

official summit organised by



Vietnam Oil & Gas Corporation
(PETROVIETNAM)



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Management
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10th VOGP 2007

27 - 28 November | Sofitel Plaza Hanoi, Vietnam

“Emerging Horizon for Energy & Power Opportunities in Vietnam & Mekong”

Ministry of Industry & Trade, Vietnam
Electricity of Vietnam (EVN)
Nexant
LEADCO
DNA Vietnam
Ministry of Energy, Myanmar

Ministry of Industry, Cambodia
Ince & Co
Vinacomin
Duane Morris
Dupont Clean Technologies
Salamander Energy

PETROVIETNAM
BP
PB Power
Vinashin Offshore

promotion partners



10 Reasons to attend CMT's 10th VOGP 2007

- **Latest Development Plans in Oil Gas Power Sectors:** Officials from Ministry of Industry & Trade, PETROVIETNAM & Electricity of Vietnam (EVN) discuss their Strategies and Development Plans.
- **Projects by Major and Independent Energy Players in Vietnam:** Come listen to BP's successful story behind Vietnam's first foreign-invested BOT power project, and Salamander Energy's outlook of their first exploration project in Vietnam
- **Details of Vietnam's Oil/Gas E & P Projects:** VOGP examines the expansion plans for existing fields, and the new oilfields that will come on-stream over the next few years.
- **Legal Evaluation of Regulations for Investments in Energy & Power Projects:** Industry legal experts in our panel will inform you fully of Risks in Upstream Contracting, the Production Sharing Contract (PSCs) & Joint Operating Contracts (JOCs) frameworks, New Decrees in Power Contracts
- **Progress Updates on the Refinery Projects & Plans:** Witness the construction status of the 1st Dung Quat Refinery, expected to be operational in 2009, listen to how the 2nd Nghi Son Refinery, which includes a Petrochemical Complex is being planned.
- **Vietnam's growth Potential in FSO Facilities:** With so many offshore exploration activities going on, hear from VINASHIN and gain more knowledge about the Floating, Storage & Offloading (FSO) facilities
- **Status of Power Projects:** Analyze Electricity of Vietnam (EVN)'s plans to open up new opportunities for more investments so as to meet the increasing electricity demands.

Hear from the chairman of VINACOMIN, the potential of coal mining and coal power projects in Vietnam

- **Development Strategies in the Mekong Region:** Key officials from Myanmar and Cambodia will update on their latest projects in upstream oil/gas & power sectors
- Discover the potential to develop **Biofuels & Biomass** in Vietnam from the Ministry's Department of Science & Technology
- **Network with Energy Industry Players & Tap into new business opportunities!**

CMT's 10th Vietnam/Mekong Oil, Gas, Power Summit features key organizations and senior decision makers, providing attendees with exceptional networking and business opportunities. Mark your calendar for **November** and come join in the one event that you and your team should not miss!

Register online at www.cmtevents.com with your team NOW.

“*Vietnam has one of the fastest-growing economies in Asia, with an average annual GDP growth of about 7.5% over the last decade. It is also simultaneously developing a robust and efficient energy infrastructure, resulting in emerging opportunities in the oil and natural gas chain.*”
EO Earth, Feb '07 ”

Day 1

Tuesday, 27th November 2007

- 9:00 Chairman's Welcome and Introductions
- 9:10 Keynote Address
ENERGY & POWER MASTER DEVELOPMENT PLANS OF VIETNAM
Inviting: Deputy Minister of **Ministry of Industry & Trade**
- 9:45 **OIL & GAS PRODUCTION TRENDS & UPDATES ON UPSTREAM E&P PROJECTS**
 - Supply/Demand Trends & outlook
 - Updates on Oil & Gas Exploration: New Oil/Gas FieldsSenior Representative
PETROVIETNAM
- 10:20 Discussion followed by Coffee
- 10:50 **VIETNAM - ATTRACTIVE DESTINATION FOR INDEPENDENT OIL COMPANIES**
Hugh Sykes, General Manager
Salamander Energy
- 11:20 **REGULATORY & LEGAL FRAMEWORK FOR INVESTING IN VIETNAM'S OIL & GAS PROJECTS**
 - Production Sharing Contract (PSC) Framework
 - Regulatory Updates in Investments in Vietnam's Oil & Gas ProjectsDoan Sinh Do, Partner
LEADCO - Vietnam Legal Counselors
- 11:50 **DEVELOPMENT PLANS OF OIL & GAS EXPLORATION IN MYANMAR**
 - Offshore Exploration Activities: New Deep Water Blocks
 - Gas Exploration & Gas Pipeline ProjectsU Soe Myint, Director General
Ministry of Energy, Energy Planning Department, Myanmar
- 12:20 Discussion followed by Networking Lunch

