

5th MidEast Olefins & Polyolefins

20 - 21 November 2007 ■ Crowne Plaza Dubai, UAE

“How will the Mideast Olefins & PP/PE markets evolve?”

- National Petrochemical Industrial Company (Natpet)
- BNP Paribas
- Nexant
- Uhde
- Swiss Hydrocarbon
- APPC
- Haldia Petrochemicals
- HSBC
- Contax Group
- Basell
- Dubai Multi Commodities Centre
- Bericap Turkey
- Petrochina

promotion partners



How will the Mideast Olefins & PP/PE markets evolve?

By end of the decade, suppliers in the Middle East will command 20% of global PE production and 11% of the world's PP output.

~ www.modplas.com, June 1st 2007

The latest JV announcement by Saudi Aramco and Dow to develop a world scale chemicals and plastics production in Saudi Arabia (*Source: www.ogj.com, May 14, 2007*) is one of the many announcements that has since taken place. With many of these capacities coming on stream in the next few years, the Gulf region is set to play a key role in the world's plastics output.

How will the competition look in the next few years as these giants jostle to increase their market share? Is proximity to cheap feedstock enough to help them in this game? What are the technology options available to help increase their efficiency?

Market sentiment is divided on whether demand from Asia especially China will be able to absorb the capacities coming out of the Middle East in the future. The conference will look at the consumption trends and trading patterns of these markets which may provide a clearer picture for producers.

Some of the challenges faced by producers who are keen to expand their operations are EPC resources and finances. How can producers cope with the prevailing shortage of EPC resources?

With the view that the GCC is poised to become the world's largest producer and exporter of plastics and petrochemicals, the Dubai Multi Commodities Centre has launched a portfolio of 4 plastics futures contracts that is meant to help producers hedge price risks in the industry. What are the implications for producers and converters? How will this help them hedge their risks?

Explore these and more at **CMT's 5th Mideast Olefins & Polyolefins Markets Conference**

- Project Updates in **Saudi Arabia, Egypt, India, China**, etc
- Polyolefins consumption trends in **Asia, China, Turkey**
- Latest Propane to Propylene Technology
- EPC Resource and Project Finance Issues
- Economics of Integrated Refining and Petrochemical Complex
- Shipping & Logistics Outlook & Development Trends
- Packaging & Closures Trends

Mark your calendar to attend this premier meeting of key industry decision makers. Sign up with your team at www.cmtevents.com or vynn@cmtsp.com for enquiries.

You'll network with:

- CEOs • MDs • Regional Directors • Commercial Directors • Business Development Directors/Manager • Marketing Managers • Technology Licensing Managers
- Marketing Managers • Plant Operation Managers • Corporate Planners
- Plastics Converters • Bankers • Packaging film • Logistics/SCM Firms

from petrochemical producers, propylene & ethylene producers, polyolefins producers, plastics processors, polymer additives & catalyst companies, Engineering Procurement & Contracting Companies (EPCs), machinery suppliers, consulting firms and many more

Day 1

Tuesday, 20th November 2007

- 8:00 Registration and Coffee
- 9:00 Chairman's Welcome & Remarks
- 9:10 **OUTLOOK OF MIDEAST OLEFINS & POLYOLEFINS MARKETS**
- Demand/Supply Balance
 - Ethylene & Propylene Feedstock Outlook and Competitive Position
 - Strategies in Sustaining Profitability
 - Future Trends and Growth prospect
- Roger Green, Manager, Petrochemicals
Nexant Chem Systems
- 9:45 **COST COMPETITIVENESS OF ON-PURPOSE PROPYLENE PRODUCTION IN THE MIDDLE EAST**
- Ali Al Ghamdi, CEO
Advanced Polypropylene Company (APPC)
- 10:20 Discussion followed by Coffee
- 10:50 **PROJECT UPDATES IN SAUDI ARABIA**
- Challenges in securing feedstock
 - Project status
 - Future outlook
- Dr Ahmed M. Bukhari, President
National Petrochemical Industrial Company (Natpet)
- 11:25 **LATEST PROPANE TO PROPYLENE PRODUCTION TECHNOLOGY**
- Update on the PDH/PP project in Egypt
 - Significant advantages of oxydehydrogenation over conventional dehydrogenation
 - Reduction in CAPEX and OPEX
 - Update on commercialisation of oxydehydrogenation
- Max Heinritz-Adrian, Head of Process Dept,
Gas Technologies Division
Uhde

12:00 **MACRO ECONOMIC OUTLOOK IN THE MIDDLE EAST**
Christophe Mariot, Regional Head - Energy Commodities & Project Finance in the Gulf
BNP Paribas

12:35 Discussion followed by Lunch

2:00 **PROJECT FINANCING OPTIONS & ISSUES**
Darren Davis, Managing Director
Head of Project & Export Finance, MENA
HSBC

