Biomass Trade & Power EUROPE

22 - 24 Feb 2016, Copenhagen

ORGANISED BY

Centre for Management Technology® into our 33rd year

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22 Feb 2016, Monday

SEPARATELY BOOKABLE

Pre-Conference Site Visit
Dong Energy's Avedøre Power Station & Blue Point Pellet Production Facility
(10:00 – 18:00hrs.)

10:00 Depart Crown Plaza Copenhagen Towers

10:30 Visit to **Dong Energy Biomass Power Facility**

13:30 Depart for lunch (till 15:00)

15:30 Visit to **Blue Point Pellets**

17:30 Depart to Crown Plaza

18:00 End of site visit

Day One - 23 Feb 2016, Tuesday

08:00 Registration & Coffee

09:00 Chairman's Welcome Remarks

09:10 **Overview of the European Wood Pellet Market**
- Has the current winter seen a rise in supply & demand?
- Where is future growth likely to emerge upstream & downstream?
- What can we expect from the Netherlands & will MGT Power, Lynemouth & a fourth new unit emerge from Drax in the UK?
- Can North American and Portuguese supply compete with growing Baltic & Russian supply?
- What to expect from 2017 onwards?

Mr. John Bingham, Research Director
Hawkins Wright Ltd.

09:35 **Sustainability: Progress of SBP & Potential Challenges for Suppliers**
- Update on the Sustainable Biomass Partnership (SBP) initiative
- Key criteria & challenges for producers aiming to meet & implement the sustainability criteria
- What is the next stage for SBP?
- Are member states ready to adopt it?

Peter Wilson, Executive Director
Sustainable Biomass Partnership Limited

10:00 **Sustainability Panel:**
- What are the challenges for producers aiming to meet the requirements?
- Sustainability update on key policy decisions in the Netherlands & the UK
- What does SBP mean for the wider market in terms of trade?

Miss. Alicia Cramer
VP Business Development
Westervelt Renewable Energy

Vaughan Bassett, Senior Vice President Sales & Logistics
Pinnacle Renewable Energy

Peter Wilson, Executive Director
Sustainable Biomass Partnership Limited

10:45 Discussion followed by Networking Break

11:30 **Utility & Trader Panel: Insight from Europe's Major Wood Pellet Consumers on Market Challenges & Future Demand**
- Current outlook from Europe's key consumers
- Projections on demand streams for the year ahead
- Policy developments in key countries
- Challenges & progress on educating policy makers, NGOs & media on the benefits of biomass
- The emerging role of wood chips in the market

Ms. Pia Brinkmann Madsen
Head of Fuel & Logistics
Dong Energy A/S

Senior Representative
RWE Supply & Trading

Mr. Fabien Mehu
Head of Biomass Trading
GDF SUEZ Energy Management Trading

Jason Woods, Head of Biomass
Vattenfall AB

13:00 Discussion followed by Networking Lunch

14:15 **The Emergence of Russia as a Major Wood Pellet Supply Hub**
- Insight into how much Russia is producing & future growth potential
- Shifting economics of European vs. North American supply
- Can Russia overcome the logistical challenges & progress on certification?

Mr. Michael Christensen, Senior Trader
CM Biomass Partners A/S

14:40 **The Breakthrough for Black Pellets**
- Success in commercial production & making black pellets price competitive?
- What are the key challenges to make it a commodity?
- Will we eventually have one standard or continue with varying technologies and price points?

15:15 Discussion followed by Networking Break

16:00 **Premium Pellet Markets**
- Update on the status of the EnPlus & heating market in Europe
- After two bearish winters in Europe, is demand in the current winter period bullish?
- As the crossover between industrial & premium pellets continues, are we moving towards a single market standard?

Jason Woods, Head of Biomass
Vattenfall AB

16:30 **Future Role of Biomass in Europe: Is the Market Doing Enough to Defend Itself & Tell Its Story Against NGOs & Policymakers?**
- What is the market doing to tell its story, and how could it do more?
- How does biomass lobbying compare to other renewables?
- How do we change the media perception?

Mr. Thomas Meth, Executive VP, Sales & Marketing
Enviva LP

17:00 End of Day One

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Day Two - 24 Feb 2016, Wednesday

09:00 Chairman's Remarks

09:10 **Overview of the International Wood Chip Market**
- Current & future demand
- An in-depth look at the key supply hubs
- How are wood chips priced & is there a common specification?

