

7th SCA PET

South/Central America & Caribbean PET Markets,
Applications & Recycling

4 - 5 June 2019 / Santiago, Chile

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Day 1 - 4 Jun 2019, Tuesday

Contaremos con traducción
simultánea español - inglés

08:00 Registration and welcome Coffee/Tea

08:50 Chairman's Welcome Remarks

09:00 **KEYNOTE OPENING ADDRESS**

09:15 **RECYCLING: THE WAY TO THE CIRCULAR ECONOMY. CHALLENGES FOR A SUCCESSFUL IMPLEMENTATION AND THE NEW LAWS IN CHILE**
Mr. Alejandro Navech, General Manager
ANIR - Asociación Nacional de la Industria del Reciclaje AG (National Industry Association Recycling AG)

09:45 **A LOOK AT THE SUSTAINABILITY APPROACH OF A LARGE PET PRODUCER IN MEXICO**

Mr. Fernando Rosas García
Commercial Director
Alpek Polyester Mexico

10:15 Discussion followed by
Networking Refreshment

10:50 **WALMART'S SUSTAINABILITY & RECYCLING COMMITMENT IN THE CIRCULAR ECONOMY**

- Packaging trends of tomorrow
- Working with suppliers to design a sustainable packaging
- How to get to the 100% recyclable packaging target

Ms. Stefanie Pope, Deputy Manager of Sustainability and Shared Value
Ms. Barbara Hernandez, Deputy Manager of Private Brand Development
Walmart Chile

11:20 **SUSTAINABILITY AND NEW PACKAGING TRENDS IN HOME & PERSONAL CARE MARKETS**
Ms. Nathalia Silva, Innovation and Sustainability Projects Manager
Unilever

11:50 **KEY FACTORS FOR A SUCCESSFUL AND SUSTAINABLE RPET PACKAGING**
Mr. Philipp Krennmeir
Area Sales Manager
Starlinger & Co. Gesellschaft m.b.H.

12:20 Discussion followed by Networking Lunch

13:40 Chairman's Introduction

13:45 **ECONOMIC OUTLOOK IN SOUTH AMERICA**
Mr. Nathan Pincheira G., Chief Economist
FYNSA

14:15 **CHANGES IN GLOBAL PX/PTA & MEG MARKET BALANCES**

- Production capacities & consumption patterns in South America
- How long will PTA tightness continues?
- Prospect of Bio MEG in an oversupplied MEG market
- Sustainable PET - bio-based feedstocks and alternative

Mr. Elliot Frisch, Analyst,
Energy & Chemicals Advisory
Nexant Inc

CUSTOMISED SPONSORSHIP OPPORTUNITY

Package available include **Corporate, Exclusive Luncheon & Cocktail sponsor**. Exhibition / catalogue display can be arranged upon request.
Contact cynthia@cmfsp.com.sg

14:45 **REGIONAL AND LOCAL OPPORTUNITIES FOR PET PACKAGING IN SOUTH AMERICA**

- Consumer trends impacting PET volumes (Brazil, Argentina, Colombia, Perú, Chile, Ecuador, other markets)
- Product and package performance in relevant categories (Brazil, Argentina, Colombia, Perú, Chile, Ecuador, other markets)
- Disruptors: risks and opportunities for PET in the next 5 years.

Mr. Andrés Musalem, Research Analyst
Euromonitor International

15:15 Discussion followed by
Networking Refreshment

15:45 **PET & RPET MARKET TRENDS IN ASIA & SUPPLY INTO SCA**

- Asia's production and consumption trends
 - Changing trade flow of PET & RPET
 - Move towards circular economy & its impact on PET markets
 - Trade & logistics challenges into SCA
- Mr. Phil Yin, Senior Merchandiser
Polyester Sales Division
China Resources Chemical Innovative Materials Co Ltd

16:15 **PET & RPET PACKAGING TRENDS & GROWTH PROSPECTS IN BRAZIL, URUGUAY AND ANDEAN ZONE**

Mr. Vitor Sabela
Commercial Director do Brasil
Cristalpet do Brasil Industria de Embalagens Ltda

16:45 **ENABLING SUSTAINABILITY THROUGH INNOVATION AND COLLABORATION**

Mr. Andrew Sinn, Program Manager,
Business Development
Husky Injection Molding Systems Ltd

17:15 Discussion followed by End of Day One

17:30 - 18:30 hrs. **Networking Reception**
for all Speakers and Participants

Hosted by



China Resources

Better Life Together

Day 2 - 5 Jun 2019, Wednesday

08:30 Chairman's Welcome & Introduction

08:35 **PET THERMOFORM MARKETS PROSPECT IN SOUTH AMERICA**

- Growth drivers and trends
 - RPET thermoform & its recyclability
- Mrs. Angélica González
Innovation Manager
Integrity SA

09:05 **PET & RPET PACKAGING TRENDS & GROWTH PROSPECT IN DOMINICAN REPUBLIC**

- What is driving the PET packaging sector in the Caribbean islands?
- Move towards circular economy and the impact on product packaging
- Challenges of designing bottles for recyclability

Mr. Francisco Bendek Safie, CEO
Packsoft

Program details published herein are confirmed as at 25/04/2019.
Please visit <http://www.cmtevents.com/main.aspx?ev=190602>
for latest information on speakers & topics.

