

# 16<sup>th</sup> Phenol / Acetone & Derivatives Markets

7 - 8 March 2019 / Shanghai, China

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## Day 1 - 7 Mar 2019, Thursday

08:00 Morning Registration & Coffee

09:00 Chairman's Welcome Remarks & Introduction

*Mr. Warophat Kimchuwanit*

*Vice President*

*- Production Planning, Sales & Marketing*

**PTT Global Chemical Public Company Limited**

09:10 **KEYNOTE : GROWING THE PHENOL/ACETONE BUSINESS – INEOS PHENOL'S PERSPECTIVE**

- Future directions and project status

*Mrs. Lynn Calder, Business Director*

**Ineos Phenol**

09:45 **PANEL DISCUSSION : ACETONE LENGTH VS PHENOL STRENGTH – MEETING PHENOL DEMAND WHILE MANAGING ACETONE SURPLUS**

**Moderator:**

*Mr. Warophat Kimchuwanit*

*Vice President*

*- Production Planning, Sales & Marketing*

**PTT Global Chemical Public Company Limited**

**Panelist:**

*Mr. Martin Xu Yi*

*Phenol/Acetone Commercial Manager*

**CNOOC and Shell Petrochemicals Co. Ltd (CSPC)**

*Mr. Carlos Diaz Castro, Vice President,*

*Sales & Marketing Phenol Chain*

*Business Unit*

**Cepsa Quimica S.A.**

*Mr. Harvey Kuo Chien Lin,*

*General Manager,*

*Marketing & Sales Division*

**Chang Chun Chemical (Jiangsu) Co Ltd**

*Mrs. Lynn Calder, Business Director*

**INEOS Phenol GmbH**

10:15 Discussion followed by Refreshment

10:50 **CHINA PHENOL/ACETONE MARKET DYNAMICS**

- Demand/supply projection & market trends
- How will new phenol/acetone capacities change the market dynamics
- US-China trade tensions & its impact on phenol/acetone trade
- Key growth drivers & emerging application

*Mr. Zhangxin, Senior Product Manager*

**East-China Company of Sinopec**

**Chemical Commercial Holding Company**

11:20 **THE POLYCARBONATE MARKET**

- The PC world market – continuous growth driven by innovation
- Changes in the PC market
- The role of sustainability in PC business

*Dr. Guido Naberfeld, Head, Global*

*Product Management Polycarbonates*

**Covestro Deutschland AG**

11:50 **GLOBAL ECONOMIC OUTLOOK**

- US-China trade tension & the implication on Asian economies
- China economy – will it regain its former glory soon?

- Interest rates and currency market trends

15:20

Discussion followed by Networking Refreshment

**Hosted by**

**AsahiKASEI**

*Dr. Charles Su, Managing Director*

*- Global Market Research*

**CIB Economic Research and**

**Consulting Co., Ltd**

12:25 Discussion followed by Networking Lunch

13:45 Afternoon Chairman's Introduction

*Mr. K. Shankar, VP*

*- Commercial, Petrochemicals Division*

**Camlin Fine Sciences Limited**

13:50 **GLOBAL CUMENE MARKET OUTLOOK**

*Mr. Carlos Molina Bosquet*

*Sales Manager Europe Phenol Chain BU*

**Cepsa Quimica S.A.**

16:20

**EFFICIENCY ADVANCEMENTS IN AKC PC PRODUCTION PROCESS**

*Mr. Hiroya Fujita, General Manager*

*- Marketing, Planning & Contract*

**Asahi Kasei Corporation**

14:20 **BPA & EPOXY RESINS MARKET TRENDS**

- Demand/supply outlook
- BPA supply trends
- Key growth drivers & region
- Emerging trends & applications

*Mr. Xie Hongliang*

*Marketing Manager - Epoxy Resin*

**Bluestar Nantong Xingchen Synthetic**

**Material Co. Ltd**

16:50

**MMA MARKET TRENDS AND THE DEMAND FOR ACETONE**

- MMA growth forecast and its impact on acetone sourcing/demand
- Procurement challenges & supply chain optimization
- Building a win-win partnership with suppliers

*Mr. Huang Guwen*

*Senior Purchasing Manager*

**Jiangsu Sailboat Petrochemical Co. Ltd**

14:50 **POLYCARBONATE TECHNOLOGY UPDATE**

*Mr. Andersen Kang, Sales Engineer*

*- Business Development*

**EPC Engineering & Technologies GmbH**

17:20

Discussion followed by End of Day 1

17:30

Networking Reception for all speakers & delegates

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## Day 2 - 8 Mar 2019, Friday

