The current LPG consumption in Africa is estimated to be around 15 mtpa. The penetration and utilisation of LPG as a household fuel has been expanding in the last decade, but average per capita consumption in the region remains well below the region's true potential. The average consumption of LPG in both residential and commercial markets across much of sub-Saharan Africa is estimated to be below 3 kg per capita. Consequently, the continent, perhaps demonstrated by only a handful of countries already in North Africa, has enormous upside potential within the next decade.

Local government adoption of strong, proactive programming to encourage the use of LPG as a domestic fuel and increasing public access to LPG will enable greater public awareness of this clean fuel and increased uptake. While the affordability of LPG for the average consumer is a major market hurdle and a public policy issue in many countries trying to adopt LPG as the key fuel. The involvement of LPG subsidies is a key factor influencing the affordability to the end-user and accelerating market growth, particularly in countries like Nigeria.

The cost of LPG supplies is an important element for sub-Saharan LPG pricing. This ultimately feeds back to the ability of the consumer to afford LPG and so is particularly important for those countries importing large volumes of LPG and are subsidized by the government. LPG shipping to many African nations, particularly West Africa, are currently focused on smaller volumes from a source into a single discharge port. However, we are increasingly seeing the economics improved by utilising VLGCs from the USGC for break bulk activity and multi-port discharges, where the draft limitations allow. While new terminals, for example in Kenya, are able to handle VLGCs and greater array of onshore LPG storage are changing the economics for African LPG importers. With the overall growth in size of the local market served by the import facilities, driven by the economical throughput of the port and the storage facilities, we expect African LPG demand to continue growing to around 25 mmtpa by 2030. ~ FGE, 2021

Attend CMT's **LPGtrade Africa** for a timely update on the development and opportunities in LPG distribution market, access and infrastructure. You will hear from (and discuss with) various regional and international commercial stakeholders, here's your takeaways from this 3-hours virtual agenda:

- Clarity on policy environment to increase the accessibility and adoption of LPG in sub-Saharan Africa
- Market structures to promote regional collaboration and international investment opportunities
- In-Progress projects on LPG infrastructures, and opportunities
- How digital transformation of LPG distribution can increase adoption, usage, and many more

Email <u>huiyan@cmtsp.com.sg</u> if you require more information and/or wish to register.



29 APRIL 2021, THURSDAY

- 09:00 Pre-Networking
 (Participants are strongly encouraged to logon to get acquainted with CMT MEET
 Platform)
- 10:00 Welcome by CMT & Moderator
- 10:10 Expanding Penetration & Utilization of LPG in sub-Sahara Africa Opportunities & Challenges
 - Increasing domestic supply through gas flaring reduction, etc
- 10:50 Policy & Pricing Environment, Market Structures in Key SSA Countries
 - Ensuring Market Quality, Sustainability & Transparency
 - Encouraging Regional Collaboration & Investment Opportunities

- 11:30 Networking Interval
 CMT Connect for 1 to 1 Chat/Call OR
 Networking Rooms for Group Interaction
- 11:45 Infrastructure Development & Requirement
- 12:15 **Digital Transformation in LPG Distribution**
 - Safety Handling & Access to LPG
 - Pay as You Use LPG
- 12:45 Final Discussion & Closing Remarks

CMT Meet remains open for networking for the next 120 minutes (13:00 – 15:00 GMT)

- CMT Connect for 1 to 1 Chat/Call
- Networking Rooms for Group Interaction



Virtual Networking Interactions



Live Q&A with Speakers

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