

Petroleum Refining & Petrochemicals for Non-Technical Professionals

5-6 December 2013



Course Synopsis

Designed for non-technical professionals who function within the Petroleum Refining & Petrochemicals industry, this course promises you an insight into chemical processes, plant operations, equipment and economics.

The intricacies of refining and petrochemicals will be broken down into core building blocks and concepts. These will allow non-technical company personnel to interface seamlessly and effectively with their technical counterparts in their organization. Understanding of these key concepts will enhance problem-solving and troubleshooting skills in specific job functions.

Participants will benefit from this engaging training program with built-in case studies, discussion groups and question and answer sessions.

Course content includes...

- Chemical Processes of Petroleum Refining & Petrochemicals (using Process Flow Sheets/Diagrams etc),
- Operations & Equipment at Refineries & Petrochemical Plants
- The Economics of Petroleum Refining & Petrochemicals - margins, feedstock economics etc.

Who Should Attend:

The course content is designed based upon the assumption that those in attendance do not have a formal education in engineering and chemistry and do not work in highly technical environments.

- Non-technical professionals assigned to positions in refineries and petrochemical plants, corporate offices, suppliers and other interrelated companies.
- Support Personnel including Environmental professionals, Accountants, Business managers, Administrative and legal staff, Sales and marketing personnel, Insurance representatives, Personnel managers, Financial professionals and other professionals who desire a better understanding of subject matter.
- Newly-hired refinery plant personnel, and current semi-technical personnel who require further training.

ABOUT THE TRAINER

Ton Visser, MBA

Mr. Ton Visser has over 38 years' experience in the Refining & Petrochemicals industry.

A graduate in the field of 'Refinery Process Technology', he joined Elsevier training company in 1985 as a lecturer - author, responsible for numerous in-house/tailor made oil industry related training programmes. Ton also published on Refining products and Refinery technology articles addressing quantity, quality and environmental issues.

In 1996, Ton joined Det Norske Veritas Petroleum Services Rotterdam as Technical Fuel Advisor and in 1998 he took up the position of Co-ordinator Technical Services Section, responsible for all technical fuel related activities at DNVPS Rotterdam.

In 2009 he joined a commercial/advisory (trader/broker) position in the Bunker Operation department atBebeka U.A., Netherlands.

From 2010, Ton has been Business Partner/ Owner at Oiltraining B.V. Oiltraining B.V. develops and performs oil, gas, chemical and bunker industry related tailor-made and/or in-company courses/seminars and is active in consultancy and advisory services related to the oil, gas and bunker industry acting as Witnessing/Experts.

Oiltraining B.V. Clients include:

Oil Majors – Shell, BP, Chevron, Texaco, Kuwait Petroleum, Statoil, ConocoPhillips

Oil Traders – Totsa, Vitol, Argos, Addax, Trafigura, Petroplus, RWE Supply & Trading

Oil Storage – Vopak, Odfjell Terminals, Vitol Terminals, Eurotank, Oiltanking, Botlek Tank

Shipping – Flintor Shipping, Boskalis, Dockwise Shipping, Fairmount Marine, Stena Line

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