

# 2<sup>nd</sup> ASIA OIL TRADE & SUPPLY

21-22 April 2008  
SINGAPORE  
Swissotel Merchant Court

“How can Asia’s imports & trades cope  
with the rising prices and tight market?”

HSBC  
Platts  
Reliance Industries  
PT. Bumi Asri Prima  
Pratama (BAPP)  
Nexant Thailand  
New York Mercantile  
Exchange (NYMEX)

Dubai Mercantile  
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## WHY YOU NEED TO ATTEND 2ND ASIA OIL TRADE & SUPPLY 2008

EIA forecasted that the global oil markets will remain tight through 2008. World oil demand will continue to grow faster than oil supply outside of the OPEC countries, leaving OPEC and inventories to offset the upward pressure on prices.

Booming economies in Asia, especially China and India, boosted oil products demand, had prices soaring and recent geopolitical tensions in oil producing nations such as Nigeria and Iran have increasingly made investors nervous and invited speculators to drive prices higher.

- While oil price surges and the market tightens, how can Asia traders and refiners strategize to sustain profitable margins?
- Assess the economy of Asia and especially Singapore, and find out what weighted impact does US sub-prime crisis has on Asia's energy markets.
- Find out what are the market dynamics and key drivers for the crude oil and petroleum products markets, and what quality/prices of crude supplies can Asia refiners expect in the short term.
- Being one of the largest gasoil importers in Asia, learn about Indonesia's demand pattern and specification in gasoil.
- A key export market for the Asia refiners, find out about the import situation in US West Coast.

- Keep abreast of Asia's petroleum products trade outlook and fuels' specification – what will be the alignment?
- Gain insights in China's gasoline production and find out what is the exportable surplus.
- Also, be challenged again by India's export refineries and assess their export potential.
- Assess the liquidity and significance of the OTC's hedge fund market.
- Expanding downstream petrochemical production in Asia has sent pressure on the feedstock supply and how can refiners strike the balance deal between naphtha and gasoline.
- Has \$100 price tag on crude oil put biofuels in a better light? How can biofuels blending become mainstream in Asia?

**CMT's 2nd Asia Oil Trade & Supply 2008** features key industry participants and senior decision makers, providing attendees with exceptional networking and business opportunities.

Mark your calendar to be at this premier gathering of key industry players. Sign up with your team to enjoy attractive group discount. Register online @ [www.cmtevents.com](http://www.cmtevents.com) with your team.

## Day 1

Monday, 21<sup>st</sup> April 2008

- 8:00 Registration & Coffee
- 9:00 Chairman's Welcome and Remarks
- 9:10 **ASIA ECONOMIC OUTLOOK AND MARKET GROWTH**
- Growth arising from Singapore's strengthened role as an energy & trading hub
  - Effects of US Sub-Prime Crisis on Asian Energy Markets
  - Challenges of US economic growth and its effects on oil prices
- Prakriti Sofat, Economist  
**HSBC Bank**
- 9:45 **FUTURE CRUDE SUPPLIES FOR ASIA PACIFIC REFINERS – QUALITY & PRICE DIFFERENTIAL**
- Key exporting countries, volumes and quality
  - Trends in price differential for different quality of crude
- Clive Gibson, Manager, Asia  
- Energy Resources  
**Nexant Thailand Limited**
- 10:30 Discussion followed by Coffee
- 11:00 **MIDDLE EAST CRUDE SUPPLY AND TRADE OUTLOOK**
- Updates on DME's Oman crude futures contract
- Matthew Thompson, Chief Strategy & Business Development Officer  
**Dubai Mercantile Exchange**

## Day 2

Tuesday, 22<sup>nd</sup> April 2008

- 11:35 **DEMAND, FUELS SPECS AND DYNAMICS IN INDONESIA'S GASOIL MARKET**  
Senior Representative  
**PT. Bumi Asri Prima Pratama (BAPP)**
- 12:10 **ASIA'S PETROLEUM PRODUCTS TRADE MOVEMENTS AND PRICING OUTLOOK**  
Sharmilpal Kaur, Deputy Managing Editor,  
Middle & Heavy Distillates  
**Platt**
- 12:50 Discussion followed by Lunch
- 2:10 **CHINA GASOLINE EXPORT MARKET – WILL THE PRODUCTION AND EXPORT RISE AGAIN?**  
Chen Junren, Senior Engineer  
Refining & Petrochemical  
**Petrochina Planning & Engineering Institute**
- 2:45 **INDIA'S EXPORT REFINERIES – THE EXPORT POTENTIAL**  
Peri Sarma, Vice President  
- Refinery Business  
**Reliance Industries**
- 3:15 Discussion followed by Tea
- 3:45 **OUTLOOK OF ASIA BUNKER AND MARINE FUELS MARKET**  
Senior Representative  
**Cockett Marine Oil Ltd** (inviting)
- 4:20 **STORAGE PROJECTS (AND ALTERNATIVE STORAGE) IN ASIA AND IMPACT ON COST**
- 5:00 Discussion followed by End of Day 1

