

6th SCAPET

South / Central America & Caribbean PET Markets,
Applications & Recycling

12-13 June 2018 / Cartagena, Colombia

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Day 1 - 12 Jun 2018, Tuesday

Contaremos con traducción
simultánea español - inglés

08:00 Morning Registration & Tea/Coffee

08:50 Chairman's Welcome and Remarks

09:00 **CHANGING DYNAMICS IN THE SOUTH AMERICAN PET VALUE CHAIN**

- PX/PTA/MEG & PET demand/supply forecast, trade flow & economics.
- Uncertainty of M&G's in the PTA/PET market.
- Status of the 100% plant-based PET bottle.
- Supply insecurity driving US PET markets – is normalcy in the horizon?
- Are mergers & acquisitions driving new growth?
- Potential alternatives to PET
- How high profile bankruptcies are affecting margins.

*Ms. Marisabel Dolan, Consultant
Nexant Inc*

09:30 **GLOBAL PET / RPET MARKET TRENDS UNTIL 2024**

*Mr. Fernando Rosas García
Commercial Director Resins
Alpek Polyester*

10:00 **PET THERMOFORMED PRODUCTS GROWTH PROSPECT IN SOUTH & CENTRAL AMERICA**

- Growth drivers and trends
 - RPET thermoform & its recyclability
- Dinis Mota, CEO
Coexpan*

10:30 Discussion followed by
Networking Refreshment

11:00 **SUSTAINABILITY STRATEGY, PACKAGING POLICY AND CYCLE CLOSURE ON READY TO GO MEAL**

- Overall sustainability strategy - focused on the recycling program
- Packaging policy
- Pilot tests related to closure cycle at the ready to go meal
- International trends related to the retail sector
- Customer's co-responsibility and culture

*Mr. Pablo Montoya Dávila,
Head of Sustainability Dept.,
Corporate Affairs Management
Grupo Exito*

11:30 **POSTOBON'S VIEWS ON SUSTAINABLE RECYCLING & COMMITMENT**

- Sustainable packaging trends and recycling vision
- Action plans and challenges facing the industry
- Shift in packaging design to achieve its sustainable strategy

*Ms. Martha Ruby Falla
Director of Sustainability
Postobon SA*

11:55 **WORKING WITH SUPPLIERS TOWARDS PACKAGING INNOVATIONS**

*Mr. Fabian Leonardo Jaimes Pacheco
Head of Packaging Engineering
Quala S.A.*

12:20 **TRENDS AND OUTLOOK OF PET PACKAGING IN COLOMBIA**

*Mr. Ernesto Roberto Angulo Duncan,
Executive Vice President
Corplas - Corporación Plástica S.A.*

12:50 Discussion followed by Networking Lunch

14:15 Afternoon Chairman's Introduction
*Ms. Marisabel Dolan, Consultant
Nexant Inc*

14:20 **KEY TRENDS AND GROWTH OPPORTUNITIES FOR PET PACKAGING IN FOOD AND BEVERAGES**

- Global and Regional Trends impacting Food and Beverage industries in South and Central América
- PET Packaging Market Overview
- Key drivers and growth opportunities for PET
- Ethical labels market overview and its impact in the industry
- What the Near Future Holds

*Mr. Andrés Sebastián Musalem León
Research Analyst
Euromonitor International*

14:50 **PET MARKETS AND APPLICATIONS, GROWTH PROSPECTS IN MERCOSUR REGION**

*Mr. Vitor Sabela
Commercial Director do Brasil
Cristalpet do Brasil Industria de
Embalagens Ltda*

15:20 **HOW MULTI-LAYER TECHNOLOGY IS ENABLING GROWTH IN PET PACKAGING**

*Mr. Arnaud Pellet
Multi-Layer Market Manager
Husky Injection Molding Systems SARI*

15:50 Discussion followed by
Networking Refreshment

16:20 **KEY FACTORS FOR SUCCESSFUL RPET PACKAGING**

*Mr. Christoph Niederhuber
Head of Sales & Marketing
Viscotec*

*Mr. Philipp Krennmeir
Viscotec*

16:50 **PETG SHRINK FILM MARKET OUTLOOK, INNOVATIONS & EMERGING APPLICATIONS IN SOUTH AMERICA**

*Mr. Akira Pulleiro
Bonset Latin America*

17:20 **OVERCOMING THE IMPERFECTIONS OF PET**

- Market forecast & trends
 - Packaging demand in PET food & pharmaceutical sector
 - Challenges of end of life options
- Mr. Alan Barcon, Associate Director,
Marketing & Technology,
ColorMatrix North America
PolyOne Corporation*

17:50 - 18:50 hrs.

