



6th COMMERCIAL FARM Africa

16 - 17 Oct 2018 / Marrakesh, Morocco

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Centre for Management Technology®
into our 35th year

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Day 1 - 16 Oct 2018, Tuesday

08:00 Morning Registrations & Refreshment

09:00 Chairman's Welcome & Introduction

09:10 THE GREEN MOROCCO PLAN, AS MOROCCO'S NATIONAL STRATEGY FOR AGRICULTURE

- Investment opportunities
- Incentives available to investors in the agricultural sector in Morocco

Mr. Arrifi El Mahdi, General Director Agency for Agricultural Development of Morocco (ADA)

09:40 WHAT WILL BE THE ROLE OF AFRICAN AGRICULTURE IN SATISFYING FUTURE GLOBAL CROP DEMAND?

- Major factors driving global diets to 2035, including demand for carbohydrates, proteins, meat, sugars and oils
- How these diets will change the demand for crops to 2035, crop by crop
- How this crop demand is likely to be satisfied by producers, highlighting the role of African producers in the solution

*Mr. David Jackson
Director of Oils Research
LMC International Ltd*

10:10 Discussion followed by Refreshment

10:45 DEVELOPING A MODERN COMMERCIAL FARM IN ETHIOPIA – OPPORTUNITIES & CHALLENGES

- Technology a game-changer in agriculture production

- Expansion plans moving forward
*Mr. Jemal Ahmed Abdu, Co-founder and Managing Director
Horizon Investment Group*

11:15 COMMERCIAL OLIVE FARM INVESTMENT IN MOROCCO

- Crops selection and investment challenges /opportunities
- Combating climate change with innovations /technology
- Improving farm management
- Expansion plans & potential for value addition

*Mr. Mohammed Bakkoury
Director General
Tierras de marruecos*

11:45 INCLUSIVE AGRICULTURAL TRANSFORMATION PARTNERSHIP

- Linking markets to smallholder farmers
- Agricultural Systems and Country Strategies
- Agricultural Transformation: Strategies, Systems, and Partnerships

*Ms. Vanessa Adams
VP Country Support and Delivery,
Partnership for Inclusive Agricultural Transformation in Africa, COP
Alliance for a Green Revolution in Africa*

12:15 Discussion followed by Networking Lunch

13:40 Chairman's Introduction

13:45 PANEL DISCUSSION : BOOSTING AFRICA'S AGRICULTURE THROUGH INNOVATIVE FINANCING

- From farm to agricultural value chain
 - Risk appetite and investment strategies of private equity

- How to access these funds?
- Funding gaps in the agribusiness market and potential solutions

Panelists:

*Mr. Jari Matero
Senior Investment Manager & Team Leader – Agribusiness and Forestry
Finnfund (the Finnish Fund for Industrial Cooperation Ltd)*

14:15 SOYA BEANS AND GRAINS CULTIVATION & VALUE ADDITION IN UGANDA (Title to be finalized)

- Meeting local demand and then more!
- Out-growers management challenges
- Business models evaluation
- Expansion plans and forward integration to add value
- Role of technology in advancing agribusiness

*Mr. Orisa Raphael Jawino, MD/CEO
Divine Masters Limited*

14:45 HOW TO INCREASE THE YIELD FOR CEREALS FROM LAND PREPARATION TO HARVESTING

*Mr. Hicham El Mouktafi
North & West Africa Business Manager
CNH Industrial
- New Holland Agriculture*

15:15 Discussion followed by Networking Refreshment

15:45 BUYERS' PANEL DISCUSSION : INCREASING LOCAL SOURCING AND SUPPLIER'S EXPECTATIONS

- What are we buying?
- Expectations from suppliers /farm operators /traders
- Sourcing challenges and supply chain optimization
- Localization challenges & target

16:15 HOW TECHNOLOGY PLATFORMS ENABLE PRECISION FARMING AMONG SMALL SCALE FARMERS ACROSS AFRICA

*Mr. Cobus Burger, Business Manager
SGS Precision Farming Services,
Africa*

16:45 REGENERATIVE AGRICULTURE TO UNLOCK PRODUCTIVITY NATURALLY IN AFRICAN SOIL

*Mr. Thomas Lecomte, Director
Soil Capital
Mr. Chuck de Liedekerke, Director
Soil Capital*

17:15 End of Day One

17:30 - 18:30 hrs.

