www.cmtevents.com



3rd Global Stainless/ Special Steel Trade

2-3 FEBRUARY 2010 Radisson Blu Hotel, Dubai Deira Creek

Green Initiatives & its opportunities for the stainless/special steel industry

JSL Limited (Formerly Jindal Stainless)
Thomson Creek Metals Company
CRU Strategies
IKEA
Stemcor

Eti Krom Marcegaglia SpA Nippon Steel & Sumikin Stainless Steel Corporation Italinox Vietnam Ministry of Industry and Minerals (Irag) UAE Contractors Association Jiuli Group DMCC Franke Ni-Met Metals & Minerals

promotion partners















| Day | 1 - Tuesday, 2 February 2010 | 11:45 | Optimal Stainless Steel Procurement Strategies to | 16:15 | World Nickel Outlook |
|-------|---|----------------------------|---|-------|---|
| 8:00 | Morning Registration & Coffee | 0 0 0 0 0 0 | Enhance Sustainability and Reduce Cost Risk | 16:50 | Developments in the Stainless/ Special Steel Markets in <u>Russia/CIS</u> |
| 9:00 | Chairman's Welcome Remarks & Introduction | | Gaetano Ronchi, Senior Consultant Stainless Steel Business Raw Material Procurement | | • |
| 9:10 | Global Outlook for Stainless Steel | • | IKEA | 17:20 | Trade Finance Options for the Stainless & Specialty Steel Industry |
| | Flat & Long Products Demand & supply dynamics worldwide Market focus: SEA, China, MENA, | 12:15 | Stainless Steel Quarto Plate Markets in Asia and <u>Japan</u> | | Ashok Das, Executive Director Commodities DMCC |
| | Europe, AmericaAnti dumping duties & its impact on marketsM&A activity in the sector | | Naoya Setoh, General Manager, Plate Business Nippon Steel & Sumikin Stainless Steel Corporation | 17:50 | Discussion followed by End of Day 1 |
| | Future outlook Robert Edwards, Managing Consultant CRU Strategies | 12:50 | Discussion followed by Lunch | Day | 2 - Wednesday, 3 February 2010 |
| 9:45 | Stainless & Special Steel Market | 14:00 | Chrome Markets Worldwide: Trends & Developments | 9:00 | Chairman's Remarks |
| | Trends in the <u>MENA</u> Region Amir Abdel-Galil Stainless Steel and Special Steel Manager | • | Cengiz ONAL, Sales Manager Eti Krom Inc. | 9:05 | Opportunities, Challenges and Investment Potential for Stainless/ |
| | Stemcor Egypt | 14:35 | Molybdenum Trade Trends | • | Special Steel Producers in <u>Iraq</u> Dr Waleed Khidder, Advisor |
| 10:15 | An Overview of Welded Stainless Steel Tubes' Market: Perspectives, | • | & Outlook Shift away from the dominance from | | Ministry of Industry and Minerals, Iraq |
| | New Challenges & Opportunities | • | copper mine by-product sources • Shift in demand to high | 9:35 | Stainless Steel Markets & Special |
| | Giancarlo Spotti, General Manager Division Inox - Stainless Steel Division Marcegaglia SpA | | growth economies • China – a major consumer of molybdenum | | Steel Pipe Markets in <u>China</u> Wang Fangwei, International Manager Jiuli Group |
| 10:45 | Discussion followed by Refreshments | • | Price trends in the next 3-5 years & role of LME | 10:05 | Kitchen Systems Growth |
| 11:15 | Green Construction and Building Trends in the <u>Middle East</u> | • | Mark Wilson, VP Sales & Marketing Thomson Creek Metals Company | • | Worldwide & Procurement Strategies for More Effective |
| | What are these green trends in building and construction industry?What are the opportunities for stainless | 15:10 | Scrap Markets Worldwide Anil Shah, President Ni-Met Metals & Minerals Inc. | | Cost Management Gianluigi Ferrighi Franke Kitchen System Group Purchasing Director Franke |
| | steel producers? Dr. Imad Al Jamal, Vice Chairman Higher Technical Consulting Committee UAE Contractors Association | 15:45 | Discussion followed by Afternoon Tea | 10:40 | Discussion followed by Refreshments |

11:10 Stainless Steel Markets & Dynamics in Vietnam and Indonesia

Robert Santurbano, General Manager Italinox Vietnam

11:40 India's Stainless Steel Markets Dynamics & Strategies for Surviving the Crisis

RK Goyal, Commercial Director

JSL Limited (Formerly Jindal Stainless)

12:15 **Stainless/Special Steel Markets** in <u>USA</u>

- 12:50 Final Discussion followed by Closing Lunch
- 14:30 End of Conference

You will network with

- CEOs Presidents Managing Directors
- General Managers
 Business Development Directors
 - Marketing Directors Purchasing Directors
 - Traders Distributors Service Centres
 - Raw Material Suppliers End Users from Desalination, Oil & Gas/Petrochemical,

Consumer Goods ('White Goods/Kitchenware'), Transportation & Construction Industry

- Industry Analysts
- Consulting Firms & Financial Institutions
 - Logistics Firms

Is the crisis truly over for the stainless/special steel markets?

2009 marked a year of uncertainty as markets bore the brunt of the financial crisis and credit crunch that erupted last quarter of 2008. The stainless steel industry suffered as demand slowed in markets worldwide. Stimulus spending by governments has helped jumpstart demand worldwide and the world economy has since seen a dramatic turnaround. Recovery may still be stunted and it will be important to know how these markets will perform. Get updated insights of market reviews of Asia, MENA region, Russia/CIS, USA & Europe.

