOURCING STRATEGY – GALAXY SURFACTANTS' PERSPECTIVE**

- Emerging trends & its impact on sourcing strategy
- Synthetics vs natural alcohols/acids in a low crude environment
- Sourcing and supply chain optimization
- Building a win-win partnership with suppliers
- RSPO certified materials & sustainable sourcing policy

M S Sriganesh, Head of Sourcing
Galaxy Surfactants Ltd

14:45 **BEAUTY & PERSONAL CARE TRENDS IN INDIA**

- Market size & growth forecast
- Changing consumer behavior/trends and impact on product innovations
- Move towards sustainable ingredients
- Market opportunities & challenges

Dr. Doss Jayaprakash, Scientist - New Product Development, ITC R&D Center
ITC Limited

15:15 Discussion followed by Networking Refreshment

15:45 **GREEN TECHNOLOGY – USE OF NON-EDIBLE FEEDSTOCK TO PRODUCE GREEN OLEOCHEMICALS PRODUCTS FOR THE OIL & GAS INDUSTRIES**

- Update on PHI's Oleochemicals project in Johor

Henry D. Fahman, Chairman & CEO
PHI Group Inc

16:15 **CHINA OLEOCHEMICALS MARKET OUTLOOK**

- Demand/supply projections
- Slowdown in China's economy and its impact on oleochemicals industry
- Emerging applications & feedstock challenges

Ray Wang, General Manager
Hangzhou Oleochemicals Co., Ltd

16:45 Discussion followed by End of Day One

17:00 - 18:00
Networking Reception for all speakers and delegates

Day Two - Thursday, August 27th

09:00 Chairman's Introduction
Henry D. Fahman, Chairman & CEO
PHI Group Inc

09:10 **COMMERCIALIZATION OF NOVEL SPECIALTY CHEMICALS FROM NATURAL OILS**

- Technology innovations going beyond traditional oleochemicals and biofuels
- New applications and markets
- Update on manufacturing facilities

John YS Lim, General Manager-Asia
Elevance Renewable Sciences Singapore Pte Ltd

09:40 **GLYCERINE'S SUPPLY DEMAND BALANCE – WHERE NEXT?**

- Will biodiesel-derived glycerine supply collapse without government support?
- Is glycerine competitive with crude oil at USD60 ppb?
- Can China's appetite for glycerine be sated?
- Where might prices be heading as they seek to marry supply with demand?

Dr. Lucia Castro Diaz, Senior Consultant
LMC International Ltd

10:10 **FOOD EMULSIFIERS MARKET & OUTLOOK**

- Demand/supply projections & growth forecast
- Key market trends
- RSPO certified materials & sustainable sourcing policy
- Challenges facing the industry

Jayen Shah, CEO
Fine Organics Industries Pvt. Ltd

10:40 Discussion followed by Networking Refreshment

11:10 **COMMERCIALIZATION OF BIO-LUBRICANTS PROJECT AND MARKET OUTLOOK**

- Demand/supply outlook
- Technology advancement in bio-lubricants & cost/performance comparison with synthetic lubricants
- Impact of low crude pricing & regulatory support for bio-lubricant development
- Project update

Allen Barbieri, CEO
Biosynthetic Technologies

11:40 **PALM OIL MARKET & INVESTMENT IN INDONESIA**

- Demand/supply projections & capacities updates
- Cap on plantation investment & its impact on output
- Trade flow & market trends

Dr. Darmono Taniwiryono., Chairman
Indonesian Oil Palm Society

12:10 Final Discussion followed by Closing Lunch

13:30 End of Conference

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