

Asia Renewables 2018's Vietnam RENEWABLE POWER

17 - 19 January 2018 / Ho Chi Minh City, Vietnam

ORGANISED BY



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17 Jan 2018, Wednesday

(Separately Bookable)

**Pre-Conference Site Visit to
Asia Pellet Corporation
(Wood Pellet Biomass Production) &
Heineken Brewery Vietnam
(Bagasse-Based Electricity Generation)**
(08:30 – 18:30 hrs.)

- 08:30 Registration & Depart HCM Hotel for Tan Uyen
- 10:30 Arrive at Asia Pellet Corporation (presentation, Q&A & guided tour of wood pellet facility)
- 12:30 Lunch
- 13:30 Depart for Heineken Vietnam
- 15:30 Arrive at Heineken Brewery Vietnam (guided visit of the sustainable biomass power plant & Q&A)
- 17:30 Depart for Hotel
- 18:30 Arrive at HCM Hotel; End of Site Visit

Day 1 - 18 Jan 2018, Thursday

- 08:00 Registration & Networking Refreshment
- 09:00 Chairman's Remarks & Introduction
- 09:10 **National Master Plan & Renewable Energy Roadmap - Now till 2020 and the Future**
 - Revision to National Master Plan on Power Development for period 2011 - 2020 with a vision to 2030 – To increase renewable energy generation capacity

- Perspective on RE Growth in Vietnam
 - Decision No. 11/2017/QĐ – Updates on Incentives for Solar Energy Development, PPA template & Incentives for other RE in Vietnam
- Mr. Nguyen Tuan Anh
Dept. Manager, Plans & Planning
Ministry of Industry and Trade (MOIT)*

- 09:45 **FIT & FDI Opportunities in Vietnam's Renewables**
*Mr. Luu Hoang Ha, Partner
VILAF*

- 10:15 **Towards RE's Cooperative Partnerships between EVN & the Private Sector**
- EVN Participation in energy efficiency & development of solar PV rooftop
 - EVN cooperation with private sector for ESCO opportunities
- Mr. Tran Viet Nguyen, Deputy Director,
Business Development
Vietnam Electricity (EVN)*

- 10:45 Discussion follow by Networking Refreshments

- 11:15 **Direct Power Purchase Agreement for Renewable Energy in Vietnam**
*Senior Representative
USAID/VLEEP*

- 11:45 **Updates on Electricity Market Vietnam: Mechanism & Roadmap**
- Mechanism for DPPA for RE
 - Towards Reliable Power Supply through Safe Grid Integration & Energy Storage for RE
- Mr. Pham Quang Huy
Deputy Director General - ERAV
Ministry of Industry and Trade (MOIT)*

- 12:15 **Dropping the CO₂ with Biomass**
- HEINEKEN Vietnam use of biomass to reduce CO₂ emissions
 - Positive impact on People, Planet and Prosperity in line with UN SDG's
- Mr. Matt Wilson
Corporate Relations Director
Heineken Vietnam Brewery*

- 12:45 Discussion followed by Networking Luncheon

- 14:00 **Investment Hotspots in ASEAN**
- Review of solar opportunities around SE Asia
 - Hydro will long remain the largest RE generator but where to invest?
 - Is the Philip pines no longer FIT to invest in?
 - How does Vietnam compare to the rest of ASEAN?
- Mr. Tony Segadelli, Managing Director
Owl Energy*

- 14:30 **Environmental Economics of Coal versus Renewables (Solar, Wind, Biomass & etc)**

- 15:00 Discussion followed by Networking Refreshments
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- 15:30 **Solar PV Investment Opportunities for C&I Rooftop in Vietnam**
- Snapshot of the solar market Vietnam (utility/large rooftop/residential)
 - Current framework for PV rooftop investments
 - Business models adopted in current market

- Key motivation & challenges for solar rooftop investments
- Mr. Rainer Brohm
Renewable Energy Consultant
RB Renewable Energy Consulting*

- 16:00 **Project Developers Panel on Expanding Solar Power Capacity in Vietnam – Motivation Drivers, Implementation Experience, Economics & Sustainability, Plans Forward**
- SCS' 308kWp Solar Rooftop System
- Mr. David Davies, Commercial Manager
Swire Cold Storage Vietnam*

*Senior Representative
Sao Mai Cooperation*

- 17:00 Discussion followed by End of Day One

17:10 - 18:30
Networking Cocktail Reception
for all Speakers & Participants
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Program details published herein are confirmed as at 30/11/2017.
Please visit <http://www.cmtevents.com/main.aspx?ev=180104b>
for latest information on speakers & topics.

