

16th LAPET

Empaque PET en Latinoamérica • Aplicaciones • Reciclaje
Latin America PET Packaging • Applications • Recycling

15 - 16 Oct 2018 / Mexico City, MEXICO

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Contaremos con Traducción Simultánea
Español - Inglés

Day One - 15 October 2018, Monday

- 10:00 Delegate Registration
- 10:55 Chairman's Welcome & Introductions
- 11:00 **Opening Address PET & PTA Outlook - Growth & Strategic Challenges for 2019-2020**
Mr. Fernando Rosas G., General Manager, ALPEK
- 11:30 **Packaging Trends in Thermoforming Food Markets**
 - Global Rigid plastic market
 - Thermoforming in Latin America/ Mexico : consumption and growth
 - Packaging trends*Mr. Wagner Delarovera Pinto, Business Development Director – Rigid Packaging Division, COEXPAN*
- 12:00 **Economic Outlook for Mexico for next year including NAFTA Scenario & Potential Impact USA Trade Tariffs on key sectors of economy**
Dr. Arnulfo Rodriguez Hernandez, Macro Economist, BBVA Bancomer
- 12:30 **Presentation on Sustainability Goals by F&B Packaged Brand/Retailer**
- 13:00 Networking Lunch
- 14:15 **Global Disruptions & Its Impact on PET resin & Recycled PET in Mexico/LATAM**
From end of last year to now – many disruptions are happening that shape the current and future situation of PET/RPET markets in Latin America... Is this just

a typical cycle trend? Is there sufficient material to ease the pricing concerns? What can we expect?

Ms. Maritza Ramirez, Senior Analyst [PET], PCI - Wood Mackenzie

14:45 **Trade & Logistics of RPET Flakes in an Extremely Fast Moving Market**

Mr. Ronald Bravo, General Manager, Recimetal – Quito

15:15 **PET Recycling – Liquide State Polycondensation: Effectivity and Application Opportunities**



Mr. Patrick Steinwendner, Head of Product Management, NGR - Next Generation Recyclingmaschinen GmbH

15:45 Tea & Networking

16:15 **From Bottle Flakes to RPET Sheets**

Mr. Saul Solaeche, Managing Director, GreenMind

16:45 **PET Sleeves, Properties, Applications & Evolution**

- PET vs alternative materials for sleeves market
 - consumer demands
- Speaker to be advised*

17:15 Discussion & Close of Day 1

17:30 - NETWORKING COCKTAILS

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Day Two - 16 October 2018, Tuesday

- 08:50 Chairman's Remarks & Introductions
- 09:00 **Growth of PET Recycling - Packaging Design to Increase Yield**
Mr. Santiago Garcia, Vice President, ECOCE
- 09:30 **IPS systems for PET preforms production & 4.0 smart factory**
- 
Mr. Filippo Pastorini, Closures & Containers - Area Sales Manager, SACMI
- 10:00 **Trends & Growth Opportunities in Mexico for PET Packaging in Food & Beverages**
 - Flexible Pouches for Baby Food
 - Recycling Developments*Mr. Andres Musalem, Research Analyst, Euromonitor International*

10:30 Q & A followed by Coffee & Networking

11:00 **PET Feedstocks from the North American Perspective**

- Current status on the upcoming MEG additions in North America
- Are PX/PTA projects expected in the North American region?
- Oil production outlook in North America
- Factors that influence supply and demand for crude oil
- What does "low" oil mean for the North American PET feedstocks sector?

Senior Representative, Nexant

11:30 **Innovation – PET Packaging for Aerosols**

- Evolution of Plastic Aerosols
- Consumer Survey Results
- Sustainability and Recycling
- Regulatory and Safety

Ms. Daniela Tomatt, VP of Sales & Business Development LATAM, Plastipak Packaging Inc.

12:00 "Protecting the most valuable Prelactia"



Mr. Markus Lüthi, Sales Manager Latin América, Netstal-Maschinen AG

12:30 Networking Lunch

14:00 **Presentation by Dairy/Yoghurt Packaging Brands**

14:30 **Cutting Edge Innovation in Bio-Based MEG from Sugar developed with BRASKEM**

Ms. Milica Folic, Manager, Haldor Topsoe

15:00 **Polylactic Acid - PLA - The Next Phase**

Mr. Salvador Ortega, Global Value Analyst Manager, NatureWorks PLA Mexico

15:30 Tea & Networking

16:00 **Polyester Textile Fibres Outlook**

Mr. Caesar G. Valencia Aboytes, Supervisor Resins, ALPEK

16:30 **Presentation on PET Markets Outlook for Puerto Rico /Guatemala**

17:00 Final Q & A

17:35 Close of conference

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“Rising PET Prices, Insufficient RPET Material to Meet Sustainability Goals, Disruptions in the global PET industry - How is the LATAM/Mexico PET Packaging Markets coping?”

