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5th ASIA Aromatics & DERIVATIVES

20-21 April 2009
Swissotel Merchant Court Singapore

Assessing the next petchem upturn against a global slowdown

CME Group
Nippon Oil Corporation
GSI China
Nexant

Indian Oil Corporation
SK Engineering & Construction Ltd
SEB Merchant Banking
KBC Advanced Technology Pte Ltd

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EURASIAN
CHEMICAL MARKET
INTERNATIONAL BUSINESS MAGAZINE

GULF OIL & GAS CONF



Day 1 - Monday, 20 April 2009

- 8:00 Registration & Coffee
- 9:00 Chairman's Welcome & Remarks
- 9:10 **Macroeconomic Outlook for Asia : Impact on Asia as the Global Economic Crisis Unfolds**
Magnus Prim
Chief Strategist, Asia
SEB Merchant Banking
- 9:45 **Dynamics of the PX and PTA Business in Asia**
 - Crude oil volatility and impact on the aromatics business
 - Market demand and supply dynamics
 - What next as the recession unfolds?
 - Forecasting the next upturn: when will it be?*John King, Vice President & Director*
Nexant
- 10:20 Discussion followed by Coffee
- 10:50 **Asian Benzene Market & Pricing for Term Contract (Especially ACP)**
Atsuta Nagatsuma
Senior Staff, Aromatics II Group
Aromatics Dept
Nippon Oil Corporation

- 11:25 **EPC's Perspective on Cost Management in Aromatics Project Implementation : Middle East Vis-A-Vis Asia**
Yang Kyoo Ju
Senior Vice President
SK Engineering & Construction Ltd
- 12:00 **Strategies to Manage Cost of Aromatics Production & Increase Production Efficiencies**
Steven Kantorowicz
Vice President, Petrochemicals Asia
KBC Advanced Technology Pte Ltd
- 12:35 Discussion followed by Networking Lunch
- 14:00 **Refining Economics : Impact of Gasoline Prices on Aromatics Chain**
- 14:35 **Projects in China & Updates in Morphylane Technology for More Efficient Aromatics Extractive Distillation**
Dr. Christian Huber
Senior Process Engineer
Udhe
- 15:10 **PET Resin Markets : Trade Flows & Overview in Europe, Asia & the USA**
Barton Xu
China Manager
GSI China

- 15:45 Discussion followed by Tea
- 16:15 **MDI – PU Markets**
Yo Honma
MDI Product Manager
Polyurethanes Business Dept.
Chlor-Alkali Div.
Mitsui & Co., Ltd.
- 16:50 **Assess Trade Finance Challenges & Criteria for Lending in A Tight Credit Climate**
- 17:20 Discussion followed by End of Day 1

Day 2 - Tuesday, 21 April 2009

- 9:00 Chairman's Remarks
- 9:05 **Risk Management Strategies in Petrochemicals Trading**
George Ng Yang Chee
Head Energy and Metals Asia
CME Group (A CME/Chicago Board of Trade/ NYMEX Company)
- 9:40 **Middle East Aromatics Markets : Where Are the Export Markets for Middle East Players ?**
 - Project update
 - Will projects proceed as planned?

- 10:15 Discussion followed by Coffee
- 10:45 **Aromatics & Downstream Markets in India**
R Nanda Kumar
Chief Manager, Petrochemicals Marketing
Indian Oil Corporation
- 11:20 **Forecasting the Next Upturn for Phenol & Derivatives Industry**
Kyung Sun Seo , Director
Chemical Market Research Inc. / ChemLocus
- 11:55 **Assessing the Styrenic Value Chain : When Will Markets Recover?**
- 12:25 Final Discussion followed by Closing Lunch
- 14:30 End of Conference

You will network with
CEOs, MDs, VPs,
Business Development Directors,
Country Manager, Technical Development
Directors, Sales & Marketing Directors,
Commercial Directors/Managers,
Product Managers, Regional Managers,
Traders From petrochemicals/aromatics &
derivatives manufacturing &
trading companies including catalyst suppliers,
feedstock providers, technology providers,
EPC contractors, banking &
financial institutions, consultants,
logistics & shipping companies.