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Day 2 - 19 Jan 2018, Friday

09:00 Chairman's Remarks & Introduction

09:05 Regulatory Perspectives on Integration of Renewable Energy onto Electricity Networks in SE Asia

- Proposed developments in variable renewable in SE Asia
- Potential impact on electricity networks
- Proposed structures which will facilitate higher penetration of renewable energy

*Mr. Thomas Leonard, Country Manager for Energy & Renewables
DNV GL*

09:35 Investors Panel - Perspective on Expanding Renewable Energy (RE) Project in Vietnam

*Mr. Thomas Jakobsen, Managing Director - Renewable Energy
Saigon Asset Management*

*Mr. Nguyen Hoang Dung
Manager, Renewable Energy
Power Engineering Consulting Joint Stock Company 2 (PECCA2)*

*Mr. Daniel Plankermann, Deputy Director & Coordinator for Energy Sector
KfW Office Hanoi*

10:15 Discussion followed by Networking Refreshments

10:45 Realizing the Full Potential of Vietnam's Wind Power

*Mr. Tobias Cossen, Principal Technical Advisor / Head of Project,
MOIT/GIZ Energy Support Programme
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH*

11:15 Project Developers Panel on Developing Wind Power Projects in Vietnam – Challenges & Drivers, Implementation Experience, Economics & Sustainability, Plans Forward

*Mr. Naresh Kumar Govindan
Director & Head
– Business Development (Origination)
juwi Renewable Energies Private Limited*

*Mr. Vikrant Verma, Portfolio Manager
SOWITEC Group*

12:15 Concluding Remarks followed by Closing Luncheon

14:00 End of Conference

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1595.00
Register & Pay by 30 Nov to SAVE USD300 (per person) / Register 3 or more and Pay by 30 Nov to SAVE USD500 (per person).	
Visit to Asia Pellet Corporation & Heineken Brewery Vietnam, 17 Jan	275.00
Pay Online By 30 Nov with Visa/MasterCard & SAVE USD100 (per person)	-100.00
Not applicable with any other discount	

3 Ways To Register

Online: www.cmtevents.com
Email: huiyan@cmtsp.com.sg
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“Electrify Vietnam – Forward Looking Updates & Prospects!”

Robust industrialization and growth in Vietnam has fueled a surging demand for electricity. Electricity consumption from industrial and residential, is expecting to grow by 8 - 12 percent annually through 2020. And to meet this demand, additional capacity of 4,000 MW per year, from now through 2020, will be required.

The recent revised Power Master Plan VII (towards 2030) emphasized renewable energy capacity growth in wind, solar and biomass power, with targets to increase the percentage of renewable energy power to 7% percent by 2020 and 10 percent by 2030.

The current policies set to encourage foreign investors in power development with BOT, BOO, and PPP. To attract more investment from the private sector in developing IPP projects, MOIT and EVN have been working on a roadmap for price increases and gradual elimination of government control.

However, besides the low electricity prices and relatively lower Feed-in Tariff for wind power, Vietnam's electricity market poses several challenges to international investors and project developers. The current PPA still falls short of bankability and BOT procedures require clearer guidelines. Juggling against raising equipment cost, much has to be done to attract the foreign investments into Vietnam's renewable power generation projects.

CMT invites you to attend the **Asia Renewables 2018 – Vietnam Renewable Power** on 17 – 19 January 2018. Co-venue with **4th Biomass & BioEnergy Asia**, attendees will hear from a carefully selected speakers-panel of key officials, project developers, financing and renewable energy experts, who share insights on projects, prospects, technologies and economics.

Key Highlights

- Maximum networking benefits over 2.5 days, offering vital face-to-face interaction in key stakeholders and commercial partners in Asia's & Vietnam's renewable energy sectors
- Renewed FDI prospects arising from Master Plan VII & FIT
- Updates from MOIT & EVN on regulation in electricity markets & ventures in the renewable power space
- Keep track on RE Investment Hotspots in ASEAN
- Find out how international companies develop their sustainable RE portfolios through offpot solar and biomass power generation
- Prospects of Solar PV in Vietnam & Zoom into Rooftop System
- Adapting & realizing Wind power potential
- Investors' perspective on expanding RE capacity in Vietnam
- Pre-Conference Day Site Visit to Wood Pellet Biomass Production Facility & Heineken Sustainable Brewery

Register NOW to attend CMT's **Asia Renewables 2018 – Vietnam Renewable Power** with your team. Contact huiyan@cmtsp.com.sg for attractive group discounts.