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into our 36<sup>th</sup> year

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# 11<sup>th</sup> Africa CementTrade Summit

28 - 29 March 2019 | Marrakech, Morocco

*"Improving profitability and production efficiency in a rapidly expanding and competitive market!"*

### Comments from 10th Africa Cementtrade Summit, April 2018, Dakar, Senegal

*"It was interesting!" - Sococim*

*"Very effective conference with many quality presentations and a good turnout of senior-level participants." - Tony Hadley African Advisory*

*"Met 4 clients who would have been difficult to meet otherwise." - Gebr. Pfeiffer*

*"Broad range of topics related to the cement industry with specific emphasis on the African market." - Siemens*

*"Decision making participants and experienced speakers." - GlobBULK Consulting*

*"It's my first time but will not be my last." - FLSmidth*

*"First participation, good experience!" - Mondi*

*"Excellent speakers who are experts in their field." - Dowling Partnership*

*"Well packaged, very insightful and well researched presentations."*

*- Savannah Cement*

### You Will Network With

Senior executives/traders from international/regional cement companies, ready-mix concrete companies, pre-cast & building materials companies, cement raw materials suppliers (slag, fly ash, steel, coal), construction/infrastructure/building/equity/research analysts, project financiers/banks, engineering, environmental & CDM consultants, technology & equipment providers, logistics & shipping companies (dry bulk and cement carriers)

### KEY HIGHLIGHTS

- Market forecast, capacity expansion & next stage of growth for **North Africa**, **Sub-Saharan** and **Central African** countries
- Challenges in **East Africa** & insights into **South Africa** competitive dynamics
- Capacity expansion & next stage of growth for **Sub-Saharan** and **Central African** countries
- Raw material logistics, new sources of clinker supply & grinding efficiency
- Managing overcapacity and initiatives to increase cement consumption in Africa
- Environmental Management & energy efficiency solutions
- Bridging the gap between available capital and bankable projects