

# 2<sup>nd</sup> Africa LPGtrade Summit

19 - 20 Apr 2016 - Johannesburg, South Africa

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## Day One - Tuesday, April 19<sup>th</sup>

08:00 Morning Registration & Networking Refreshments

09:00 Chairman's Introduction and Welcome Remarks  
*Bessem Enonchong, Business Development  
Kosan Crisplant Cameroun S.A.*

09:10 **Global LPG Market and Trade Dynamics**  
**Global LPG market overview**

- Global LPG supply/demand outlook
- LPG pricing and shipping considerations

### The role of Africa

- Africa LPG market overview
  - Future opportunities and challenges
- Emma Lamb, LPG & NGL Consulting Team Leader  
Poten & Partners (UK) Ltd*

09:40 **South Africa LPG Market, Storage, Filling and Marketing Experiences**  
*Benoit Araman  
MD & Member Board of Directors  
Oryx Oil South Africa (Pty) Ltd*

10:10 **Achieve Sufficient LPG Storage and Import**

- Facilities: What needs to be done?
- Enabling environment for private investors
- Conducive government policies

*Dr. Rod Crompton, Regulator  
NERSA*

10:40 Discussion Followed by Networking Refreshments

11:15 **Pan-African Steps to Major LPG Scale-up: Policy, Market Reform and Infrastructure**  
*Alex Evans, Chairman  
The Global LPG Partnership - Operational HQ*

11:45 **Panel Discussion: Manage and Overcome LPG shortage in Southern Africa**

- Addressing the diverse and various LPG shortage causes including high LPG demand especially during winter, load-shedding, refineries maintenance shutdowns, delays in building sufficient storage facilities

- What are the challenges and ways to improve LPG value chain efficiency?

### Moderator:

*Alex Evans, Chairman  
The Global LPG Partnership*

*Benoit Araman, MD  
Oryx Oil South Africa*

*Stella Makanza, Sales & Marketing Manager  
Kensys Gas*

*David Sineke  
Industry Research & Information Analyst  
Engen Petroleum*

12:30 Discussion Followed by Networking Lunch

14:00 Afternoon Chairman's Introduction  
*Alex Evans, Chairman  
The Global LPG Partnership - Operational HQ*

14:05 **Sunrise Energy LPG Import Terminal in Saldanha Bay**  
*Pieter Coetzee, CEO  
Sunrise Energy Pty Ltd*

14:35 **Evolution of LPG in Africa**

- Supply & Demand Balance – Mont Belvieu exports, an opportunity for African imports
- Shipping of LPG - is absence of African import facilities a hindrance
- Technology – challenge for African Low Income Consumers
- Role of Traders – is absence of African import facilities a hindrance

*David Sineke  
Industry Research and Information Analyst  
Engen Petroleum Ltd*

15:05 Discussion Followed by Networking Refreshments

15:45 **Uganda LPG Market Outlook & Progress Towards Take Off**  
*Emmanuel Mangeni, Director/ Consultant  
Ultimate Gas Professionals Limited  
Director Marketing  
Uganda Liquefied Petroleum Gas Association*

16:15 **Zimbabwe LPG Market Outlook and Logistic Capacity for Import**  
*Stella Makanza, Sales and Marketing Manager  
Kensys Gas*

16:45 **Legal and Regulatory Framework for LPG in Zimbabwe**  
*Engr. Andrew Guri, Engineer Petroleum  
ZERA - Zimbabwe Energy Regulatory Authority*

17:00 - 18:00  
End of Day One Followed by  
Networking Cocktail Reception  
for Speakers & Delegates

## Day Two - Wednesday, April 20<sup>th</sup>

09:00 Chairman's Introduction  
*David Sineke  
Industry Research and Information Analyst  
Engen Petroleum Ltd*

09:05 **EIA Process and Challenges & Opportunities for LPG Facilities**  
*Marielle Penwarden, Environmental Consultant  
Chand Environmental Consultants*

09:30 **Nigeria LPG Market Outlook and Opportunities**

- Plan to increase Nigeria LPG penetration

*Nuhu Yakubu, MD/CEO  
Banner Energy Limited*

10:00 **Cameroon LPG Market - Micro Mechanisms**  
*Bessem Enonchong, Business Development  
Kosan Crisplant Cameroun S.A.*

10:30 Discussion Followed by Networking Refreshments

11:00 **Global Case Study from India Largest Fuel Retailer: Operation and Distribution Model to Ensure Reliable LPG Supply**

- India LPG distribution challenges
- Ways to improve LPG availability

- From smoke to smokeless LPG conversion
  - IOC latest update on LPG bottling plant
- Shailendra Kumar Sharma  
General Manager (LPG-Sales), Marketing Div  
Indian Oil Corp Ltd (IOC)*

11:30 **Regulating the Industry to a Point Of Safety**

- Negative impact of illegal LPG filling on business
- Sustainable LPG growth through compliance
- Eliminate barrier and make LPG more accessible

*Richard Galey, Training Manager  
Liquefied Petroleum Gas Safety Association of Southern Africa (LPGSASA)*

12:00 Final Discussion Followed by Networking Lunch

13:30 End of Conference

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