

8th asia/china ChlorVinyls

17-18 March 2008 / SHANGHAI
Intercontinental Shanghai Pudong



“Tapping new export markets
for sustained growth”

Nexant, Inc.
Ping An of China Asset Management (HK) Ltd
Petrochina
Inner Mongolia Ji Lan Tai Salt Company
China National Salt Association
Ningxia Western PVC Company Ltd
Shanghai Yalong Industrial Group Co., Ltd
Baerlocher GmbH
PricewaterhouseCoopers
Wuhu CONCH Profiles & Science Co., Ltd
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promotion partners



Worldwide demand for polyvinyl chloride (PVC) is forecasted to grow at an annual rate of 4% over the next five years, according to CMAI. In recent years, China reversed its position of a net importer and saw an explosion of capacity additions, 90% of worldwide new capacities were built there in 2004-2007. Traditional exporters to China like Japan, Korea and Taiwan will have to find new markets or rationalise capacity.

“Hanwha Chemical, plans to build a won (W) 360bn (\$384.2m) polyvinyl chloride plant (PVC) in eastern China for start-up at the end of 2010... Although China’s PVC output, mainly in northern and western areas, has exceeded demand, logistics problems made it difficult for products to be transported to the east, the spokesman said.”

ICIS news, 14 Jan 08’

“LG Chem aims to expand PVC production at its Tianjin, China plant to 400,000 tonnes per year by 2008”

Reuters, Sep 6, 07’

Strong demand and shortage of local supply make the Middle East and India major target markets for Asian exporters. Middle East’s demand growth is projected to be above 10% this year, with Saudi Arabia expected to display the strongest growth of 13-15%. India is also expected to have double digit growth with volume reaching 1.4m tonnes for this year ending first quarter.

The main demand drivers in the Middle East and South Asia have been the booming construction, water supply and sanitation sectors. Wire and cable grade PVC for telecommunications sector and PVC films for

pharmaceutical packaging will also contribute to the healthy growth in these two regions.

Ethylene prices have been rising sharply as a result of unrelenting crude prices, causing margin squeeze for PVC producers. This is further complicated by increasing freight costs. PVC producers are confident of achieving price hike as demand sentiments improve starting from January this year bolstered by supply shortfall due to turnarounds.

All this and more market trends and drivers will be discussed at CMT’s **8th Asia/China Chlor-Vinyl Conference**. Top panel of speakers will discuss the vital issues affecting the chlor-vinyls chain including:

- Updates on capacity additions: Ethylene vs. Carbide route
- Production cost and environmental concerns – impact on PVC markets
- Chlor-alkali market outlook
- Market focus on: **China, India, Middle East & Russia**
- Demand drivers - application growth in: **Wire & Cable, Window Profile and Plastic Pipe**
- Implication of reduction in VAT refund on the industry

Mark your calendar and register with your team at www.cmtevents.com.

For further enquiries, please contact emily@cmtsp.com.sg

Day 1

Monday, 17th March 2008

- 8.00 Registration & Coffee
- 9.00 Chairman’s Welcome & Opening Remarks
- 9.10 **GLOBAL DYNAMICS OF CHLOR-ALKALI & VINYL MARKETS**
- Supply/demand outlook, global trade flow
 - New project updates
 - Price trends and profitability issues
 - Impact of high energy cost
- William Tittle, Manager of Strategy, Americas and Asia
Nexant, Inc.
- 9.45 **ASIA UNDER THE SHADOW OF THE US SUB-PRIME CRISIS - LOOKING BACKWARD AND FORWARD**
- The US sub-prime crisis impact on Asia - currencies, inflation, investment outlook
 - Conflicting forces and balancing act in China
 - What’s up with commodities and energy prices?
- Chi Lo, Director, Investment Research
Ping An of China Asset Management (HK) Ltd
- 10.20 Discussion followed by Refreshments
- 10.50 **CURRENT SITUATION AND FORECAST OF ETHYLENE SUPPLY & CONSUMPTION IN CHINA**
- Zhang Fuqin, Refining & Petrochemical Department Director
Petrochina
- 11.25 **SALT MARKET OUTLOOK**
- Zhu Guoliang, Deputy General Manager,
Inner Mongolia Ji Lan Tai Salt Company
Vice Secretary General
China National Salt Association

Day 2

Tuesday, 18th March 2008

12.00 **TRENDS & CHALLENGES IN THE ASIAN PVC MARKET**

12.30 Discussion followed by Lunch

1.45 **CHLOR-ALKALI MARKET UPDATE**

2.20 **DEVELOPMENT OF CARBIDE BASED PVC IN CHINA**

- Capacity additions
- High energy cost – how is it affecting cost driver? Will it slow new investments?
- Handling and application of waste
- Strategies in managing environmental pressures