Mr. Michael Schytz
Head of Fuel & Logistics
Hofor

09:40 **Panel: The Return of Wood Chips as a Primary Fuel for Energy**
- What are the challenges of wood chips as a globally traded commodity?
- How does wood chips compare in pricing to wood pellets?
- A look at the specification, sustainability & logistical issues surrounding chips

Mr. Juan Prados, General Manager
Generandi S.L.

Paolo Moscone
Biomass Project Development
Enviro Srl

Mr. Michael Schytz
Head of Fuel & Logistics
Hofor

11:00 Discussion followed by Networking Break

11:45 **Wood Pellet Transportation & Logistics: Developments Across the Supply Chain**
- Current developments in the shipping world
- Biomass freight update — Trade flows & contractual risk management
- The implications for storage & freight with the emergence of SBP
- What are the challenges for transporting wood chips over pellets?

12:15 **Global Producer Panel: Assessing the Shifting Dynamics of the Pellet Production**
- What are the challenges of global pellet supply amid bearish pricing & shifting currency?
- How will the crossover between the industrial & premium pellet supply affect both markets?
- What have been the changes on implementing SBP criteria?
- Why do so many new plants experience significant start up problems?

Vaughan Bassett, Senior Vice President, Sales & Logistics
Pinnacle Renewable Energy

Mr. Harold Arnold, President
Fram Renewable Fuels LLC

Senior Representative
Graanul Invest

13:15 Final Discussion followed by Closing Networking Lunch

15:00 End of Conference

"Emergence of NEW Supply for the Growing Regional Demand"

Growth in the European biomass markets has been boosted by Drax Power's third unit going online, boosting their wood pellets consumption to twenty thousand tonnes a day. After the UK, the Danish market remains at the forefront of activity, with Dong Energy and Hofor set for a major increase in both renewable power output as well as wood pellet and wood chip consumption.

On downstream supply, shifting currency markets has led to a strong US Dollar that has sidelined spot exports from the US and favoured European pellet producers capable of offering at considerably lower levels. Pellet pricing in Europe remains at its lowest levels in six years with Russia emerging as an attractive supply hub, with many consumers looking to reap its cost advantage.

The rapid rise and implementation of the Sustainable Biomass Partnership (SBP) scheme has been a welcome boost for the market as we see suppliers in the Baltics, Russia and North America being approved. The scheme remains in its infancy but should lead to increased trade and a politically accepted universal standard. The emergence of wood chips as a primary fuel adds a new dynamic to the market and Scandinavia is positioned at the forefront with the likes of Dong Energy, Hofor and Fortum set to consume several million tonnes per year.

With these developments and **a line-up of key experts from the industry**, CMT's Biomass Trade & Power Europe 2016 is set to be the platform to discuss **the year ahead, key challenges and goals** for the European biomass and power generation market.

Key highlights include the pre-conference site visit to **Dong Energy's Avedøre Power Station** & **Blue Point Pellet Production Facility**, and up to 8 hours for networking and discussion with your prospective partners.

Find Answers, Clarify & Discuss the following:
- Is new production & demand keeping pace with each other?
- Will pellet pricing remain at bearish levels in 2016?
- Is there enough new demand outside of the UK?
- Will US pellet producers be able to compete with European suppliers?
- Is Russia set to become a new supply hub for wood pellets?
- What is the potential for further growth in Europe's heating markets?
- Are we set to see wood chips replace wood pellets as Europe's primary fuel?
- Will the rise of SBP lead to a more harmonized global market and increased trade?
- Is the biomass market doing enough to defend itself against policy makers, media & NGOs and what more can be done?

Sign up today with your team and enjoy attractive early bird and group discounts! Contact hafizah@cmtsp.com.sg to register and for more details.

3 Ways To Register

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Per Person Fee for Conference:	**(EUR)**
Regular Fee for 1	1695.00
Group Fee for 3 or more	1295.00
Site Visit: 22 Feb (Per Person)	295.00
Pay Online By 23 Jan with Visa/MasterCard & SAVE EUR300 (per person) *Not applicable with any other discount*	-300.00

Program details published herein are confirmed as at 1/12/2015. Please visit http://www.cmtevents.com/main.aspx?ev=160213 for latest information on speakers & topics.