

Program topics, speakers and schedules listed herein are confirmed as at printing time.
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Vietnam Oil & Gas Corporation
(PETROVIETNAM)



Centre for
Management
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into our 25th year

11th VOGP 2008

10 -11 Dec 2008
HO CHI MINH CITY
Moevenpick Hotel Saigon

“Revitalising Opportunities
from Upstream to Power to
Petrochemicals”

PetroVietnam	Duane Morris Vietnam LLC
Ministry of Industry & Trade	Summit Sunrise Energy Co. Ltd (Sumitomo Corp. Group Co.)
Chevron Vietnam Ltd	Electricity of Vietnam (EVN)
Thang Long JOC	HSBC
Arrow Energy Limited	Parsons Brinckerhoff Power
Gaffney Cline & Associates	Thermax Limited
Fraser's Law Company	Leadco
PV Trans	

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Post Conference Workshop (Separately Bookable)
Contract Risk Management for Upstream & Power
11 December 2008

Day 1 - Wednesday, 10 Dec

- 08:00 Registration & Coffee
- 09:00 Chairman's Welcome & Introduction
- 09:10 Keynote
Petrovietnam's Strategy & Investments Outlook
Inviting: Director General & President PetroVietnam
- 09:40 **Vietnam's Energy Outlook**
 - Oil, gas, coal demand & reserve
 - Impact of export duty & domestic consumption on crude trade*Nguyen Xuan Dinh, Deputy Director General Energy & Petroleum Dept Ministry of Industry & Trade*
- 10:10 **E&P Trends and Developments**
 - Investments & new acreage to foreign exploration
 - New blocks availability & upstream capacity
 - Regional competitiveness*Senior Representative PetroVietnam*
- 10:30 Discussion followed by Refreshment Break
- 11:00 **Gas to Power in Vietnam**
Hank C. Tomlinson, President Chevron Vietnam Ltd
- 11:30 **Exploration Success in the Cuu Long Basin**
 - Application of Cuu Long Basin E&P experience to achieve exploration success in the Basement
 - Importance of the Miocene & Oligocene clastic reservoirs in Block 15-2/01
 - Exploration and appraisal program tailored to efficient development of the Block as a production hub*Paul Atkinson, General Manager, Thang Long JOC & Vice President, Talisman Vietnam Ltd*

- 12:00 **Update on Myanmar's Upstream Sector**
 - Oil blocks availability
 - Opportunities for investors
- 12:30 Discussion followed by Networking Lunch
- 14:00 Chairman's Remarks
Paul Atkinson
- 14:10 **Opportunities & Challenges in Coal Bed Methane (CBM)**
 - Physics, risks & rewards
 - Asian CBM resources & Arrow Energy Business Model
 - Arrow's Hanoi block MVHN-01KT – Resources & Plans
 - Future for CBM in Vietnam*Nick Davies, CEO Arrow Energy Limited*
- 14:40 **Vietnam's Gas Sector Developments**
 - Output capacity projection vs. domestic consumption
 - Gas pipeline system
 - Market growth & application for NG*Senior Representative PetroVietnam*
- 15:10 **Gas Projects in IndoChina**
 - Future of gas trade amongst ASEAN countries & between ASEAN and Asia
 - Prospects for Vietnam's gas import market*Stuart Traver, Senior Manager Gaffney Cline & Associates*
- 15:40 Discussion followed by Refreshment Break
- 16:10 **Attracting & Retaining Investment in Vietnam's Energy Sector**
 - Tariff reform & impact of high crude price
 - Rule of law and contract sanctity
 - Use of incentives to attract investment*Mark Fraser, Managing Partner Frasers Law Company*

- 16:40 **Establishing Vietnam as a Logistics Hub**
 - Transportation developments to support movement - from crude to petrochemicals
 - Plans for storage and port facilities to service the O&G sector
 - Involvement in international trade market*Pham Viet Anh, General Director PV Trans*
- 17:10 **Refinery Project Updates**
 - Progress on Nghi Son Refinery - petchem complex & Southern refinery
 - Dong Quat Refinery Plant – How will it impact import & downstream distribution?
 - Refined products output vs. demand outlook*Senior Representative PetroVietnam*
- 17:40 **Vietnam's Emerging Petrochemical Outlook**
 - Lucrative domestic & export market scenario
 - Petchem investment plans and status*Senior Representative PetroVietnam*
- 18:10 Discussion followed by end of Day 1
- 18:15 – 19:15
Networking Reception
for Speakers & Delegates