Networking Cocktail Reception

for all Speakers and Delegates

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Day 2 - 13 Jun 2018, Wednesday

- 09:00 Chairman's Introduction
*Alfredo Netto, PET Independent Consultant
PET Independent Consultant*
- 09:10 **IS BRAZIL CATCHING UP ON POST CONSUMER PET RECYCLING?**
 - RPET market growth trends & key applications
 - Update on collection infrastructure & the economics of RPET
 - Latest EU policy on plastic waste and impact on SCA
 - Sourcing challenges of rPET flakes in the region
 - Expansion update*Irineu Bueno Barbosa Jr.
Commercial Director
Global PET Reciclagem SA*
- 09:40 **PET RECYCLING & APPLICATIONS IN HONDURAS**
 - Infrastructure & collection program
 - Growth of RPET in bottles application
 - Expansions into RPET thermoform film for food applications
 - Opportunities and challenges facing the industry*Mr. George Gatlin, President
Invema*
- 10:10 **SUSTAINABLE FASHION FROM RPET**
*Mr. Jorge Andres Lopez de Mesa Molina
Vice President
Enka De Colombia S.A.*

- 10:40 Discussion followed by Networking Refreshment
- 11:10 **"XTREME RENEW", PRODUCING FOOD – GRADE PREFORMS WITH 100% RPET FLAKES IN A CONTINUOUS SYSTEM**
*Mr. Stefano Baldassar, PET Systems & Tooling Global Sales Director
Sipa Spa*
- SIPA**
- 11:40 **TRENDS AND OUTLOOK ON PET PACKAGING IN PERU AND ECUADOR**
*Mr. Jaime Hernández Rivillas
Country Manager Colombia
San Miguel Industrias PET S.A.*
- 12:10 **TRENDS AND OUTLOOK ON PET PACKAGING IN EL SALVADOR, PANAMA AND GUATEMALA**
*Mr. Jorge Portal Arboleda
Country Manager Guatemala
Plastiglas De Guatemala S.A.*
- 12:40 Final Discussion followed by Closing Lunch

3 Ways To Register

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Per Person Fee for Conference: (USD)
Regular Fee for 1 1395.00
Group Fee for 3 or more 1095.00

"Towards Next PET Packaging Innovations & Recycling Initiatives"

South America is an important emerging market with domestic demand for PET growing at around 5%. Today's per capita consumption of PET is comparatively low at 2.8 kg and has great potential for growth. M&G's bankruptcy has caused temporary market disruption as well as opportunities to major players through acquisitions of its assets to provide in-roads into North and South America! Are mergers & acquisitions driving new growth?

"Far Eastern New Century Corporation has successfully bid around \$33.5 million for a PET plant in West Virginia and a research center in Ohio in the U.S. formerly owned by M&G Polymers USA LLC in Apple Grove".
www.ccfgroup.com, 1/2/18

"Alpek obtained approval from CADE for the acquisition of PetroquímicaSuape and Citepe"
www.4-traders.com, 7/2/2018

"Indorama Ventures Public Company Limited (IVL) has announced that it has entered into an agreement to acquire M&G Polimeros Brazil S.A. in Ipojuca, Brazil".
www.nonwovens-industry.com, 19/3/18

"Thailand-based Indorama Ventures, along with Far Eastern Investment and Alpek, has formed a joint venture (JV) firm to acquire M&G integrated PTA/PET assets for over \$1.1bn. The new JV company Corpus Christi Polymers (CC Polymers) will acquire integrated PTA/PET plant currently under construction in Texas."
www.pet-packaging-business-reviews.com, 22/3/18

With the new acquisitions, will more new grades be offered to the South and Central America (SCA) markets? With growing affluence and changing lifestyle, demand for on-the-go food and smaller packaging are driving PET packaging innovations. Hear from leading converters and brand-owners what is the new packaging trends in the new 5 years.

Sustainable packaging is a megatrend sweeping the world over. There is mounting pressure on brand owners and retailers to reduce the environmental impact of their packaging, including light-weighting, increased

used of recycled plastics or bioplastics. Find out from local brand-owners what is their sustainable packaging strategy towards a circular economy and how RPET is contributing to their packaging commitment and what are the potential alternatives to PET? Increasingly more PET recycling facilities are being set up in SCA to meet the growing demand of brand-owners like Coca-Cola, Villavicencio in Argentina, Postobon in Colombia and RainForest in Costa Rica!

Attend CMT's 6th SCAPET in Cartagena, Colombia to gain the latest insights in the PET value chain, network with industry leaders, brand owners and technology providers to exchange emerging trends in the industry. Hailed as THE MUST ATTEND SCAPET conference, key conference highlights include :

- Tendencias Global PET / RPET market trends until 2024
- Changing dynamics in the South American PET value chain
- PET thermoformed products growth prospect in SCA
- Working with suppliers towards packaging innovations
- Key trends and growth opportunities for PET packaging in food and beverages
- How multi-layer technology is enabling growth in PET packaging
- PET recycling & applications in Honduras and is Brazil catching up on post consumer PET recycling?
- PET flex film and PETG shrink film market outlook, innovations & emerging applications in South America
- PET market prospects and applications in Mercosur region, Colombia, Peru, Ecuador, El Salvador, Panama and Guatemala
- Sustainable fashion from RPET
- Packaging innovations and new applications
- Brand owner's view on sustainable recycling and commitment

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