- 9:00 Chairman's Remarks
- 9:10 **ASIA DEMAND & EVOLVING SPECIFICATION – WHAT IS THE DIRECTION?**
- Challenges in matching demand with supply
- 9:45 **NAPHTHA VS GASOLINE – COPING WITH RISING DEMAND FOR ASIA PETROCHEMICAL'S GROWTH**
- Where will the supply for feedstock from?
  - Is the supply sufficient?
  - What about gasoline?
- John Vautrain  
Senior Vice President & Director  
**Purvin & Gertz Inc.**
- 10:20 Discussion followed by Coffee
- 10:50 **HEDGE FUND INVOLVEMENT IN THE OTC MARKET – HOW SIGNIFICANT WILL IT GROW?**  
Michael Coleman, Managing Director  
**Aisling Analytics**

### About CMT

CMT into our 25th year is a global conference organizer HQ in Singapore. CMT's dedicated team of producers and event managers works closely with market leaders to analyze the latest industry trends to provide information supporting your decision making. Our annual 60 events encircle the globe from Asia Pacific to the Middle East to New Europe/Russia and Latin America.

- 11:20 **STRATEGY & TOOLS FOR TRADING AND RISK MANAGEMENT IN THE GLOBAL OIL MARKET**  
George Ng, Senior Director  
Asia Marketing  
**New York Mercantile Exchange**
- 11:50 **BIOFUELS AND BLENDING – CONTINUING CHALLENGES TO INTRODUCE BIOFUELS IN ASIAN MARKET**
- Global biofuel trends and impact in Asia
  - Biofuel blending opportunities in Singapore & Asia
  - Pro and cons of blending biofuels
- Henri J. Bardon, Managing Director  
**Vertical Asia**
- 12:20 Final Discussion followed by Lunch
- 2:15 End of Conference

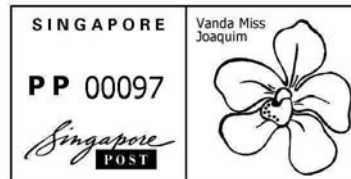
### You will network with

- Crude Trading Managers
- Products Trading Managers
- Refinery Managers
- Marketers
- Supply Planning Managers
- Fuels Purchasing Managers
- Feedstock Purchasing Managers
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- Risk Management Heads
- Corporate Planning Directors
- Managing Directors from Integrated Oil Companies, National Oil Companies, Trading Companies, Commodities Companies, Brokers, Refineries, Shipping Companies, Storage Companies, Financial Institutions, Inspection Agencies and etc.

Program topics, speakers and schedules published herein are confirmed as at printing time. Please refer to the event's timetable page at [www.cmtevents.com](http://www.cmtevents.com) for the most up-to-date information.

2<sup>nd</sup> ASIA OIL  
TRADE & SUPPLY

21-22 April 2008 | SINGAPORE



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**CONFERENCE VENUE**

CMT has arranged special discounted room rate at S\$ 350++ (Single) per room per night only (subject to room and rate availability) for delegates at **Swissotel Merchant Court Singapore**. Daily American Buffet Breakfast is at additional S\$28.00++ per person. Please reserve your room with the hotel directly, providing full credit card number and expiry date to: *Alageshwary Balasubramaniam, Reservations Officer* **Swissotel Merchant Court Singapore** 20 Merchant Road, Singapore 058281 Tel: **65 6239 1775** Fax: **65 6336 9993** Email: [alageshwary.bala@swissotel.com](mailto:alageshwary.bala@swissotel.com) *Cut off Date for Room Booking: 21 March 2008*

**Fees:** The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

1 Person	Group fee for 3 or more* (from the same company)
USD1,695	USD1,495 (MIN SAVINGS OF USD600)

\* Terms and conditions apply.

**Cancellations, Refunds & Transfers:** A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

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This event is an excellent platform to promote your organisation to influential players and investors in the industry. Sponsorship opportunities available include Corporate, Exclusive Luncheon, Cocktail & Documentation sponsor. Exhibition / catalogue display can be arranged upon request. Contact [cynthia@cmtsp.com.sg](mailto:cynthia@cmtsp.com.sg) or **(65) 6346 9132**.

Photocopy Registration Form to Preserve Brochure Copy. Apr 2008

2<sup>nd</sup> IndoOGP

27-28 Feb 2008 / Hotel Mulia Senayan **JAKARTA**

**“Revitalizing Indonesia’s energy sector – from oil and gas to power to refinery/petrochemicals”**

**BiofuelsWorld**

13 - 14 May • **Manila**

Last's year event was a big success with 200 industry executives from 15 countries across Asia Pacific, Europe and the Americas. Mark your calender and be at the leading Biofuels event in Asia with over 35 insightful speeches

**JatrophaWorld** 2008

10 - 11 June • **Miami**

**Timely meetings for the emerging global jatropha industry**

The inaugural JatrophaWorld conference held on 23-24 January in Jakarta was a big success with over 350 delegates from 40 difference countries. With growing interests in the Americas, CMT is bringing JatrophaWorld to where the action happens. Be sure to join us next in Miami.