Senior Representative

Ningxia Western PVC Company Ltd

2.55 **GROWTH & OUTLOOK OF PVC MARKET IN RUSSIA**

3.30 Discussion followed by Refreshments

4.00 **DOWNSTREAM APPLICATION GROWTH PROSPECT IN WIRE & CABLE**

Lu Baoxiu, Director of R&D Center & Deputy Chief Engineer

Shanghai Yalong Industrial Group Co., Ltd

4.35 **APPLICATIONS & CHALLENGES OF PVC IN PLASTIC PIPES MARKETS**

Chen Lihui, General Manager

Fujian Aton Advanced Materials Technology Co., Ltd

5.05 Discussion followed by end of Day 1

1715 – 1815 hrs.

Cocktail Reception
for Delegates & Speakers

9.00 Chairman's Remarks

9.05 **CHANGES TO VAT EXPORT REFUND IN CHINA – IMPACT ON THE POLYMER INDUSTRY**

May Zhou, Tax Partner

PricewaterhouseCoopers

9.40 **PVC APPLICATIONS IN WINDOW PROFILES IN CHINA**

Qi Yu, Group Deputy General Manager

General Manager - Shanghai Office

Wuhu CONCH Profiles & Science Co., Ltd

10.15 Discussion followed by Refreshments

10.50 **PVC MARKET OUTLOOK IN INDIA**

- Demand/supply projection – where is the import coming from?
- Local expansion plans to meet growing demands
- Feedstock issues
- Update on government policies affecting manufacturing, exports and PVC market
- Market drivers and application growth
- Future trends

11.20 **LATEST DEVELOPMENTS IN PVC STABILISATION**

- New stabiliser concepts
- Implications with the upcoming REACH legislation

Dr. Stefan Fokken

Technical Product Manager

PVC Additives Pipes and Fittings

Baerlocher GmbH

11.55 **MIDDLE EAST PVC MARKET POTENTIAL**

12.30 Final Discussion followed by Lunch

1.45 End of Conference

You Will Network With

- CEOs • Regional Directors
- Corporate Planners
- Business Development Managers
- Marketing Managers
- Project Directors
- Chemical Analysts
- Investment Analysts
- Researchers
- Senior Managers

from the Chlor-Alkali/Vinyl Acetate, EDC/VCM/ PVC Industry, Petrochemical Trading Firms, Engineering firms, Technology Licensors, Compunder, Plastics Processing Companies, Plasticisers, Statblisers and Additive Producer, Financial Institutions, Terminalling, Storage & Shipping Companies.

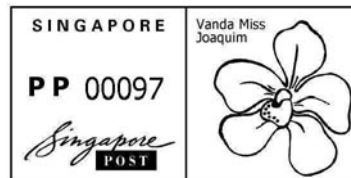
About CMT

CMT into our 25th year is a global conference organizer HQ in Singapore. CMT's dedicated team of producers and event managers works closely with market leaders to analyze the latest industry trends to provide information supporting your decision making. Our annual 60 events encircle the globe from Asia Pacific to the Middle East to New Europe/Russia and Latin America.

Program topics, speakers and schedules published herein are confirmed as at printing time. Please refer to the event's timetable page at www.cmtevents.com for the most up-to-date information.

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SHANGHAI | 17 - 18 March 2008



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CONFERENCE VENUE

CMT has arranged special discounted room rate at RMB 2,400 nett / RMB 2,500 nett (Single/Double) per room per night inclusive of 1 daily American Breakfast (subject to room & rate availability) for delegates at **Intercontinental Shanghai Pudong Hotel**. Please reserve your room with the hotel directly, providing full credit card number and expiry date to: Ms. Lily Meng, Director of Events, **Intercontinental Shanghai Pudong** 777 Zhang Yang Road, Pudong Shanghai 200120, China
Phone: 86 21 5835 6666 ext 3892 Fax: 86 21 5836 3936
Email: lily.meng@intercontinentalpudong.com
Cut off Date for Room Booking: 16 Feb 2008

Fees: The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

1 Person	Group fee for 3 or more* (from the same company)
USD1,495	USD1,195 (MIN SAVINGS OF USD900)

* Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

TO REGISTER

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Photocopy Registration Form to Preserve Brochure Copy. Mar 2008

8th Asia NYLON MARKETS & TECHNOLOGY

12 - 13 March, Shanghai

2nd Bioplastics Markets

16 - 17 April, Shanghai

"Moving forward with innovations & new materials"

4th Asia/China PP Markets & Tech

21 - 22 April, Shanghai

15th GLOBAL PET

13 - 14 May, Hong Kong

4th Russia/CEE Chlor-Vinyls

3 - 4 June, Kiev Ukraine