Cost Effective Management till the Next Upturn

Against a slowing global economy, many governments are setting up stimulus packages to revive their growth. The impact of this will take time to kick in. Aromatics producers being savvy and competitive could gauge the outlook for the near and mid term future and reposition themselves to ride out the crisis. Its noteworthy that a number of aromatics projects are still being awarded to prepare for the next upturn.

Axens licenses Aromatics technology to KazMunaiGaz for a complex that will be built at Atyran, Kazakhstan by 2012 or 2013.

*Uhde awarded aromatics contract by Risun Chemical Co, coal chemical company, to build aromatics complex at Tangshan, China
~Chemical Week, Jan 5/12, 2009.*

After the past couple of years of intense price volatility and increases, PX prices remain predictable for now and PTA producers are better able to manage their raw material costs. However, the PTA market which suffers from overcapacity could see some companies going under in the economic storm gathering now. How would the PX-PTA markets develop next in Asia ? While price predictability is a boon for producers, this prove to be a bane for traders as liquidity shrinks. What kind of risk management strategies can traders take to hedge their risks?

Demand for aromatics derivatives have also fallen as economies slow around asia. What are the market dynamics for PX-PTA, MDI-PU, Styrenics, Phenol & PET markets ? It is time for producers and stakeholders to reassess their risks, opportunities and strategies in these challenging times.

Attend CMT's 5th Asia Aromatics & Derivatives Markets to :

- Decipher how the global/regional economy is evolving
- Hear **Nippon Oil Corporation's** perspective on benzene pricing and impact on term contracts
- Better manage risks in petrochemical trading
- Forecast the future developments of **India, China, and Middle East's** aromatics markets
- Stay updated with aromatic production technology advances and how it can save costs
- Gain an insight into how EPCs view project implementation in the Middle East vis-à-vis Asia
- Review aromatics derivatives dynamics : **MDI-PU, PX-PTA, Styrenics, PET, etc**
- Assess trade finance challenges & criteria for lending in a tight credit climate
- Share insights and network with key players in the aromatics & derivatives industry

And more! Sign up with your team to enjoy group discount. Register online at www.cmtevents.com or send in your query to emily@cmtsp.com.sg

5th ASIA
**Aromatics
& DERIVATIVES**
20-21 April 2009 | Singapore



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FEES

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

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USD1,595	USD1,295 (MIN SAVINGS OF USD900)

* Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

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CMT has arranged special discounted room rate at S\$ 280++ (Single) per room per night only (subject to room and rate availability) for delegates at **Swissotel Merchant Court Singapore**. Daily Buffet Breakfast is at additional S\$30.00++ per person upon consumption. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

Stefanie Busse, Group Coordinator
Swissotel Merchant Court Singapore
20 Merchant Road, Singapore 058281
Singapore
Tel: 65 62391775
Fax: 65 63369993
Email: stefanie.busse@swissotel.com
Cut-off date: 19 March 2009

Photocopy Registration Form to Preserve Brochure Copy: April 2009

CMT'S UPCOMING EVENTS

8th ASIA
Petchem Feedstocks
MARKETS

SINGAPORE | 6-7 April 2009

**Integration and Competitiveness the Key to
Survive the Downturn**

Confirmed speakers

- Purvin & Gertz • Petrochemical Corporation of Singapore
- Nexant • Singapore Management University & Dren Analytics (Singapore) • IRPC Public Company Limited • Inter-American Economic Council (Singapore) & Society of Financial Service Professionals • Sinopec • BASF-YPC Co., Ltd
- KBC Advanced Technology Pte Ltd
- Goldman Sachs • Petrovietnam • ONGC • Lurgi

11th Asia/China
Olefins & Polyolefins
MARKETS

SHANGHAI, CHINA | 16-17 June 2009

Strategising and creating value in the downturn

You will network with

CEO, MD, Regional Director, Commercial Director, Business Development Director/Manager/Marketing Manager/Technology Licensing Manager, Plant Operation Manager, Corporate Planner, Converters, Bankers, Logistics Firm, Project Managers From petrochemicals and chemical industry, polyolefins producers, plastics processors, polymer additives companies, machinery suppliers, consulting firms

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