



3rd World SugarTrade™

5 - 6 February 2007 • Dubai, UAE

Park Hyatt Dubai

“Evolving Sugar & Ethanol Markets - Impact on World Trade”

- Kingsman SA
- Al Khaleej Sugar
- Cargill
- Louis Dreyfus Geneva
- Sucden
- Tate & Lyle
- TAG Syria
- Nigeria
- Cosan
- Indian Sugar Miller's Association
- Euronext.liffe
- Bajaj Hindusthan Limited
- Shree Renuka
- Czarnikow Sugar
- Mittr Pohl Sugar Corp–Thailand
- Queensland Sugar Ltd Australia
- Noble Sugar
- Dominant Market, Russia
- Coca Cola Atlanta
- Nova America
- Copersucar
- Sucden Brazil

supporting organisations



Sugar • Ethanol • Biodiesel

platinum sponsor



supporting publications



sugar online.com

organised by



Premier Gathering of Global Sugar Players - Over 400 international

Day 1

Monday, 5th February 2007

- 8.00 Registration
- 9.00 Chairman's Welcome Address
Jonathan Kingsman, Managing Director
Kingsman SA
- 9.10 Welcome Address
Jamal Al-Ghuriar, Managing Director
Al Khaleej Sugar
- World Outlook for Sugar and Ethanol**
- 9.20 **DEMAND IS DEAD- LONG LIVE SUPPLY**
Jonathan Drake, President-Sugar Division
Cargill International
- 9.50 **CAN ETHANOL SUPPORT SUGAR PRICES LONG TERM?**
John Stansfield, Senior Commodities Analyst
Louis Dreyfus Geneva
- 10.20 Panel Discussion
 - Session 1 speakers and also including
 - Jean Luc Bohbot, Managing Director
Sucden
 - Alberto Peixoto, Deputy Head-Sugar Trading
Tate & Lyle
- 10.50 Coffee
- The World Refining Industry**
- 11.20 **IMPLICATIONS OF CURRENT REFINING TRENDS**
Cyrus Raja, General Manager
Al Khaleej Sugar
- 11.40 **WILL EUROPE IMPORT ALGERIAN WHITE**
Inviting: **Cevital**
- 12.00 **DEVELOPMENTS IN THE EURONEXT.LIFFE COMMODITY DERIVATIVE MARKETS**
Peter Blogg, Head of Product Development
Euronext.liffe
- 12.20 Panel Discussion
Moderator - Jonathan Kingsman
Panelists
 - Session speakers and including also
 - Tarif Akras, Chairman
TAG Syria
 - NK Somani, Managing Director
Dan Gote Nigeria
 - Narendra Murkumbi, Managing Director
Shree Renuka
- 12.45 Lunch

- Outlook for Brazil's Future in Sugar and Ethanol**
- 2.00 **IS BRAZIL EXPANDING TOO FAST?**
Carlos Murilo Barros de Mello
Cosan
- 2:20 **WILL LOGISTICS AND INFRASTRUCTURE KEEP UP?**
Fabio de Rezende Barbosa, Trading Manager
Nova America
- 2.40 **ARE ETHANOL EXPORTS THE KEY TO FUTURE SUCCESS?**
Paulo Roberto de Souza, Executive Director
Copersucar
- 3:00 Panel Discussion
Moderator - Jeremy Austin, Managing Director
Sucden Brazil
 - *Panelists* - Session speakers
- 4.00 Tea
- INDIA**
- 4.30 **A CYCLE OR IN TANDEM ?**
S.L. Jain, President
Indian Sugar Miller's Association
- 5.00 Panel Discussion
Panelists
 - S.L. Jain
 - Ravi Gupta., President
Bajaj Hindusthan Limited
- 5:30 Discussion and End of Day One

1800 - 1900 hrs. *Networking Reception*
Sponsored by



You Will Network with

- Managing Directors • CEOs • VPs • Business Managers
- Sales and Marketing Directors • Purchasers • Planners
- Operations Managers • Technical Managers
- Production Managers • Plant and Refinery Managers
- Research and Development Managers • Agriculture and Trade Policy Enforcers • Cane and Beet Producers
- White and Raw Sugar Producers • Refineries
- Commodity Traders and Brokers • Sugar Equipment Manufacturers • Bankers and Financiers • Sugar End-users including Beverage/Food & Snack Corporation

Customised Sponsorship Packages Available

This event is an excellent platform to promote your organisation to influential players and investors in the industry. Sponsorship opportunities available include Corporate, Exclusive Luncheon, Cocktail & Documentation sponsor. Exhibition / catalogue display can be arranged upon request.
Contact cynthia@cmtsp.com.sg or (65) 6346 9132.

Day 2

Tuesday, 6th February 2007

8:00 - 9:45 Workshop by **Euronext.liffe**
UNDERSTANDING THE EURONEXT.LIFFE
SUGAR DELIVERY PROCESS
 conducted by **Peter Blogg**

10:00 Chairman's Remarks
 Alan Wood, Chairman
Czarnikow Sugar

Other Exporters

10:10 **CAN THAILAND REMAIN A SERIOUS SUPPLIER?**
 Isara Vongkusolkit, CEO
Mitr Phol Sugar Corp., Ltd.

