



17 - 18 April 2008  
Hilton Hotel / SHANGHAI

7<sup>th</sup>  
asia china markets  
petchem feedstocks

“Prospects of Alternative Feedstocks  
amid Tight Naphtha Market”

Petrochemical Corporation  
of Singapore

Purvin & Gertz

Ping An of China Asset  
Mgt (HK) Ltd

Chin Tai Energy  
Chemical Group Ltd

Nanjing Chemical  
Industry Park Trading

SINOPEC

NPC Iran

Petrochina

Reliance Industries Limited

PetroVietnam Research &  
Development

Centre for Petroleum  
Processing

China BlueChemical Ltd.

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*“Asian petrochemical producers are switching to butane (LPG) to meet some of their feedstock needs as naphtha gets pricier...” – ICIS News, 10 July 2007*

*“Prices of butane...surpassed naphtha...was almost US\$20 higher.” – www.khaleejtimes.com, 13 October 2007*

Naphtha price has been on an upward trend and was reported to have hit a new high of US\$770 per tonne in mid-October 2007 (Citigroup Global Markets report). Asian buyers are paying premiums for their purchases from the Gulf and are turning to using more non-naphtha feedstock, especially LPG. This has in turn led to LPG prices inching upward as well.

With a series of new petrochemicals projects by Shell, Exxonmobil, Jurong Aromatics Corporation and Reliance, as well as in China, this will only mean increasing demand for feedstock, thus further adding to the tightness.

In China, refining capacities are being increased, however, with the booming automotive sector and the move by Chinese government to raise fuel prices by 10%, refiners might swing to producing more gasoline. Traders are hence expecting China to start importing naphtha in 2008. How realistic is this expectation? Even so, where is the naphtha going to come from?

*“The expansion program of Reliance Industries Ltd (RIL)’s Jamnagar refinery in Gujarat, one of the biggest in the world is running ahead of schedule, a top company official has said...currently undergoing massive expansion and is scheduled for commissioning in 2008.” – 1 Nov 2007, <http://finance.indiainfo.com/>*

*“(Essar Oil) 210,000b/d Vadinar refinery...is expected to hit full rates by next month...” – ICIS News, 29 October 2007*

Within Asia, will India be able to tilt the balance in favor of feedstock supply, after several major announcements of refineries expansions?

Traditionally Middle East feedstock supplies to Asia have helped to reduce the demand-supply gap. However, of late, naphtha and LPG supplies have become tighter due to plant closures, reduced production and diversion to the region’s own petrochemical expansions. How long will this scenario prevail? How will the trade dynamics between Middle East and Asia change?

Besides conventional feedstocks, the conference will also review the development of alternative feedstocks including coal, methanol and bio-feedstock, as well as the latest development in production technologies.

Organized for the 7th time, conference highlights include:

- Conventional feedstock reviews: Naphtha & Condensate
- Economics & yield of C4 cracking
- Alternative feedstock: Coal/Methanol and Bio-feedstock
- Market reviews: Indonesia, Korea, Taiwan, China, India
- Feedstock availability from Middle East
- Petchem (including Aromatics) Outlook

The conference presents an excellent platform to gain market intelligence and establish your contacts. Join the event and let your knowledge leapfrog and network enlarge! Secure your seats by registering online at [www.cmtevents.com](http://www.cmtevents.com) or send in your details to [sasha@cmtsp.com.sg](mailto:sasha@cmtsp.com.sg)

## Day 1

### Thursday, 17<sup>th</sup> April 2008

- 8:00 Registration and Coffee
- 9:00 Chairman’s Welcome & Remarks
- 9:10 **EAST-OF-SUEZ PETROCHEMICAL FEEDSTOCK MARKET DEVELOPMENT**
- Outlook of Naphtha, LPG & Condensate markets
  - Alternative feedstocks
- N. Ravivenkatesh  
Associate Consultant  
[Purvin & Gertz](#)
- 9:45 **ASIA UNDER THE SHADOW OF THE US SUB-PRIME CRISIS - LOOKING BACKWARD AND FORWARD**
- The sub-prime crisis impact on Asia
  - Conflicting forces and balancing act in China
  - What’s up with commodities and energy prices?
- Chi Lo  
Director, Investment Research  
[Ping An of China Asset Management \(HK\) Ltd](#)
- 10:20 Discussion followed by Coffee
- 10:50 **DEVELOPMENT OF CONDENSATE FOR PETROCHEMICAL FEEDSTOCK**
- Natural gas production and condensate availability
  - Condensate Splitter projects and operation
  - Gasoline versus naphtha pull and impact on naphtha availability
- Stan Park  
Deputy Managing Director  
[Petrochemical Corporation of Singapore](#)
- 11:25 **POTENTIAL OF COAL AS PETCHEM FEEDSTOCK & PROJECT UPDATE**
- Tse Ping, Chairman  
[Chia Tai Energy Chemical Group Ltd](#)

