

A 2-day program on

**18-19 January 2010**JW Marriott Hotel Kuala Lumpur

# Malaysian Corporate Tax Planning Strategies 2010

Taxation is a major cost that all companies have to incur. A well-managed business would ensure that its financial affairs are planned in a manner that ensures appropriate taxes are kept to a minimum. It would explore the possibilities of ensuring that all outgoings enjoy tax reliefs, and maximizing double deductions where possible.

This program will equip you with the knowledge necessary to plan your corporate tax affairs efficiently. It will look at how groups of companies can be structured to avoid the pitfalls of increasing the tax burden. Compliance with the laws and public ruling would also be covered to ensure penalties are avoided.

### **FOCUSING ON:**

- Identifying Tax Planning Opportunities
- Scope of Malaysian Tax
- Deduction of Expenses
- Double Deductions of Expenses
- Non Deductible Deductions
- Relief for Capital Expenditure
- Tax Planning Opportunities
   Within A Group
- Issues Involving Withholding Tax
- Transfer Pricing
   Developments & Guidelines

PLUS! Discussion on Budget 2010

# BENEFITS OF ATTENDING THIS PROGRAM

- Being better able to plan your business expenditure to ensure maximum deductions
- Ensuring that your capital expenditures obtains maximum allowances
- Understanding the finer points of classification and deductions
- Ensuring that your tax estimate and liabilities are minimised
- Maximising your double deduction
- Being better informed of issues involving withholding tax
- Knowing current transfer pricing developments and its pitfalls

### WHO SHOULD ATTEND

- Managing Directors / CEO
- Accountants
- Financial Controllers
- Accounts / Finance Managers / Executives
- Administration Managers / Executives
- Personnel Managers / Executives
- HR Managers / Executives
- Entrepreneurs

### **METHODOLOGY**

Interactive lectures, group work & discussion, examination of case studies, practical exercises, Q & A session

### Day One Monday, 18<sup>™</sup> January 2010

### 9:00 OVERVIEW - TAX PLANNING

- · What is tax planning?
- Why tax planning?
- Identifying tax planning opportunities

### **BASIS OF MALAYSIAN TAX**

- Taxability of receipts and gains
- When is income taxable?
- Who is taxable?
- When is income not taxable?
- Scope of charge of tax

### 10:30 Morning Coffee

### 10:45 **DEDUCTION OF EXPENSES**

- Deductible deductions
- General deductions under s.33
- Business deductions under s.34
- Stock adjustments under s.35

### 1:00 Lunch

### 2:00 **DOUBLE DEDUCTIONS OF EXPENSES**

- Expenditure qualifying for double deductions
- Notes for approved training
- Advertising expenditure on Malaysian Brand name
- · Promotion of export services rules

### 3:30 Afternoon Tea

### 3:45 NON DEDUCTIBLE DEDUCTIONS

- Minimise non-deductible deductions
- Capital expenditure vs. revenue expenditure
- Entertainment expenditure
- Interest restriction
- Holding companies deductions

### 5:00 End of Day One

### Day Two Tuesday, 19™ January 2010

### 9:00 RELIEF FOR CAPITAL EXPENDITURE

- When is it plant?
- When does plant (capital expenditure) qualify for allowances
- How much of the cost qualifies for allowances?
- What are the allowances available?
- When should we acquire or dispose of our assets?
- Assets with life span less than 2 years
- Assets acquired under hire purchase
- Assets acquired under leasing agreement
- Unabsorbed capital allowance
- · Industrial building allowances

### **PUTTING IT ALL TOGETHER**

10:30 Morning Coffee

# 10:45 TAX PLANNING OPPORTUNITIES WITHIN A GROUP OF COMPANIES

- Dealing with investment holding companies (Sect. 60F trap)
- Using profitable companies to borrow funds
- Transfer of profitable business into companies with business losses
- · Inter company charges for services rendered
- Tax implication on inter-company dealings

## OVERVIEW OF WITHHOLDING TAX PLANNING OPPORTUNITIES

- What is subject to withholding tax? (Sec 107, 109 & 109B)
- · Payments that do not attract withholding tax
- Recent issues involving withholding tax
- 1:00 Lunch
- 2:00 DISCUSSION ON BUDGET 2010
- 3:30 Afternoon Tea

# 3:45 TAX PLANNING OPPORTUNITIES USING TRANSFER PRICING

- What constitutes transfer pricing?
- · Review of key transfer pricing issues
- Current transfer pricing developments in Malaysia
- Arms length pricing methodologies to determine ALP
- · Transfer pricing guidelines in Malaysia

### 5:00 End of Program

### PROGRAM FACILITATOR

MR. T. SEELAN, C.A.(M), FCCA, specialises in designing and setting up of accounting, internal control and operational systems as well as in performing operational audits. His clients include those in the hospitality, education, manufacturing and service-based industries.

His working experience includes years at several public accounting firms, a leading hotel in Langkawi and an established manufacturing organisation. He was also attached to a large tax firm for three years. He also acts as a consultant for a number of groups on financial issues.

Mr. Seelan is also actively involved in the development and implementation of financial and management training programs for various organizations. He has trained accountance and financial advisors in Vietnam, Brunei and Uganda. These programs have produced excellent feedback.

He has trained personnel from numerous companies and the public sector, including, Majlis Bandaraya Shah Alam, Permodalan Nasional Berhad, Institut Jantung Negara, Tradewind Hotel Group, Bintulu Development Authority, Ritz Carlton Hotel, Putrajaya IOI Resort, Majlis Perbadanan Sibu, Lembaga Urusan Tabung Haji, Tenaga Cable Industries, Yeo Hiap Seng, Kobe Precision, EON Finance, International Islamic University, Petrolium Nasional Bhd, Progressive Insurance Bhd, Subang Jaya Medical Centre, The MINT Hotel, KLIA Pan Pacific Hotel, Bank Rakyat, Toshiba Electronics, UDA Holdings Bhd, Komag USA, Bank Industri & Teknologi (M) Bhd, PPB Group and TH Plantations to name a few.

### MALAYSIAN CORPORATE TAX PLANNING STRATEGIES 2010

18-19 JANUARY 2010 | KUALA LUMPUR

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#### FEES

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

1 Person	Group fee per person for 3 or more* (from the same company)				
RM1795	RM1595 (MIN SAVINGS OF RM600)				

<sup>\*</sup> Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

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### CERTIFICATE OF COMPLETION

A Certificate of Completion will be awarded upon successful completion of each course. This serves as evidence of your personal and professional commitment to you career.

### **COURSE TIMING**

Registration: 8.30 am, Course Begins: 9.00 am, Morning Coffee: 10.30 am, Lunch: 1.00 pm to 2.00 pm, Tea Break: 3:30 pm, Course Ends: 5.00 pm