- 2:00 **MANAGING RISKS IN UPSTREAM CONTRACTING**
 • Deep Water & Drilling Contracts
 Chris Grieveson, Partner
[Ince & Co International Law Firm](#)
- 2:30 **PROGRESS UPDATES OF REFINERY PROJECTS & PLANS**
 Senior Representative
[PETROVIETNAM](#)
- 3:00 **SUSTAINABLE & COST EFFECTIVE TECHNOLOGY FOR THE MODERN REFINERY**
 Andrew Tyas
 Regional Engineering Manager
[Dupont Clean Technologies](#)
- 3:30 Discussion followed by Tea
- 4:00 **REFINING & PETROCHEMICALS IN VIETNAM: FUTURE EMERGING OPPORTUNITIES**
 • Refining Supply Developments
 • Vietnam Petrochemicals Demand Opportunities
 • Refined Product Quality (Fuels Quality & Specification)
 • Margin Outlook and Competitiveness issues
 Clive Gibson, Manager, Asia – Oil & Gas
[Nexant Thailand Ltd](#)
- 4:30 **GAS PIPELINE PROJECTS IN VIETNAM**
 Senior Representative
[PETROVIETNAM](#)
- 5:00 Discussion & End of Day 1

1730 – 1830 hrs
Cocktail Reception
 for Speakers & Delegates

Day 2

Wednesday, 28th November 2007

- 9:00 Chairman's Remarks
- 9:05 **EXPANSION PLANS OF POWER PLANTS TO FEED INCREASING ELECTRICITY DEMANDS**
 • Pricing issues of Electricity
 • Fuel Mix (Coal, Biogas etc.)
 • Foreign Investments in Power Projects
 Lam Du Son, Vice President
[Electricity of Vietnam \(EVN\)](#)
- 9:40 **LATEST ASSESSMENT OF THE LEGAL FRAMEWORK FOR INFRASTRUCTURE & IMPACT ON IPP DEVELOPMENTS IN VIETNAM**
 • Experiences of international investors in Vietnam infrastructure projects
 • Changes brought about by Decree on investment on BOT, BTO and BT contracts
 • Investing in Vietnam's power industry
 Oliver Massmann, Partner
[Duane Morris LLC, Vietnam](#)
- 10:15 **SUCCESS OF BOT POWER PROJECTS IN VIETNAM - MAJOR'S PERSPECTIVE**
 • Challenges faced
 • Case Studies
 • Successful Models of Investment
 • Possible Improvements of BOT Model
 Atul Nargund, Director
 of Business Development, SEA
[BP Singapore](#)
- 10:50 Discussion followed by Coffee
- 11:20 **CAMBODIAN POWER SECTOR DEVELOPMENT STRATEGY**
 Victor Jona, Director of
 Energy Development Dept
[Ministry of Industry, Mines & Industry, Cambodia](#)