- 12:00 **CHINESE NAPHTHA TRADING AND ITS FUTURE OUTLOOK**  
Sun Dongming  
General Manager  
**Nanjing Chemical Industry Park Trading Co., Ltd.**
- 12:30 Discussion followed by Lunch
- 2:00 **UPDATE OF CHINA'S PETROCHEMICAL INDUSTRY**  
• Demand/supply balance  
• Future development  
Shu Zhao Xia  
Vice Engineer, Economics & Development Research Institute, EDRI  
**SINOPEC**
- 2:35 **PETROCHEMICALS DEVELOPMENT & FEEDSTOCK OUTLOOK IN IRAN**  
Senior Representative  
**NPC Iran**
- 3:10 Discussion followed by Coffee
- 3:45 **POTENTIAL OF GTL NAPHTHA AS PETCHEM FEEDSTOCK**
- 4:20 **AROMATICS MARKETS IN CHINA**  
• PX demand/supply & import/export situation  
• China's PX developmental roadmap and key projects  
• Trends and future development  
Zhang Zipeng  
Engineer, Planning & Engineering Institute  
**Petrochina**
- 5:00 Discussion followed by End of Day One

1715 - 1815 hrs.

*Cocktail Reception*  
for all speakers and delegates

## Day 2

### Friday, 18<sup>th</sup> April 2008

- 9:00 Chairman's Introduction
- 9:05 **INDIA'S PETROCHEMICALS FEEDSTOCK DEVELOPMENT & TRADE WITHIN THE REGION**  
Vikram Sampat  
Assistant Vice President,  
Petroleum Business  
**Reliance Industries Limited**
- 9:40 **ECONOMICS OF REFINERY-PETCHEM INTEGRATION**
- 10:15 Discussion followed by Coffee
- 10:45 **PETROCHEMICAL & REFINERY DEVELOPMENT IN VIETNAM**  
Senior Representative  
**PetroVietnam Research & Development Centre for Petroleum Processing**
- 11:20 **METHANOL INDUSTRY IN CHINA**  
• Projects demand  
• Demand/supply projection  
Lou Dan Ling  
Project Engineer  
**China BlueChemical Ltd.**
- 12:00 **TECHNOLOGY DEVELOPMENT TO INCREASE CRACKER YIELD**
- 12:30 Final Discussion followed by Closing Lunch
- 1:45 End of Conference

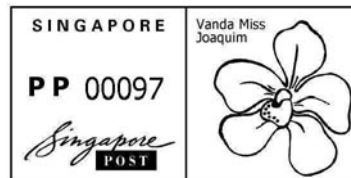
### You will Network with

- Managing Directors / Presidents, Vice Presidents, Directors, Sales / Marketing / Business Development Managers, Trading Managers, Executives, Analysts from
- International/Regional Refineries & Crackers
  - Natural Gas/Methanol producers
  - Bio-Ethanol producers
  - Petrochemicals (Olefins & Aromatics)
  - Petroleum / Crude Oil / LPG / Naphtha / Condensate Trading companies
  - Coal suppliers
  - Financial institutions/Banks
  - Additives & Technology solution providers (Coal-to-Liquids CTL, Gas-to-Liquids GTL, MTO, MTP)
  - Consultancies
  - Shipping / logistics / storage companies

### About CMT

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Program topics, speakers and schedules published herein are confirmed as at printing time. Please refer to the event's timetable page at [www.cmtevents.com](http://www.cmtevents.com) for the most up-to-date information.



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CMT has arranged special discounted room rate at RMB 1,890 / RMB 2,163 nett (Standard / Deluxe) per room per night inclusive of daily breakfast (subject to room and rate availability) for delegates at **Hilton Shanghai**. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

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Cut off Date for Room Booking: **27 March 2008**

**Fees:** The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

1 Person	Group fee for 3 or more* (from the same company)
<b>USD1,595</b>	<b>USD1,295</b> <b>(MIN SAVINGS OF USD900)</b>

\* Terms and conditions apply.

**Cancellations, Refunds & Transfers:** A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

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Photocopy Registration Form to Preserve Brochure Copy. Apr 2008

## 5<sup>th</sup> Phenol/Acetone & Derivatives Markets

27 - 28 February, Singapore

*"Tackling Supply Issues Amid High Growth"*

## 8<sup>th</sup> Asia Nylon Markets & Technology

12 - 13 March, Shanghai

*"Staying Profitable in the Face of Increased Costs & Competition"*

## 4<sup>th</sup> Asia Aromatics & Derivatives Markets

24 - 25 April, Shanghai

*"Achieving Market Balance Amidst Growing Production Capacities in Asia and Middle East"*

## 10<sup>th</sup> Asia Olefins & Polyolefins Markets

10 - 11 June, Singapore

*"Strategies to sustain profitability as markets tighten"  
"Is it the beginning of a downcycle?"*