Global PET prices are moving in an upward direction. With the insolvency of Mossi & Ghisolfi (M&G) plants and shutting down of JBT Industries plants in Belgium, global PET prices are expected to continue rising for remainder of the year. High demand in Europe and lower capacity in Asia are also driving the latest PET prices uptrend.

Even as Latin America's PET sector copes with impact of M&G plant closures and the subsequent acquisitions that have reduced supplies in the entire American continent, demand for PET resins is expected to remain strong.

PET - the Preferred Material for Packaging

Today's consumer F&B as well as personal care products in sustainable packaging reduces greenhouse gases (GHG) and carbon footprint as well as offer LCA [life cycle assessment] and needless to say enable recyclability. Recyclability of PET makes it a preferred packaging material as it makes PET sustainable - enabled by a vast infrastructure of plants around the world that convert post-consumer PET thermoforms into usable flakes. Already there is a shift in thermoformed material handling trays as well as other consumer packaging from PP/PS to PET in Mexico.

Sustainability Drives PET Packaging and the Larger Circular Economy Goals

Sustainability continues to drive the plastic packaging industry with RPET key to achieving the circular economy efforts. Mexico is now the leading country in the Latin America region in PET collection and recycling - with 56.3% of PET containers in the country being recovered and recycled. Being a major consumer of bottled water and carbonated beverages, Mexico generates high amounts of PET container waste. Recycling these post-consumer PET containers can help Mexico close the circular economy loop.

Despite high recycling rates, Mexico faces a shortage in rPET flakes. Brand owners and converters in Mexico need rPET to keep production running. The emergence of PET collection and recycling facilities in South Central America/ Ecuador may provide Mexico with imports of high quality flakes. Will that be enough to fill the supply gap? What are other possible ways - converting PET Flakes to Preforms like NGR's solution...

Latest as of mid July Mexico's export of waste to China is way down, leaving more material available for domestic collectors/recyclers. The system is very flexible going from a rate of 50% to 70% in just a few months if the price is attractive enough. Find out more from ECOCE Vice President at LAPET.

CMT's Annual 16th LAPET Summit sets out to explore the disruptions in LATAM's PET industry as well as solutions for improvements in PET collection and recycling facilities, trends in rigid and flexible PET packaging and more.

Multiple Benefits from Key Sessions including

- **COEXPAN** shares next generation thermoformed Rigid & Flexible solutions focussing on Mexico
- **Plastapak** on Innovations & Recycling of PET Aerosols
- Trade & Logistics of RPET in Fast Moving Market between South America & Mexico
- **ALPEK** presents on strategic challenges for PET & outlook for PTA
- **Finnish Haldor Topsoe together with Braskem** - Cutting Edge Innovation in Bio-Based MEG from Sugar
- **NatureWorks PLA** shares the next phase of its Alternative Packaging Material
- **Nexant** on Rising MEG Capacity & Investments in the USA find a market and at what costs?
- **Wood Mackenzie PCI** on Mexico's PET Resin Demand/Supply Balance in a Global/Regional Context
- **GreenMind** presents Transforming RPET Flakes to Sheets
- **SACMI** - IPS systems for PET preforms production & 4.0 smart factory
- **Netstal** - highlights valuable Prelactia for Milk packaging
- **Euromonitor** - Mexico's Leading in Demand for StandUp Pouches for BabyFood
- Outlook for Mexico's Economy & Growth Prospects with the Impending Global Trade Dispute
- **ECOCE** on PET Recycling & Guidelines on Packaging Design

Register today for this annual must attend meeting of key PET & Thermoform value chain Buyers & Sellers, Traders & Manufacturers in the Latin America Region.

SEPARATELY BOOKABLE POST-CONFERENCE SITE VISIT

17th Oct 2018, Wednesday (8:00 am) - Site visit to

Morphoplast Facility

“Rising RPET Demand in Mexico”

Outlook for PET Waste - mainly Flakes, Pellets, Thermoforming & Fibres Demand, Production

Morphoplast produces 600 tons per month laminated (Thermoforming and Films) for Mexico production is oversold, market is now in review.

Site visit Host

Mr. Alejandro S Sosa, Sales Manager, Morphoplast

To confirm your seat please register for Site visit by 15th Oct Evening

<u>Per Person Fee for Conference:</u>	<u>(USD)</u>
Regular Fee for 1	1395.00
Group Fee for 1 (3 or more from same company)	1095.00
Separately Bookable Post-Conference Site Visit (17th Oct 2018)	
Site Visit Fee (for Conference Attendees Only)	100.00

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Program details published herein are confirmed as at 18/07/2018.

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