Day 2 - Thursday, 11 Dec

- 09:00 Chairman's Remark
Oliver Massmann, Partner Duane Morris Vietnam LLC
- 09:10 **How Will Vietnam Secure her Power Needs?**
 - ICB vs. Direct Negotiation
 - Securing fuel supplies & EPC

- Challenges & practicality of transmission & distribution
*Tom Watters, General Manager
Summit Sunrise Energy Co. Ltd
(A Sumitomo Corporation Group Company)*
- 09:40 **Opportunities in Vietnam's Power Sector**
- Government policy to combat electricity shortage
 - Foreign investments & energy mix breakdown – coal-fired, etc.
 - Expansion of transmission and distribution (T&D) network
*Lam Du Son, Member of Management Board
Electricity of Vietnam (EVN)*
- 10:10 **Financing Vietnam's Power Investment Schemes**
*Gilles Pascual, Director
(Project & Export Finance)
HSBC*
- 10:40 Discussion followed by Refreshment Break
- 11:10 **Biomass Opportunities for the Power Sector in the Greater Mekong Region**
- Types of fuel
 - Effect of feed in tariff
 - Fuel supply risks
*Tony Segadelli, Manager (Bangkok Office)
Parsons Brinckerhoff Power*
- 11:40 **Decentralized Generation – An Option for Vietnam**
- Emulating policies based on global experience
 - Developments & future trends of cogeneration
 - Possible CDM benefits
*Vivek Taneja, Head of Business Development (Power)
Thermax Limited*
- 12:10 Final Discussion followed by lunch
- 14:00 End of conference

What's *NEW* at 11th VOGP 2008

- Key officials from **PetroVietnam** focuses on latest E&P blocks availability and gas to petrochemicals projects.
 - **Chevron Vietnam's** move to capitalize on the power sector by taking more equity stake in the integrated gas development project.
*"The project should produce more than 500 million cubic feet a day of gas at full production... The project will cost about \$4.3 billion, including the offshore part and the pipeline to the power complex..." H. Tomlinson, President
Chevron Vietnam Ltd - Mar 08, Reuters*
 - Changes in the **Petroleum Law** and how it impacts your operations and contracts
 - How the logistics scene evolves as **PV Trans** aims to become Vietnam's leading petroleum transportation corporation.
 - **Talisman's** success at Cuu Long Basin & its move to use early production system & FPSO unit.
*"This is a very promising discovery. I'm optimistic that these 2 discoveries will form the basis of a new core producing area for Talisman in Vietnam, with the potential for upside from additional exploration wells." John Mazoni, President,
Talisman Energy - Jan 08, Energy Business Review Online*
 - Ascertain how the new refineries will impact exports and shift market balance.
 - Opportunities in Vietnam's **Coal Seam Gas** vis-a-vis the regional CBM projects.
 - **Sumitomo Corporation;** with more than 25 projects in Vietnam shares latest power projects and updates.
 - What's in store for investors as **EVN** diversify its scheme other than BOT & expands transmission & distribution network?
 - Evaluate opportunities in **Biomass** and how much it can combat power deficit.
 - Learn how decentralized generation can be an option with shifting trends towards cogeneration.
- An annual event that paves the way for networking amongst major oil, gas & power companies as well as various entities of the supply chain. So mark your calendar for the **11th VOGP 2008** and be empowered with the latest happenings in the energy industry. Register online at www.cmtevents.com or send in your enquiry to sasha@cmtsp.com.sg

Post Conference Workshop (Separately Bookable)

Contract Risk Management for Upstream & Power

Thursday, 11 Dec

13:30 – 15:00 hrs. / **Upstream Session**

- Key elements of Petroleum Contracts / Law
- Avoiding common pitfalls and exclusion
- Risk management through legal devices
- Joint Operating Agreements

15:00 – 15:30 hrs. / Tea Break

15:30 – 17:00 hrs. / **Power Session**

- Legal framework for the financing of power projects
- Bankability of BOT projects with special focus on government guarantees
- Contractual structures for investors and banks regarding non-BOT projects

Workshop Leaders

Oliver Massmann, Partner – Duane Morris Vietnam LLC

Alex Legendre, Partner – LEADCO Vietnam Legal Counsellors

You Will Network With

- CEOs • Presidents • GMs
- Business Development Directors
- E&P Directors
- Downstream Directors
- Executives & Traders from Leading Oil & Gas & Petrochemical Companies
- Government Officials
- Energy Consultants
- Additives & Catalyst Companies
- Project Financiers
- Storage & Terminal Companies
- EPC Companies
- Legal Counselors

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The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

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USD1,795	USD1,495 (MIN SAVINGS OF USD900)
Workshop Fee	Workshop Fee (for Conference delegate)
USD495	USD395

* Terms and conditions apply.

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