10:30 **CAN THE AUSSIES COMPETE?**
 Neil Collie, General Manager-Marketing
Queensland Sugar Ltd., Australia

11:00 **WHAT FUTURE FOR PRODUCTION IN AFRICA?**
 Speaker to be advised

11:20 Panel Discussion
 Moderator - Alex Eito
Noble Sugar
 • Panelists - Session speakers

11:50 Coffee

Thinking Out of the Box

12:10 **HEADING FOR SELF-SUFFICIENCY**
 Pavel Demidov, President
Dominant Market, Russia

12:30 **CORN VS SUGAR: LOSING DEMAND IN CHINA**

12:50 **AS THE WORLD GETS RICHER, DOES IT GET FATTER?**
 Liz Gorski, Global Procurement-Sweeteners
Coca Cola Atlanta

1:10 **FOOD VERSUS FUEL – THE NEXT WORLD WAR?**
 Speaker to be advised

1:30 Final Discussion
 Closing remarks by Chairman
 Jamal Al-Ghurior, MD
Al. Khaleej Sugar

1:40 Closing Lunch

1530 - 2100 hrs. **Refinery Visit** in the afternoon
 followed by Dinner
 hosted by

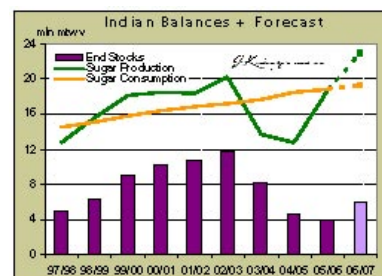


The past year has been a traumatic one for the world sugar trade. Prices rose sharply at the beginning of 2006 on a perfect storm of EU reform, Asian drought, Indian crop

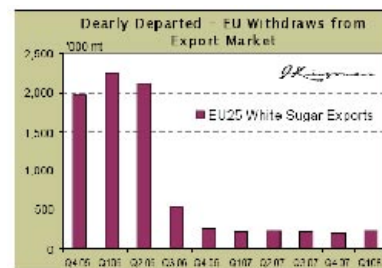


problems, high ethanol demand and fund inflows into commodity markets in general. All this led to predictions of a deep deficit and even higher prices. As the year progressed, however, higher sugar prices led to a diversion from ethanol to sugar and destocking in a number of key countries, most particularly in the EU and in China.

Those higher prices also led to a rapid response on the part of producers, many of whom sharply increased plantings. This expanded acreage combined with a recovery from Asian drought has turned the sugar world on its head. The predictions now are for a world surplus production of around five million tonnes.



World sugar traders face a number of key challenges going forward. Some – such as the ending of EU exports and the growth of flexfuel cars in Brazil- are structural. Others – such as Indian expansion - are cyclical. At this stage it is not clear how these changes will play out, but they all impact enormously on the way we all do business.



The **3rd World SugarTrade™** will provide a forum to discuss these issues and hopefully throw some light on the road ahead. Expected to draw over **400 international delegates**, WORLD SUGAR TRADE DUBAI is an event **Not-To-Be-Missed**. To register, please go online at **www.cmtevents.com** or email **meiyen@cmtsp.com.sg**

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Company _____
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 City/Postcode _____ Country _____
 Approving Manager's Name _____
 Position _____
 E-mail _____

Fees: The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & CD documentation.

	1 Person
Registration Fee	USD595

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

Photocopy Registration Form to Preserve Brochure Copy, Feb. 2007

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TO REGISTER

Online: www.cmtevents.com
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TELEGRAPHIC TRANSFER

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TT must include additional USD21 for Beneficiary's Bank charges. Delegates must bear all bank charges and local taxes (if applicable). Fees must be NETT of ALL charges.

CONFERENCE VENUE

CMT has arranged special discounted room rate at AED1650 / AED1800 (Single/Double) + 20% municipality fee & service charge per room per night without breakfast (subject to room and rate availability) for delegates at **Park Hyatt Dubai**. Please request Hotel Reservation Form, which will be emailed together with the invoice, providing full details and fax to:

Central Reservations, PO Box 5588, Dubai, United Arab Emirates
 Tel: 971 4 2096661 Fax: 971 4 2096662

Email: reservations.parkhyattdubai@hyattintl.com
Cut off Date for Room Booking: 10 December 2006

~ CMT'S UPCOMING EVENTS ~

2007 **biofuels & feedstocks**
INDONESIA

30 - 31 January • **Jakarta**

"Motoring Ahead with Biofuels"
"Competitive Edge in Feedstock"

2007 **biofuels & feedstocks**
PHILIPPINES

17 - 18 April • **Manila**

"Moving Forward with Biofuels"
- from Feedstock to Exports"

BioEthanol Workshop

11 - 12 April 2007 • **Bangkok**

Two day comprehensive program conducted by international experts exploring economics to technologies on ethanol production from sugarcane & alternative crops

Key Issues include

- Types/ methods for producing biofuels
- Ethanol as a biofuel - and modifications need to vehicles
- Transportation & mixing of ethanol with gasoline or diesel
- Ethanol economy in Brazil & the World
- Production of ethanol from Sugarcane, Corn & Other crops & associated technologies
- Production from Lignocellulose & economics - the future

BioRefintec 2007

24 - 25 April • **Amsterdam**

- State-of-the-art of running Biorefineries
- Technology trends and economics
- Value Added Products/Applications
- Developing Feedstocks with enhanced properties
- Trends in Bio Process Optimization
- Trends in Thermo Chemical Processing
- Industrial [white] Biotech - catalysts/enzymes
- Strategic Research Items to Accelerate Technology Deployment

Call for Papers

*If you would like to have a paper considered for selection, please email the title of the proposed paper as well as brief abstract covering the main points to liming@cmtsp.com.sg no later than **January 8th**.*