2:35 **EGYPT'S PETROCHEMICAL INDUSTRY DEVELOPMENTS**

- Cracker Project Expansions
- Consumption Trends
- Future Outlook

Dr Abbas Ezzat, Technical Director
Swiss Hydrocarbon

3:10 Discussion followed by Tea

3:40 **ECONOMICS OF INTEGRATED REFINING AND PETROCHEMICAL COMPLEX**

4:15 **EPC RESOURCE CHALLENGES**

- Global outlook of the petrochemical industry and implication for the EPC contractors
- EPC current workload & future prospects
- Relation between execution strategies, prices and competing resources
- Possible alternative scenarios to meet the challenges

Filippo Fantechi, Director of Business Advisory
Contax Group

4:50 **INDIA - PROJECT EXPANSIONS & POLYOLEFINS CONSUMPTION**

- Polyolefins Consumption trends and forecast volume
- Issues of feedstock availability
- Future outlook

Ujjal De, Vice President & Head-Marketing & Business Devt
Haldia Petrochemicals

5:25 Discussion followed by end of Day 1

1730 - 1830 hrs.
Networking Reception
for all participants

Day 2 Wednesday, 21st November 2007

9:00 Chairman's Remarks

9:05 **PLASTICS FUTURES IN THE MIDDLE EAST: SCOPE AND ROLE**

- The commercial function of futures markets
- Plastics futures on Dubai Gold & Commodities Exchange (DGCX)
- Comparison of DGCX and LME Plastics Contracts
- The importance of regional futures markets for Plastics
- Hedging examples

David Rutledge, CEO
Dubai Multi Commodities Centre

9:40 **POLYOLEFINS MARKETS IN ASIA**

- Supply & Demand Balance
- Trade Flows and demand drivers
- Supply Chain Challenges
- Future Outlook

Paul Cherry, AP/ME Monomer & Logistics Manager
Basell

10:15 Discussion followed by Coffee

10:45 **CHINA'S POLYOLEFINS CONSUMPTION TRENDS & ETHYLENE CAPACITY ANALYSIS**

- Demand & Supply Balance
- Current capacity and expansion plans
- Imports and exports
- Future Outlook

Zhang Fuqin
Refining & Petrochemical Department
Director Planning & Engineering Institute
Petrochina

11:20 **NEW DEVELOPMENTS IN THE CLOSURES MARKETS AND PACKAGING TRENDS IN THE MIDDLE EAST**

- Weight reduction with lighter necks and closures
- PE Vs PP
- Future Outlook

Cagatay Bozbey, Director,
International Sales
Bericap Turkey

11:55 **SHIPPING & LOGISTICS OUTLOOK & DEVELOPMENT TRENDS**

12:25 Final Discussion followed by Closing Lunch

2:00 End of Conference

Customised Sponsorship Packages Available

This event is an excellent platform to promote your organisation to influential players and investors in the industry. Sponsorship opportunities available include Corporate, Exclusive Luncheon, Cocktail & Documentation sponsor. Exhibition / catalogue display can be arranged upon request. Contact cynthia@cmtsp.com.sg or (65) 6346 9132.

Program topics, speakers and schedules published herein are confirmed as at printing time. Please refer to the event's timetable page at www.cmtsp.com for the most up-to-date information.

REGISTRATION

5th MidEast Olefins & Polyolefins

20 - 21 November 2007 • Dubai, UAE

Fees: The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

	1 Person	Group fee for 3 or more* (from the same company)
Regular Fee	USD1,795	USD1,495 (MIN SAVINGS OF USD900)

* Terms and conditions apply.

TO REGISTER

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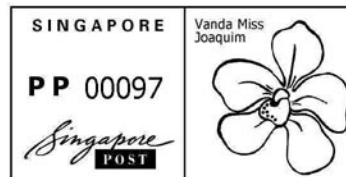
Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

Photocopy Registration Form to Preserve Brochure Copy. Nov 2007

CONFERENCE VENUE

CMT has arranged special discounted room rate at AED 1499++ (Deluxe Single / Double) per room per night (subject to room & rate availability) for delegates at **Crowne Plaza Dubai**. Daily American Buffet Breakfast available at AED 85nett per person. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

May Tano, Events Manager, **Crowne Plaza Dubai**
 Sheikh Zayed Road, PO Box 23215, Dubai
 Phone: **971 4 305 6358** Fax: **971 4 331 4150**
 E-mail: May.Tano@cpdubai.ae
 Cut off Date for Room Booking: 10th September 2007



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~ CMT'S UPCOMING EVENTS ~

3rd Propylene Markets & Tech

17 - 18 October • Bangkok

"Are derivatives growth strong enough for propylene expansions?"
"Optimum technology choices for higher yield amidst rising energy costs"

2nd LPGtrade Summit

19 - 20 November • Dubai

"The action is happening now in the Middle East"

3rd Chlor Vinyls MENA Markets

4 - 5 December • Dubai

"Changing PVC Trade Flows"

2nd Arabplast Summit

15 - 16 January 2008 • Dubai

2nd Methanol Markets & Technology

22 - 23 January 2008 • Bahrain