Raw material volatility is a major concern for producers as they grapple with rising costs, increased competition and weakened demand. How will molybdenum, chrome, nickel & scrap markets develop next? Will prices skyrocket once more as asset prices rise again? Trade financing considerations become even more important post financial crisis. What are the options and what are their benefits?

With mounting environmental concerns, green initiatives in the construction industry also grow in importance. Will these initiatives provide new opportunities for stainless steel producers? As consumers become more discerning, producers will also need to know their needs and procurement strategies. Hear from one of the world's leading furniture player and kitchen system provider at CMT's 3rd Global Stainless/Special Steel Trade Summit on 2-3 Feb 2010 in Dubai.

Key Reasons to Attend:

- Gain an insight on global outlook for stainless steel flat & long products
- Analysis on the dynamics of raw materials (Chrome, Molybdenum, Nickel, Scrap)
- Market Reviews: USA, Europe, Iraq, MENA, Vietnam, Indonesia, India, China, Russia/CIS
- Get an update on welded stainless steel tubes' market: perspectives, new challenges & opportunities
- Find out how quarto stainless steel plates perform in Asia and Japan
- Review of how special steel markets (Electrical / Alloy Steel) worldwide are doing
- Green initiatives in the construction industry and its opportunities for stainless/ special steel producers
- Review investment opportunities and challenges in Iraq's alloy steel sector
- Procurement strategies of leading furniture and kitchen system player
- Network with global producers, traders, stockists, users & tap into new business opportunities

Don't hesitate! Sign up with your team today to enjoy group discount. Contact **Sasha@cmtsp.com.sg** or register online at **www.cmtevents.com**

3rd Global Stainless/ Special Steel Trade 2-3 Feb 2010 | Dubai Deira Creek

100209MM15 A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

If undeliverable, please return to: 80 Marine Parade Road # 13-02 Parkway Parade Singapore 449269
Update your details at www.cmtevents.com

| Name (Dr/Mr/Mrs/Ms) | | | | | |
|---------------------|---------|--|--|--|--|
| Company Name | | | | | |
| Designation | | | | | |
| Address | | | | | |
| | | | | | |
| | | | | | |
| City/Postcode | Country | | | | |

(Office)

Fax

Please fax us the completed registration form

Tel (Home)

Mobile

Email

Sustainable City Development

ABU DHABI | 22-23 Feb 2010

Building a sustainable city in the current economic climate : trends, opportunities and challenges

Confirmed Speakers:

- Green Technologies FZCO
 - Masdar City
 - · Faithful & Gould
 - X-architects
- ALDAR Properties PISC
- KEO International Consultants
 - Orascomci
- Energy Management Services (EMS)

Cementrade

DAKAR, SENEGAL | 3-4 March 2010

Meeting cement demand & investments in Sub-Sahara Africa

Key Issues

- Global cement market trends & trade flow
- Africa's infrastructure development & housing projects update
- Cement demand, prospect & investment challenges in: North, West, East & South Africa
- Power supply & cost structure in Africa
- Supply chain management challenges
- Alternative fuels & raw materials issues
- Financing options

CemenTrade

SINGAPORE | 24-25 March 2010

Will Cement Demand Keep Pace with Economic Recovery?

Key Highlights:

- Global cement industry landscape A year after the financial crisis
- Bullish or bear markets: China, India, Pakistan, South East Asia, Oceania
- Emerging trading partners for Asia Supplying into Africa & Middle East
- Logistics challenges & freight market outlook
- High performance concrete & cementitious options

And many more!!

HOW TO REGISTER

By Internet: www.cmtevents.com
By Email: sasha@cmtsp.com.sg
By Fax: 65-6345 5928

FFF

By Tel:

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

65-6346 9124

| Conference Fee for 1 Person | Conference Fee for 3 or more* (from the same company) |
|--------------------------------|---|
| EUR1,295 | EUR995 |

* Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

PAYMENT

<u>By Credit Card</u> (Visa/Mastercard only) - please request for credit card form

By Telegraphic Transfer

Account Name: Centre for Management Technology

A/C No: 251 - 004487 - 179 **Bank:** HSBC Singapore

Branch: Marine Parade, Singapore

Swift Code: HSBC SGSG

TT must include additional EUR18 for Beneficiary's Bank charges. Delegates must bear all bank charges and local taxes (if applicable). Fees must be NETT of ALL charges.

CONFERENCE VENUE

CMT has arranged special discounted room rate at AED 750 / AED 800 (Single / Double Standard) + 10% Municipality Tax + 10% Service Charge per room per night inclusive of daily Buffet Breakfast (subject to room and rate availability) for delegates at **Radisson Blu Hotel, Dubai Deira Creek**. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

Gincy Varghese, Room Reservations Supervisor Radisson Blu Hotel, Dubai Deira Creek

PO Box 476

Dubai United Arab Emirates Tel: 971 4 2057122

Fax: 971 4 2234698 Email: reservations.dxbza@radissonblu.com

Cut-off date: 31 December 2009

CUSTOMISED SPONSORSHIP PACKAGES AVAILABLE - This event is an excellent platform to promote your organisation to influential players and investors in the industry. Sponsorship opportunities available include Corporate, Exclusive Luncheon, Cocktail & Documentation sponsor. Exhibition / catalogue display can be arranged upon request. Contact cynthia@cmtsp.com.sg or (65) 6346 9132.