- 11:50 **POWER GRID INTERCONNECTION OF VIETNAM WITH NEIGHBORING COUNTRIES**
 Tony Segadelli, Manager - Bangkok Office
[Parsons Brinckerhoff \(PB\) Power](#)
- 12:20 Discussion followed by Lunch
- 2:00 **DEVELOPMENT STRATEGIES OF VIETNAM'S COAL INDUSTRY**
 • Potential of Coal Resources
 • Current and Future Coal Mining & Coal Business in Vietnam
 • Sustainable Development Plans
 Doan Van Kien, Chairman
 of the Board of Management
[VINACOMIN Group](#)
- 2:30 **VIETNAM'S GROWTH POTENTIAL IN FLOATING, STORAGE & OFFLOADING (FSO) FACILITIES**
 • Offshore Exploration Activities & Offshore Facilities' Operations in Vietnam
 • Demands for Offshore construction / fabrication based on VN Oilfields until 2015
 Tran Thanh Nam, Director
[VINASHIN Offshore Industries](#)
- 3:00 **MASTER PLAN TO DEVELOP BIOFUELS**
 • Biomass Resources & Potential
 • Potential & challenge to produce Biofuels
 • Biogas Potential
 Nguyen Phu Cuong, Deputy General
 Director, Dept. Science & Technology
[Ministry of Industry & Trade, Vietnam](#)
- 3:30 **IMPLEMENTATION OF CDM IN VIETNAM'S ENERGY & POWER PROJECTS**
 Senior Representative
[DNA Vietnam](#)
- 4:00 Final Discussion
- 4:15 End of Conference

REGISTRATION

10th **VOGP** 2007

27 - 28 November 2007 • Hanoi

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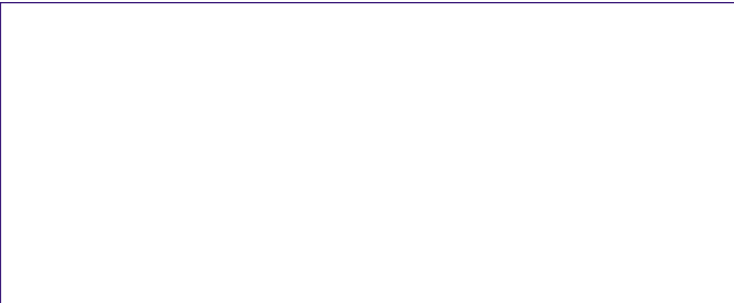
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Fees: The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

	1 Person	Group fee for 3 or more* (from the same company)
Regular Fee	USD1,595	USD1,395 (MIN SAVINGS OF USD600)

* Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

Photocopy Registration Form to Preserve Brochure Copy. Nov 2007

CONFERENCE VENUE

CMT has arranged special discounted room rates at US\$ 180 nett (Premier Single) per room per night inclusive of daily Buffet Breakfast (subject to rooms & rates availability) for delegates at **Sofitel Plaza Hanoi Hotel**. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

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 Cut off Date for Room Booking: 26 October 2007

~ CMT'S UPCOMING EVENTS ~

2nd LPGtrade Summit

19 - 20 November 2007 • Dubai

“Determining new export markets with expanding supply; its impact on prices, terms and freight”

- ADNOC • SGS • Pertamina • Louis Dreyfus • Ginga Petroleum
- Goldman Sachs & Co. • Shell Chemicals ME • Platts
- Petronas • BW Gas • Nexant Inc. • Stealthgas Inc.
- Rompetrol Gas • LPGSASA (South Africa)

Philippines Energy Summit

22 - 23 October 2007 • Manila

“New Wave of Opportunities and Investments”

- PNOC-EC • NorAsian Energy Ltd • Flying V • BNP Paribas
- Southwest Maritime • AHL Carbono • H&WB Corp. • Sojitz
- Philippine Bio Sciences Co., Inc • The World Bank
- Gas2Grid Ltd • NorthWind Power • Vestas
- Development Bank of the Philippines • Skadden, Arps, Slate, Meagher & Flom • Chevron Malampaya LLC

10th **VOGP** 2007

You will network with

- Key Government Officials • CEOs • GMs • Exploration & Production Managers • Project Directors • Business Development Directors • Marketing Directors • Supply & Trading Managers
- Refinery Managers • Energy/Power Consultants • Corporate Planning Directors • Operations Directors • Engineering & Technical Directors • Procurement and Contracting Directors • Financiers
- Legal Experts **from oil, gas & power companies/trading firms/investors, EPC companies, pipeline companies, engineering services & technology companies, shipping companies, storage & terminal companies, oil refineries and law firms**