

# 11<sup>th</sup> Middle East CemenTrade

4 - 5 Oct 2016 | Dubai, UAE

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## Day One - 4 Oct 2016, Tuesday

- 08:00 Registration
- 09:00 Chairman's Introduction
- 09:10 **GCC's Economic Outlook: Will Slow Growth Persist into 2017?**
- World energy status and impact on regional markets
  - Effects of falling oil prices on the construction industry
- Mr. Thanos Tsetsonis, Director Regional Sector Research Emirates NBD*
- 09:40 **Global Cement Outlook 2016/2017**
- Impact of low oil prices and political turmoil in the MENA region
  - Demand and recovery: how long to stabilization?
- Mr. Imran Akram, CEO IA Cement Ltd*
- 10:15 Discussion followed by Coffee Break
- 10:45 **Sustainability for UAE's Concrete Sector: Challenges & Outlook**
- Analysis of the cement & concrete market outlook
  - Changing landscape of UAE's construction requirement
  - Key projects that will drive consumption in the near to medium term
  - Opportunities and challenges for producers and supply-chain
- Mr. Abdel Razzak Dajani Managing Director Xtramix Group of Companies*

- 11:15 **Saudi Arabia's Position in the Region's Cement Trading**
- Domestic consumption vs. capacity
  - Lifting of export ban and consequences on trade
  - Update on Saudi's giant projects i.e. Riyadh & Jeddah Metro, expansion of Grand Mosque in Mecca, etc.
  - Will there be equal opportunities for all cement producers in the Kingdom?
- 11:45 **Cement Trading Outlook in Turkey & Levant: From a Shipping Perspective**
- Mr. S. Levent Karacelik, President Marvel International Management & Transportation Co*
- 12:15 Discussion followed by Lunch
- 13:55 Chairman's Introduction
- 14:00 **East Africa Cement Outlook and Opportunities for Middle Eastern Producers**
- Mr. Timothy Wambu, Head of Research NIC Securities*
- 14:30 **North Africa Cement Sector Outlook with focus on Morocco, Algeria & Libya**
- Driving factors for domestic consumption
  - Capacity vs. demand and price trend
  - Opportunities and challenges for cement markets in North Africa in near to medium term?
- Mr. Bulent Kahyaoglu General Director - West HC Trading*

- 15:00 **Cement & Clinker Investment Opportunities in West Africa**
- Mr. Abut Ozsezikli, General Manager Medcem Global (Eren Group)*
- 15:30 Discussion followed by Coffee Break
- 16:00 **Dry Bulk Freight Market Outlook**
- Fleet analysis and global trade developments
  - Impact of the Ultramax invasion
  - Cement and bulk carrier fleets supply/demand
- Mr. Simon Cox, Sr. Partner Howe Robinson & Co. Ltd*
- 16:30 **Demand & Growth of Cementitious Products in the Region**
- Mr. Anil Parashar, Managing Director Cem Consult FZE*
- 17:00 Discussion and End of Day 1

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1895.00
Group Fee for 3 or more	1495.00

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## Day Two - 5 Oct 2016, Wednesday

- 09:00 Chairman's Introduction
- 09:05 **Pakistan Cement Sector Outlook: Current & Future Regional Export Market Challenges**
- Supply challenges to Afghanistan & Iraq
- Mr. Irfan Amanullah, General Manager(F&C) Attock Cement Pakistan Ltd*
- 09:35 **India's Cement Sector in a Nutshell: Changing Supply Demand & Market Environment**
- Factors impacting profitability and pace of consolidation in the industry
  - Boosting margin expansion amid rising cost pressure
- Mr. Ajay Kapur, MD & CEO Ambuja Cements Ltd*
- 10:05 **Emergence of Iran in the Region's Cement Trading Post Sanctions**
- Mr. Shahin Dehnadi, Commercial Manager Farasat Gostar Hoor*
- 10:35 Discussion followed by Coffee Break
- 11:05 **Potential of Green Concrete and Approach in Building Masdar City**
- Mr. Sam Rifki, Regional Marketing Manager Al Falah Ready Mix*
- 11:35 **Practical Experience in Realising the Nano Cement Technology**
- Mr. David Campbell, Global Director of Business Development Moscow IMET International*
- 12:05 Final Discussion followed by Lunch
- 14:00 End of Conference