

12th AFRICA CEMENTRADE SUMMIT

16 - 17 SEP 2020 | ABIDJAN, COTE D'IVOIRE

YOU WILL NETWORK WITH

Senior executives/traders from international/regional cement companies, ready-mix concrete companies, pre-cast & building materials companies, cement raw materials suppliers (slag, fly ash, steel, coal), construction/ infrastructure/ building/equity/research analysts, project financiers/banks, engineering, environmental & CDM consultants, technology & equipment providers, logistics & shipping companies (dry bulk and cement carriers).

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DAY 1 16 SEPTEMBER 2020
WEDNESDAY



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| <p>08:00 Morning Registration & Networking Refreshment</p> <p>09:00 Chairman's Welcome Remarks & Introduction</p> <p>09:10 ECONOMIC OUTLOOK IN SUB-SAHARA AFRICA</p> <ul style="list-style-type: none"> • Global market uncertainty and its impact on Sub-Sahara Africa • Risk management on the continent • Threat of rising protectionism, tightening global financial conditions, a faster-than-anticipated slowdown in China – what does it mean for Africa? • Key growth countries & bright spots? • Inflation and interest rates moving forward <p>Mr. Stanislas ZEZE
Chairman of the Board of Directors and Chief Executive Officer
Bloomfield Investment Corp</p> <p>09:40 CEMENT MARKET TRENDS & DIRECTION IN BURKINA FASO AND IVORY COAST</p> <ul style="list-style-type: none"> • Investment & case studies <p>Mr. Essam Daoud, Director General
CIM IVOIRE (CIM METAL GROUP)</p> <p>10:10 Discussion followed by Networking Refreshment</p> <p>10:45 PANEL DISCUSSION : WHAT THE CEMENT PRODUCERS IN AFRICA (SUB SAHARAN AFRICA) NEED NOWADAYS ?</p> <ul style="list-style-type: none"> • How to survive and respond to the specific difficulties in the region to maintain and strengthen competitiveness? <p><u>Panellist:</u>
Mr. Xavier Saint-Martin-Tillet, Head of West Africa Cluster
LafargeHolcim Côte d'Ivoire</p> <p>Mr. Luk Haelterman, Country Head, Senegal
Dangote Industries</p> <p>Mr. Essam Daoud, Director General
CIM IVOIRE (CIM METAL GROUP)</p> <p>11:15 INVESTMENT PLANS & DIRECTIONS IN EAST & CENTRAL AFRICA</p> <ul style="list-style-type: none"> • Grinding project update in Africa • Foray into Africa – opportunities and challenges <p>Mr. Joey Ghose, CEO
Raysut Cement Company</p> <p>11:45 MODERNIZING CEMENT PLANT IN WEST AFRICA</p> <p>12:15 Discussion followed by Networking Lunch</p> | <p>13:30 Afternoon's Chairman's Introduction</p> <p>13:40 ESG CHANGING OUR WORLD, THE IMPACT ON AFRICAN CEMENT</p> <ul style="list-style-type: none"> • 2010-2020 what we got right/wrong • ESG and financing • Impacts on our Industry - Solutions? • What the Chinese are doing? • What should you do NOW • Forecast - African winner and losers <p>Mr. Tony Hadley, MD
Tony Hadley African Advisory</p> <p>14:10 ECONOMIC BENEFITS OF PFEIFFER READY2GRIND - A COMPARISON</p> <p>Mr. Falk Werner, Area Manager
Gebr. Pfeiffer SE</p> <p> GEBR. PFEIFFER</p> <p>14:40 STRATEGY TO REDUCE CARBON FOOTPRINT IN CEMENT PRODUCTION – DANGOTE'S PLANS & DIRECTION</p> <ul style="list-style-type: none"> • Utilization of alternative fuels and renewable energy to power cement plant <p>Mr. Armando Martinez Gallegos, Head - Alternative Fuel Resources
Dangote Cement Plc</p> <p>15:10 Discussion followed by Networking Refreshment</p> <p>15:40 SITUATION AND OUTLOOK OF LIME PRODUCTION IN SSA</p> <p>Mr. Brieuc De Pierpont, Business Development Manager
Carmeuse Overseas</p> <p>16:10 IMO 2020 AND ITS IMPACT ON FREIGHT MARKETS MOVING FORWARD
<i>(Title to be confirmed)</i></p> <ul style="list-style-type: none"> • Where is the freight rate heading with changing fuel cost? • Africa's changing cement/clinker trade flow & forecast <p>Mr. Henning Fotland, Head of West Africa
DS Norden</p> <p>16:40 REALITY OF SOUTH AFRICA'S CEMENT MARKET</p> <ul style="list-style-type: none"> • Demand/supply forecast • Combating cheap imports and raising cement quality • Impact of carbon tax & ever increasing energy cost on domestic cement production • M&A the way forward in South Africa cement market <p>17:10 Discussion followed by End of Day One</p> <p>17:15 Networking Reception for all Participants</p> |
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- 09:00 Chairman's Introduction
- 09:10 **ALGERIA CEMENT MARKET, EXPORT POTENTIAL & LOGISTICS CHALLENGES**
 - Cement supply /demand & capacities update
 - Local demand drivers & infrastructure plans
 - Transforming Algeria to a cement export hub and key export markets
 - Competitiveness & logistics challenges
- 09:40 **POSITIONING TO WIN IN SENEGAL'S CEMENT MARKET**
 - Market demand/supply forecast & growth drivers
 - Update on 3rd clinker and cement project
 - How will this project change the clinker/cement trade flow in the region
 - Carbon management
 - Strategy to stay ahead in a competitive cement market

Mr. Luk Haelterman, Country Head, Senegal
Dangote Industries
- 10:10 **CEMENT DEMAND AND PROSPECT IN CAMEROON/MALI**
- 10:40 Discussion followed by Networking Refreshment
- 11:10 **STRATEGIES & SOLUTIONS TO OPTIMIZE CEMENT PRODUCTION**
- 11:40 **UPDATE ON CEMENT PROJECT & IMPLEMENTATION CHALLENGES IN TOGO**

Mr. Olaf Michelswirth, General Manager
Intercecm Engineering GmbH
- 12:10 Final Discussion followed by Closing Lunch
- 13:00 End of Conference

Separately Bookable Optional Site Visit
Ciments de Côte d'Ivoire (CIMIVOIRE)
on afternoon of 17 Sep 2020
(Open for Participants of 12th Africa CemenTrade Summit)



Itinerary - 17 Sep, Thursday

- 13:15 Assemble at Hotel Lobby
- 13:30 Depart from Radisson Blu Hotel Abidjan Airport
- 14:00 Arrive at Cim Ivoire & host briefing
- 14:20 Visit 3 mil tpa grinding plant, packing plant and truck loading station
- 15:45 Q&A and refreshment
- 16:15 Depart to hotel
- 17:00 Arrive at hotel

FEE DETAILS

<u>Per Person Fee for Conference:</u>	<u>(USD)</u>
Regular Fee for 1	1795.00
Register 3 or more (per person)	1395.00
<u>Optional Activity</u>	
Site Visit to CIMIVOIRE, 17 Sep	125.00
<u>Pay Online By 6 Jul</u> with Visa/MasterCard & SAVE USD150 (per person) <i>Not applicable with any other discount</i>	-150.00

VISIT ONLINE FOR UPDATES



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