

28 - 29 SEPTEMBER / HANOI, VIETNAM



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Coal Producers (thermal and metallurgical) | Petroleum Coke Producers | Biomass Producers | State-Owned Refineries | Oil Companies | Solid Fuel Traders | Brokers | Agricultural Producers| Plantation Companies | Power Generators and Utilities | Cement Manufacturers | Steel Producers | Inspectorates | Regulators and Government Representatives | Researchers | Consultants | Analysts | Trade Finance | Technology Providers | Engineering and Procurement | Shipping Companies

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AY 1 28 SEPTEMBER 2020 MONDAY

- 08:00 Morning Registration and Refreshments08:50 Chairman's Welcome Remarks
- 09:00 Influence of Global Climate Change Policies on Solid Fuels Dr. Lars Schernikau, President HMS Bergbau
- 09:30 Overview of Vietnam's Expanding Energy Market: Government Targets, Diverse Fuel Options and Opportunities for New Investments
- 10:00 Overview of Global Petroleum Coke Markets
 - Key demand and supply forces influencing growth
 - Price analysis by grades, sulphur content, supply regions and freight rates
 - Market dynamics, growth opportunities and limitations in the years to come
 Sathak Ibrahim, General Manager

Welhunt Metals

- 10:30 Morning Networking Refreshment
- 11:00 Biomass Outlook and Global Demand Drivers
 - Asia's growth rate forecast
 - Biomass energy in developing nations
 - Controversies surrounding biomass as the "cleaner alternative" Yoshinobu Kusano, Executive Advisor, Fuel Procurement, Biomass Energy

RENOVA, Inc.

11:30 An In-depth Outlook of Coal as the Key Demand Driver in Asia

- Impact of low oil price on coal markets
- Growth of coal based electricity in Southeast Asia
- Pricing trends: Key drivers and factors
- Upcoming coal-fired plants in Asia
- Coal import forecast in 2020 and beyond

12:00 Panel Discussion: Coal vs Petroleum Coke vs Biomass

- Coal vs petroleum coke: Price comparison
- Biomass and coal: Complimentary or competitive?
- Short-term and long-term forecasts for international trade Panelists:

Bella - Yen Phi, Deputy Head of Global Trading Department Vissai Cement Group Ram Madiraju, Head, Coal Buyer – Strategic Procurement

Tata Steel Limited

Senior Representative, Oman Trading International

- 12:30 Networking Lunch
- 13:50 Chairman's Introduction
- 14:00 Global Economic Outlook
- 14:30 Requirements of Coal for Power Generation Patricia Gaol, Market Research Manager PT Adaro Energy Tbk
- 15:00 The Rise of Metallurgical Coal Demand among Steel Industries in Asia
 Increasing coke plants projects on demand for metallurgical coal
 - Seaborne trade and price outlook

HCC, SSCC, PCI and price assessment
Ram Madiraju, Head, Coal Buyer – Strategic Procurement
Tata Steel Limited

- 15:30 Solid Fuels Procurement Strategy in Cement Sector Bella - Yen Phi, Deputy Head of Global Trading Department Vissai Cement Group
- 16:00 Afternoon Networking Break
- 16:30 Southeast Asian Solid Fuels Trade Market Analysis with a Focus on Vietnam
 - Seizing opportunities in the Southeast Asian fuel generation market
 - Impacts of renewable energy investments for traders
 - Forecast and expectations for demand growth in Vietnam Sanjay Kumar, Strategic Sourcing Director - Solid Fuels APAC Lafarge Holcim Trading
- 17:00 Domestic Biomass Potential in Vietnam
 - Statistics of agricultural sources available
 - Upcoming biomass power projects
 - Availability of biotechnology for sustainable biomass production KVSR Subbaiah, General Director
 KCP Vietnam Industries
- 17:30 Chairman's Closing Remarks and End of Conference Day One
- 17:45 Reception for all Speakers and Delegates

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08:50 Chairman's Introduction

09:00 Indonesia's Coal Outlook

- What are the opportunities and competitiveness for Indonesian coal export markets?
- Demand trend for low rank vs high rank coal impact on Indonesia
- Government policy for coal exports in the next 5 years
- F. Hary Kristiono, President Director
- PT Medco Energi Mining Internasional

09:30 China Solid Fuels Trends in 2020 and Beyond

- Energy security and economic growth vs battling carbon emissions
- Growing demand for calcined petroleum coke in aluminum smelters
- Potentials for bio-coal in China

10:00 Understanding India's Growing Energy Demand Strategies

- Overview of power market growth and coal capacity expectations
- Overview of Indian cement market and its increasing need for petroleum coke
- Forecast on India's energy market What are the steps to combat climate change

Vasudev Pamnani, General Manager, Coal and Petroleum Coke

Iman Resources International FZE

10:30 Morning Networking Refreshments

- 11:00 Panel Discussion: Short-term and Long-term Implications of Carbon Policies on Local Production and Bilateral Trade of Solid Fuels
 - Is Vietnam the avenue for China and India's solid fuel export?
 - Short-term and long term strategies to reduce carbon emissions

Panelists: Dr. Lars Schernikau, President HMS Bergbau

Vasudev Pamnani, General Manager, Coal and Petroleum Coke Iman Resources International FZE

Joseph Tomkiewicz, Partner Tilleke & Gibbins

11:30 Russian Coal Exports Potential

- Development of new coal terminals in Russia
- A lookout for potential Asia export markets
- Dealing with increasing freight rates and coal price reduction

12:00 Renewable Energy as an Alternative for Solid Fuels

- A quick overview of the world energy mix from fossil fuel to renewable
- Closer look at the ASEAN energy mix, trends and future expectations
- Bridging the gap: What will the energy mix look like in order to attain a 25% ASEAN renewable energy targets by 2025 and beyond?
- The ASEAN checkerboard what's right for one may not be right for all Joseph Tomkiewicz, Partner
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Tilleke & Gibbins

- 12:30 Final Discussion followed by Closing Lunch
- 14:00 End of Conference.

ASIA Solid Fuels

FEE DETAILS

<u>Per Person Fee for Conference:</u>	<u>(USD)</u>
Regular Fee for 1	1395.00
Register 3 or more (per person)	1095.00
<u>Pay Online By 24 Jul</u> with Visa/MasterCard & SAVE USD100 (per person) <i>Not applicable with any other discount</i>	-100.00

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