

8th Africa CemenTrade Summit

15-16 March 2016 / Kigali, Rwanda
Kigali Serena Hotel

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Day One - Tuesday, March 15th

- 8:00 Registration & Networking Refreshment
- 09:00 Chairman's Welcome Remarks
Carsten Schöbaw, Sales Director, **Gebr. Pfeiffer SE**

09:10 **OFFICIAL OPENING ADDRESS :**
Hon. James MUSONI, Minister
Minister of Infrastructure, Republic of Rwanda

- 09:30 **Keynote : PPC's APPROACH TO AFRICA : LAYING THE RIGHT FOUNDATION TO ACHIEVE OUR COLLECTIVE VISION OF SUCCESS**
- Broadly outline PPC's strategy of expanding into the rest of Africa
 - What are the critical key enablers?
 - Draw on experiences from current plants and expansion strategy
 - Sustainability as a common practice – not best practice



Njombo Lekula, Managing Director
- International Operations, **PPC Ltd**

- 10:00 **CIMERWA'S COMMITMENT TO THE DEVELOPMENT AND GROWTH OF RWANDA AND NEIGHBOURING BURUNDI AND E.DRC; ITS INVESTMENT TO INFRASTRUCTURE IN INFRASTRUCTURE, PEOPLE AND COMMUNITIES**
- Cement market overview
 - External challenges – drivers and restraints
 - Opportunities
 - Cement and infrastructure trends



Busisive Legodi, CEO, **Cimerwa Cement**

- 10:30 Discussion followed by Networking Refreshment
- 11:05 **CEMENT MARKET OUTLOOK IN WEST & CENTRAL AFRICA**
- Demand/supply outlook & project update
 - Key drivers for growth

- Challenges facing the industry
Luk Haelterman, Country Head, Senegal
Dangote Industries

- 11:40 **GLOBAL CEMENT MARKET OUTLOOK**
- Global M&A in cement sector and its consequences
 - Global market growth forecast – Latin America, Asia, Africa & Europe
 - Integrating Africa in the global cement market
 - Emerging trends in the cement industry
Imran Akram, CEO, **IA Cement Ltd**

- 12:15 Discussion followed by Networking Lunch

- 13:45 Chairman's Introduction
Tony Hadley, Managing Director
Baobab Advisory SARL

- 13:50 **ALTERNATIVE FUEL OPTIONS FOR AFRICA'S CEMENT SECTOR**
- Steady growth of the construction sector in Africa is driving demand for cement
 - Cement companies in Africa are confront with energy issues due to unreliable power supply
 - Alternative fuel and energy supply options are possible for companies as a means to diversify supply and risk management
 - IFC is leading an assessment of alternative fuel opportunities in Africa and will present some of the preliminary results
- Daniel Shepherd, Regional Lead, Energy & Resource Efficiency Advisory Services
International Finance Corporation (IFC)

- 14:20 **READY MIX CONCRETE - A COST EFFICIENT LEVER TO GROWTH**
- Demand drivers of RMC in East Africa
 - RMC vs site batch
 - Optimising quality control and managing costs
- Trevor Sawyer, Country Manager
Chryso Eastern Africa

- 14:50 **EFFICIENCY EVOLUTION IN GRINDING TECHNOLOGY**
- Cement and Raw Material Grinding on Vertical Mills
 - Efficient Production at Reduced Energy Consumption
 - Availability of Plant "single mill solutions" (Double Redundancy; Maintenance & Wear & Spares Management)

- Attainable Fineness; Setting (eg controlled dehydration of gypsum & effects on false setting using high speed mixers)



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Carsten Schöbaw, Sales Director, **Gebr. Pfeiffer SE**

- 15:20 Discussion followed by Networking Refreshment

- 15:50 **CONTINUED GROWTH IN EAST AFRICA'S CEMENT MARKET**

- Overview of cement market in Kenya, Tanzania, Uganda
 - Strategy to stay competitive with the entry of new players & imported cement
 - Demand drivers and quality trends
 - Expansion plans
- Ronald Ndegwa, Managing Director
Savannah Cement Ltd

- 16:20 **STRATEGY TO INCREASE EFFICIENCY & PRODUCTIVITY IN CEMENT PRODUCTION**
- Michael Olsen, Managing Director
FLSmith Kenya Ltd.
General Manager, Cement, East & Southern Africa
FLSmith Kenya Ltd

- 16:50 End of Day One

17:00 - 18:00
Networking Reception for all participants

Day Two - Wednesday, March 16th

- 09:00 Chairman's Introduction
Imran Akram, CEO
IA Cement Ltd

- 09:05 **BENEFITS FROM COMPACT CEMENT GRINDING PLANT OPERATION**



Igor Zlobin, Senior Sales Manager, Central Africa
Loesche GmbH

- 09:35 **NORTH AFRICAN CEMENT, WHAT'S ITS FUTURE AND IMPLICATIONS FOR SSA**
- Explosive growth
 - Industrial structure

- Majors versus locals
Tony Hadley, Managing Director
Baobab Advisory SARL
- 10:05 **EAC INFRASTRUCTURE PROJECTS TO SUPPORT MANUFACTURING AND INTER-REGIONAL TRADE**
- Update on transport networks development plans
 - Energy infrastructure plans to transform Africa as the next manufacturing hub
 - TFTA & its impact on trade
- Joster Imbuchi Onyango, Technical Advisor (Railways)
East African Community Secretariat

- 10:40 Discussion followed by Networking Refreshment

- 11:10 **FINANCING CEMENT PROJECTS IN SUB-SAHARA AFRICA IN CURRENT MARKET CONDITION**
- Financing solutions in sub-Saharan Africa
 - Key trends & accessing liquidity
- V.K, Principal & Regional Lead - Manufacturing
International Finance Corporation (IFC)
Lei Zhang, Principal, investment office
International Finance Corporation (IFC)

- 11:40 **BULK CEMENT RAW MATERIALS IMPORTS LOGISTICS IN EAST AFRICA**
- Import materials & volumes
 - Port costs and trends
 - Freight costs & trends
 - Ports & inland logistics
 - Comparison of Port costs & efficiencies
- Silvester M. Kututa, CEO/Managing Director
ESL Group (Express Shipping & Logistics)

- 12:10 Final Discussion followed by Closing Lunch

- 13:40 End of Conference

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Regular Fee for 1	1795.00
Group Fee for 3 or more	1395.00

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