

# 13th VOGP 2011

24-25 February  
HANOI, VIETNAM

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## DAY 1 - 24 Feb 2011, Thursday

- 08:00 Registration & Coffee
- 09:00 Chairman's Welcome & Introduction
- 09:10 **Vietnam Upstream - The Sector at the Crossroads**
- Progress and challenges of sector development vs. peer countries
  - Global examples on sector development in similar situation
  - Implications for Vietnam moving forward
- Shatetha Terdrisant, Partner & Head of Asia E&P Sector McKinsey & Company (Thailand)*

### 09:40 Unlocking the Offshore Potential in Vietnam

- Reserves, blocks availability & field developments
- Challenges & opportunities in offshore/deepwater exploration

*Dr. Hoang Ngoc Dang, General Manager, Exploration Division, Petrovietnam Exploration & Production (PVEP)*

### 10:10 Opportunities in North Vietnam – Strategies & Investment Plans

*Dr. Hugh Sykes, General Manager Salamander Energy - Vietnam*

10:40 Discussion followed by Refreshment Break

### 11:10 Future Investments & Incentives - Strategies to Drive Vietnam's Energy Industry

- Energy investments project updates (E&P, Gas pipeline, Refinery & Petrochemical, power plants projects)
  - Update Master Plan Development and Incentives for the oil, gas & power sector
- Tran Thanh Tung, Deputy Director- Oil, Gas, Petroleum Ministry of Industry and Trade (MOIT)*

### 11:40 State of the Retail Business - Will Vietnam Move towards a Deregulated Environment?

*Bui Ngoc Bao, Chairman & President Vietnam National Petroleum Corp (PETROLIMEX)*

### 12:10 Creating a Competitive Investment Climax

- LPG environment in Vietnam
- The newly issued Decree # 107 on LPG business
- How to bring the Decree to life?

*Ngheiem Phu Hung, General Manager Shell Gas (LPG) Vietnam*

12:40 Discussion followed by Networking Lunch

14:00 Chairman's Remarks

### 14:10 How to Structure an Oil & Gas Project in Myanmar (Burma)?

- Approvals needed
- Tax issues
- Repatriation of funds

*James Finch, Legal Counsel, DFDL Mekong Group*

### 14:40 Oil & Gas Investment Prospects in Cambodia

*Lim Vatha, Deputy Director of Upstream Cambodian National Petroleum Authority (CNPA)*

### 15:10 Vietnam's Gas Trade & Market Overview

- Pricing structure & trends
- New gas field developments - how will it impact supply/demand balance
- Overcoming infrastructure & distribution network

*Pham Anh Tuan, General Manager - Business Development Div, Petrovietnam Gas Corporation*

15:40 Discussion followed by Refreshment Break

### 16:10 Local Workforce Accelerated Learning & Competency Development

*Simon Angell, VP, Business Development, Southern Asia KBC Advanced Technology Pte Ltd*



### 16:40 Tax Implications of Oil & Gas Activities in Vietnam

- Overview/update on taxation of oil & gas businesses in Vietnam
- Update on taxation of foreign oil & gas contractors
- Taxation of foreign oil & gas service personnel and related labor requirements (work permit requirements etc)

*Nam Nguyen, Partner KPMG Limited*

### 17:10 Vietnam's Sustainable Biofuel Developments & Investment Climate: A Case Study

*Jamey Hadden, Director of Strategic Development Vietnam Biomass, J.S.C.*

17:40 Discussion followed by end of Day 1

17:45 Evening Drinks Reception for Delegates & Speakers

## DAY 2 - 25 Feb 2011, Friday

09:00 Chairman's Remark

### 09:10 Vietnam Power Transmission Network - Present Status and Procedure for Connection Agreement

- Present status of the power transmission network in Vietnam
- Transmission investment plan
- Procedure for connection agreement

*Dr. Nguyen Duc Cuong, Vice President, National Power Transmission Corporation (Subsidiary of EVN)*

### 09:40 Vietnam Energy Situation and Challenges

*Olivier Jacquet, Country President Vietnam & Cambodia Schneider Electric Vietnam Ltd*

### 10:10 Power Sector Reforms and Changes Taking Place under Master Plan VI

- Role of the Master Plan
- Present and anticipated power demand
- Investment opportunities and a look ahead to Master Plan VII

*Alex Larkin, Senior Associate, LEADCO Legal Counsel*

10:40 Discussion followed by Refreshment Break

### 11:10 Smart Grid Evolution for Vietnam – Increasing Reliability of Transmission & Distribution

*Tran Anh Thai, Vice Director Applied Technical Systems Co. Ltd. (ATS)*

### 11:40 Opportunities in Renewable Energy in Vietnam & Creating the Optimal Investment Climate

- Key investment criteria
  - Current roadblocks and challenges
  - Market outlook
- Torbjorn Elliot Kirkeby-Garstad, Vice President - Business Development & Operations (SEA) SN Power Holding Singapore Pte.Ltd. (Statkraft Norfund Power)*

### 12:10 Energy Security and Carbon: Implications for Vietnam's Energy Mix

- Drivers behind renewable energy - biomass, wind, solar, nuclear etc.
  - Considerations in determining the role of these energy sources within the energy mix
  - How this will influence Vietnam's power sector
- Duncan Ritchie, Chief Executive Officer, Aequero Ltd.*

12:40 Final Discussion followed by Closing Lunch

14:00 End of conference