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09:35 **MAJOR BRAND OWNERS PERSPECTIVE ON PACKAGING INNOVATIONS, TRENDS, SUSTAINABILITY COMMITMENT IN MILK/DAIRY PRODUCTS**

10:05 Discussion followed by Networking Refreshment

10:35 **GROWTH OPPORTUNITIES IN THE PET FILM MARKET AND SECONDARY APPLICATIONS**

- Growth on PET film market
- Trends on oriented films market
- Efforts on reducing impact to the environment

Mr. Omar Gonzalez
Technical Sales Manager
Oben Holding Group

11:05 **PET & RPET PACKAGING TRENDS & GROWTH PROSPECTS IN PARAGUAY**

Mr. Giampiero Musso, Deputy Director
Compañía Recicladora S.A. (CORESA)

11:35 **PET RECYCLING LIQUID STATE POLYCONDENSATION – EFFECTIVENESS AND APPLICATION OPPORTUNITIES**

Roger Cortez, Area Sales Manager
Next Generation Recycling Machines Inc



12:05 Discussion followed by Closing Lunch.

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1395.00
Group Fee for 3 or more	1095.00

Optional Activity	
Site Visit to OSKUPACK (5 June)	125.00

Pay Online By 4 May with Visa/MasterCard -75.00
& SAVE USD75 (per person)

Not applicable with any other discount

Separately Bookable Optional Site Visit to OSKUPACK

5 June 2019

Oskupack is a Joint-venture between **OSKU Chemistry** and **Rinoplast Recycling**, where Osku has given solutions for more than 20 years to the conservation and packaging for the export of fruits.

With the FFS system (thermoforming, filling and sealing), the containers barriers are the option to increase the conservation and quality of the food. Maintaining the color, flavor and odors, without using preservatives. Packaging manufactured with PET, greater transparency, with perforations that allow a better ventilation of the fruit, includes secure closure system, and has high impact resistance. Suitable for Grapes, blueberries, tomatoes, strawberries, etc. Through a modern coextrusion system we can manufacture sheets from a single layer 100% recycled or combine this format with virgin material, in such a way to build a sheet in 3 layers.

Our objective is to innovate in the production, marketing and distribution of fruit packaging, food and PET sheets, prioritizing the quality and excellence of our services. R & D is based on the requirements of our customers, in addition to a strong commitment to environmental care.

13:00	Gather at lobby
13:10	Depart for Oskupack
15:00	Arrive, refreshment and plant visit
16:45	Depart to Hotel
18:45	Arrive at Hotel.

3 Ways To Register

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For companies in Latin America

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“What does a Circular Economy mean for the PET industry?”

Chile is on course to introduce a new recycling laws for six priority products (packaging, tyres, batteries, lubricating oils, electrical and electronic items), which obligates the producers to take care of the waste these goods cause. How will this law be implemented and what are the plans in place to establish “an appropriate infrastructure for the separation and subsequent safe disposal or reuse of recyclable materials”. What is the impact on brand-owners & converters of packaging products?

In line with the circular economy, businesses around the world are trying to reduce, reuse and recycle in order to eliminate the amount of plastic packaging sent to landfills. For example, Unilever announced that, by 2025, all their plastic packaging will be reusable, recyclable or compostable, and 25% of it will come from recycled plastic content. In PepsiCo Latin America Beverages (LAB), 92.9 percent of the materials used are recyclable. By 2025, 100 percent of its packaging will be recyclable.

With the ambitious target from brand-owners for recycled content in their products, are there enough rPET in the market and at what price? How will the virgin PET market perform? It is noted that some PET producers are integrating into the mechanical recycling area while some are exploring the chemical recycling route, how will this trend disrupt the dynamics of the PET industry?

Attend CMT’s 7th SCAPET in Santiago, Chile on 4-5 June 2019 to gain insights on the PET packaging markets, trends and technology innovation.

- Latest from **ANIR** on Recycling: the way to the circular economy. Challenges for a successful implementation and the new laws in Chile
- **Alpek Polyester** to provide a look at the sustainability approach of a large PET producer in Mexico
- Find out from **Walmart Chile**’s their sustainability & recycling commitment in the circular economy
- **Unilever**’s sustainability goals and new packaging trends in home & personal care markets
- **Starlinger & Co.** shares Key success factors of a sustainable and successful rPET packaging
- **FYNSA** provides analysis of the economic outlook in South America
- Changes in global PX/PTA & MEG market balances will be discussed by **Nexant**
- **Euromonitor International** provides update on the regional and local opportunities for pet packaging in South America
- **China Resources Chemical Innovative Materials Co.**, shares insights on PET & RPET market trends in Asia & supply into SCA
- **Cristalpet** speaks on PET & RPET packaging trends & growth prospects in **Brazil, Uruguay** and **Andean** zone
- **Husky Injection Molding Systems** shares on enabling sustainability through innovation and collaboration
- **Packsol & CORESA** discuss PET & RPET packaging trends & growth prospect in **Dominican Republic & Paraguay** respectively
- PET recycling liquid state polycondensation – effectiveness and application opportunities by **Next Generation Recycling Machines, Inc**
- Check out market growth trends in the thermoform industry as well as packaging trends and procurement challenges from leading brand-owners