Networking Reception

for all speakers & delegates

Day 2 - 17 Oct 2018, Wednesday

08:00 Morning Refreshment

09:00 Chairman's Introduction

09:10 DEVELOPING AN OIL PALM PLANTATION & DOWNSTREAM PROCESSING FACILITIES IN ZAMBIA

- Oil palm market demand/supply
- Expansion plans and investment challenges
- Yield improvement & out-growers management
- Downstream investment & future plans

*Mr. Nelson Basaalidde, GM
Zampalm Ltd*



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09:40 **MODERNIZING COCOA PRODUCTION IN COTE D'IVOIRE**

- Challenges of land acquisition for commercial cocoa plantation
- Technology adoption to modernize cocoa farming
- Yield improvement & farm management
- Future plans

Mr. Indranil Ghosh, Deputy MD Groupe KKO International

10:10 **INVESTING IN SUGAR VALUE CHAIN IN NIGERIA**

- From farm to mills - opportunities and challenges
- Plans moving forward

Mr. Sadiq Usman, Deputy Chief Operating Officer, Agro Allied Division Flour Mills of Nigeria Plc

10:40 Discussion followed by Networking Refreshment

11:10 **INVESTING IN RICE VALUE CHAIN IN AFRICA**

11:40 **POST HARVEST MANAGEMENT OF FRESH PRODUCE IN AFRICA**

- Solutions to reduce postharvest losses of fresh produce
- Working with farmers/retailers / supply chain providers to reduce losses
- Quality management to meet export demand

Mr. Khalid Bounejma, Director General Pack Souss

12:10 **ADVANCEMENT IN WATER IRRIGATION TECHNOLOGY TO BOOST AGRICULTURE PRODUCTIVITY IN AFRICA**

12:40 Final Discussion followed by Closing Lunch

13:40 End of Conference followed by Optional Site Visit

SEPARATELY BOOKABLE

17 October 2018

Site visit to Domaine Tizgui

Domaine Tizgui is a 120 ha citrus farm located 10 km from Marrakech. The farm contains only the precious variety "nadorcott" which is a protected variety and very profitable in Morocco. The farm is located in the Afourer protected area.

13:50 Assemble at hotel lobby

14:00 Bus depart for Domaine Tizgui

14:45 Arrive at farm and short briefing

15:00 Start of farm tour including production facilities, some techniques used at the farm level, Challenges related to quality, etc., destination of production Farming Fertigation and Irrigation Management Techniques and more!

16:30 Refreshment and Q&A session

17:00 Depart to Savoy Le Grand Hotel

17:45 Arrive at Savoy Le Grand Hotel

Program details published herein are confirmed as at 13/09/2018. Please visit <https://www.cmtevents.com/main.aspx?ev=181030> for latest information on speakers & topics.

"Modernizing Africa's Agriculture & strengthening the value chain"

With Africa's population set to double by 2050, experts say the continent must move away from traditional farming methods in favour of modern technology. A transformation from small-scale subsistence farms to mechanised, more commercially viable farms is essential, said experts at the Ghana-based African Centre for Economic Transformation.

The African agricultural potential offers opportunities in terms of intensification of production and developing its value chains. African countries must work towards reducing food imports and restructure their agricultural sector to ensure food security.

"Africa spends an average of US\$35 billion a year to import food according to African Development Bank President Akinwumi Adesina"
www.capitalfm.co.ke, 9/8/18

The approach to revolutionise farming methods through mechanisation - the suitable use of fertiliser and pesticides, and the utilization of high-yielding crops suggests a bright future for agriculture in Africa. The next generation of farmers will have the potential to ensure food security and also prosper economically.

In Morocco, there are presently 9 million hectares of forested areas and 8.1 million hectares of arable land for agriculture. The Green Morocco Plan agricultural strategy launched in 2008 was designed to make agriculture the main growth engine of the national economy over the next ten to fifteen years with significant benefits in terms of GDP growth, job creation, exports and poverty mitigation. The agri sector contributes 19% to the national GDP, 15% in agriculture and 4% in agribusiness. The additional objective is to guarantee food safety and increase value while also decreasing the impact of climate change.

CUSTOMISED SPONSORSHIP OPPORTUNITY

Package available include **Corporate, Exclusive Luncheon & Cocktail sponsor**. Exhibition / catalogue display can be arranged upon request. Contact fiona@cmtsp.com.sg

"Morocco to receive US\$236m from AfDB to reinforce agricultural value chains"
Foodbusinessafrica.com, 18/5/18

Last October, Morocco announced, under the guidance of the Ministry of Energy, Mining and Sustainable Development, that the kingdom's agricultural sector will begin adopting solar energy to power water pumps for irrigation. This will facilitate farmers to reduce energy costs by utilizing less gas to power irrigation pumps. In addition, a more robust agriculture export strategy would serve Morocco well.

What will be the role of African agriculture in satisfying future global crop demand? What are the major factors driving global diets to 2035, including demand for carbohydrates, proteins, meat, sugars and oils? How these diets will change the demand for crops to 2035 and how this crop demand is likely to be satisfied by producers?

Find out from leading agri investors in Africa the opportunities and challenges they face in Africa agri sector and their plans in the region. Also how technology can help facilitate the sector forward. Attend CMT's **6th Commercial Farm Africa Summit** to meet who's who in the agri value chain! Register on www.cmtevents.com or contact grace@cmtsp.com.sg for more information.

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1395.00
Group Fee for 3 or more	1195.00
Optional Site Visit to Domaine Tizgui, 17 Oct	100.00
<i>Pay Online By 3 Sept with Visa/MasterCard & SAVE USD100 (per person)</i>	-100.00
<i>Not applicable with any other discount</i>	

3 Ways To Register

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