- 09:00 Chairman's Introduction
- 09:10 **PROPYLENE & BENZENE MARKET OUTLOOK & TRADE FLOW**
- Propylene market forecast & demand drivers
  - How will China manage its growing benzene demand?
  - Propylene & Benzene trade flows & trends
- Ms. Chommanad Thammanayakatip,  
Managing Consultant  
**Nexant Asia Limited**
- 09:45 **CHINA INDEPENDENT REFINERY TO PETROCHEMICAL OPPORTUNITIES AND CHALLENGES**
- Mr. Wu Jian, Marketing Director  
- Petrochemical and Feedstock  
**Rongsheng Petrochemical (S) Pte Ltd**
- 10:15 **PHENOLICS VALUE CHAIN INTEGRATION**
- Mr. Eric Wong  
Senior Technology Manager, Chemicals  
**KBR Inc**

**KBR**

TECHNOLOGY

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- 10:45 Discussion followed by Networking Refreshment
- 11:15 **REGIONAL PHENOLIC RESINS MARKET OUTLOOK**
- Mr. Zack Tang, General Manager  
- International Business  
**Shandong Shengquan New Materials Co, Ltd.**
- 11:45 **DIPHENOL - NEW EMERGING APPLICATIONS & PROJECT UPDATE**
- Demand/supply forecast
  - Future trends and key growth applications
  - Current domestic Phenol scenario, sources of supply & supply chain issues
  - Diphenol project update & export markets
- Mr. K. Shankar, VP  
- Commercial, Petrochemicals Division  
**Camlin Fine Sciences Limited**
- 12:15 Final Discussion followed by Closing Networking Lunch
- 13:45 End of Conference.

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## "Acetone Length vs Phenol Strength. Asia – Rebalancing Itself!"

*"Ineos Plans US Phenol Expansion. The project will lift the plant's capacity to 850,000 t/y, making it the largest phenol unit in the world."*  
4/10/18, [www.chemanager-online.com](http://www.chemanager-online.com)

*"ZPC plans to build a new Polycarbonate line at its petrochemical and refinery site on Dayushan Island, PR China. The company has recently licensed EPC's Variplant technology for the new 260,000-tons/year-production line."*  
23/11/28, [www.process-worldwide.com](http://www.process-worldwide.com)

Buying interest for US and EU phenol dwindled after antidumping investigations started 26 March 2018. Although investigations included South Korea, Japan and Thailand, importers were more cautious of procuring American cargoes, given their history of competitive prices compared with Asia-origin cargoes. Buying interest for USA cargoes took a further dip as phenol is included in China's list of products on which a 10% tariff will apply starting 24 September, amid the trade tensions between China and USA. With the recent 90 day cease-fire on tariff ending by 1st March 2019, will there be a relief for phenol industry?

Acetone oversupply is projected to get worst into 2019 while Phenol demand is expected to strengthen further due to the expansion of downstream facilities & anti-dumping measures on selected countries. These include China Petrochemical Development Corp's (CPDC) 150,000 ton/year cyclohexanone unit, which is expected to start up in first half of 2019. How are phenol producers going to manage this imbalance and what are the alternative avenue for Acetone?

China's polycarbonate market is heating up with several new PC plants under construction, including Cangzhou Dahua New Materials Co., Ltd.(CDNM)'s 100kt/yr polycarbonate plant in Cangzhou City and China Pingmei Shenma Group's (PMSM) two new polycarbonate plants in Kaifeng and Pingdingshan in the Henan Province. However, is the downstream consumption picking up fast enough to absorb all the planned PC capacities?

Attend CMT's 16th Phenol/Acetone & Derivatives Conference to gain the latest insights in the Phenol/Acetone value chain!

- Find out from **Keynote** speaker **Ineos Phenol** on growing the phenol/acetone business, future directions and project status
- Join **Cepsa Quimica**, **CNOOC** and **Shell Petrochemicals Co. (CSPC)** and other industry experts to debate on acetone length vs phenol strength – meeting phenol demand while managing acetone surplus
- Gain insights from leading players the performance of Phenol value chain in **China & India**
- **Covestro** to update on changes in the **Polycarbonate** market and the role of sustainability in PC business
- **CIB Economic Research and Consulting Co.** shares insights on the global economies and impact of US-China trade tensions
- **Cepsa Quimica** analyses the global cumene market outlook
- **Jiangsu Sailboat Petrochemicals** shares MMA market trends and the demand for acetone
- **Nexant** assess the Phenol feedstocks markets – Propylene & Benzene market outlook and trade flow
- Latest on regional **Phenolic resins** market from **Shandong Shengquan New Materials Co.**
- Discover **Diphenol** - new emerging applications & project update from **Camlin Fine Sciences**
- Gain latest technology update from **EPC Engineering & Technologies**
- Industry leaders shares insights on market movement of **BPA & Epoxy resins and Caprolactam value chain**
- More than 8 hours of networking with industry's who's who!

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